

# ILLINOIS INTERNATIONAL BUSINESS CALENDAR

November 1, 2021

\*\*\*\*\**CONNECTING YOU TO GLOBAL MARKETS*\*\*\*\*\*

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The *Illinois International Business Calendar* is published by the International Trade Association of Greater Chicago (ITA/GC). The *Calendar* is also available on our website: [www.itagc.org](http://www.itagc.org). It is published every Friday, and available at no charge.

**Inclusion Policy:** As a public service to the international business community, we publish a listing of **international business events** for which we receive **written** notification, preferably by e-mail ([info@itagc.org](mailto:info@itagc.org)). Any organization may submit events that would be of interest to **and are open to** the Illinois international business community. There is no charge. All calendar listings are subject to the editor's discretion. Inclusion of an event does not imply endorsement by any of the sponsoring organizations.

Founded in 1978, the International Trade Association of Greater Chicago (ITA/GC) is a not-for-profit, 501(c)6 voluntary business association dedicated to promoting international commerce in all its forms.

The ITA/GC provides a forum for the exchange of practical information and insight within the international business community. Members share interests in import and export matters, in international investment, alliance, and licensing opportunities, and – in the broader sense – doing business across the world.

The ITA/GC's focus is on practicality: on building knowledge and enabling relationships that help people do international business. While our scope of interest is diverse – all aspects of trading and commercial activity across all geographies and all industries – our work is simple: **to help others gain understanding that is personal, current and actionable.**

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**New events, and events with additional/revised information, are indicated in Green.**

## Of Note:

**What Falling Bilateral Tech FDI Means for Companies:** Between 2016 and 2020, technology-related foreign direct investment between the United States and China has fallen by 96%, according to research from Bain & Company. In a section of the company's annual *Technology Report* (<https://www.bain.com/insights/topics/technology-report/>), Karen Harris coauthored a piece about how US-China FDI in technology has plummeted and how that decoupling will affect companies moving forward. Ms. Harris discusses the report in a podcast with the US-China Business Council: <https://www.chinabusinessreview.com/podcast/what-falling-bilateral-tech-fdi-means-for-companies/>.

**Top Freight Forwarder Says Containergeddon Will Last A "Very, Very Long Time":** *gCaptain Daily* reports "Chaotic conditions in the freight sector and sky-high prices for transporting goods will persist for "a very, very long time," the world's third-largest freight forwarder DSV" said recently. This has led to record-high freight rates and the situation has worsened in recent months for both air and sea freight. The full article is here: [https://gcaptain.com/freight-forwarder-containergeddon/?subscriber=true&goal=0\\_f50174ef03-362e4ff656-170392762&mc\\_cid=362e4ff656&mc\\_eid=294f2a5b72](https://gcaptain.com/freight-forwarder-containergeddon/?subscriber=true&goal=0_f50174ef03-362e4ff656-170392762&mc_cid=362e4ff656&mc_eid=294f2a5b72).

**Trade Expo Indonesia (TEI) 2021 Digital Edition:** TEI is an international, business-to-business focused, trade exhibition which is designed to facilitate the global market in sourcing high quality products from Indonesia. With the theme of "Reviving Global Trade," the Ministry of Trade as the host of the event is hopeful that the event would provide a strategic platform for Indonesian exporters and international buyers to connect. Featured Products & Services include: Manufactured Products; Digital Lifestyle & Services; Fashion & Beauty Products; Food & Beverage Products; Renewable Energy; Living Comforts & Amenities; Medical & Healthcare; Halal Products. The virtual event runs now through December 20. For information & registration, please see: <http://www.tradexpoindonesia.com/>.

**EXIM's Country Limitation Schedule Updated:** The new CLS is effective October 14, 2021. The CLS indicates where EXIM is "open for cover" and where EXIM is "off-cover." The "open for cover" designation refers to the possibility, rather than the certainty of EXIM support in particular cases. The new CLS is here: <https://www.exim.gov/tools-for-exporters/country-limitation-schedule>.

**Prosper Africa: A U.S. Trade and Investment Initiative:** With a long history of supporting U.S. exports to Africa, EXIM is building on that record with its role as a key partner in the Prosper Africa Build Together Campaign. EXIM is one of 17 federal agencies that make up Prosper Africa, a U.S. government initiative to increase trade and investment between African nations and the United States. Since Prosper Africa was launched in June 2019, the program has helped to close more than 800 deals across 45 African countries for an estimated value of \$50 billion in exports and investments. For more on the Prosper Africa Initiative, please see:

<https://grow.exim.gov/blog/prosper-africa-benefits-small-business-exporters>.

**October 2021 Update to TIGER: The Global Economic Recovery Is in Danger of Stalling:** The latest update of the Brookings-*Financial Times* Tracking Indexes for the Global Economic Recovery (TIGER) shows growth momentum weakening across the world, particularly in the two major engines of global growth – the U.S. and China. Amid persistent concerns about the impact of Delta and newer variants of the coronavirus, supply-side constraints are tightening, and rising inflation is becoming a significant restraint on policy support that could keep growth on track. More analysis and access to country-specific information is here: <https://www.brookings.edu/research/october-2021-update-to-tiger-the-global-economic-recovery-is-in-danger-of-stalling/>.

**Biden Administration Unveils Long-Awaited Process to Reinstate China Product Exclusions:** On October 5 the United States Trade Representative announced a comment request process that will be used to determine whether Section 301 product exclusions should be reinstated for certain China-origin products that are currently subject to additional ad valorem tariff rates between 7.5 and 25%. The public docket to submit comments will be open October 12, 2021 until December 1, 2021. Arent Fox provides a useful summary and links to the *Federal Register* notice here: <https://www.arentfox.com/perspectives/alerts/biden-administration-unveils-long-awaited-process-reinstate-china-product>.

**Global Trade Rebound Beats Expectations but Marked by Regional Divergences:** The resurgence of global economic activity in the first half of 2021 lifted merchandise trade above its pre-pandemic peak, leading WTO economists to upgrade their forecasts for trade in 2021 and 2022. The WTO is now predicting global merchandise trade volume growth of 10.8% in 2021—up from 8.0% forecasted in March—followed by a 4.7% rise in 2022. Behind the strong overall trade increase, however, there is significant divergence across countries, with some developing regions falling well short of the global average. The Report is here: [https://www.wto.org/english/news\\_e/pres21\\_e/pr889\\_e.htm](https://www.wto.org/english/news_e/pres21_e/pr889_e.htm)

**FINDING FIRMER GROUND: The Role of Agricultural Cooperation in U.S.-China Relations:** The US Heartland China Association and The Carter Center have just released this seminal report inspired by the inaugural US-China Agriculture Roundtable in 2021, The Report is here: <https://usheartlandchina.org/wp-content/uploads/2021/09/Finding-Firmer-Ground-The-Role-of-Agricultural-Cooperation-in-US-China-Relations-v3.pdf>.

**U.S., EU Talk Trade, Technology in Pittsburgh:** The United States and the European Union on September 29 held the inaugural meeting of their bilateral Trade and Technology Council (TTC) in Pittsburgh, where Secretary of State Antony Blinken, Secretary of Commerce Gina Raimondo, and U.S. Trade Representative Katherine Tai met with European Commission Executive Vice Presidents Valdis Dombrovskis and Margrethe Vestager to discuss the TTC's work since its establishment in June. The group released a joint statement on concrete outcomes the two sides hope to achieve in five areas: global trade challenges, semiconductor supply chains, foreign direct investment screening, export controls, and artificial intelligence. The statement is here: <https://www.whitehouse.gov/briefing-room/statements-releases/2021/09/29/u-s-eu-trade-and-technology-council-inaugural-joint-statement/>. A *FACT SHEET: U.S.-EU Establish Common Principles to Update the Rules for the 21st Century Economy at Inaugural Trade and Technology Council Meeting* is here: <https://www.whitehouse.gov/briefing-room/statements-releases/2021/09/29/fact-sheet-u-s-eu-establish-common-principles-to-update-the-rules-for-the-21st-century-economy-at-inaugural-trade-and-technology-council-meeting/>.

**U.S.-China Economic and Security Review Commission Hearing:** The Commission was created by the United States Congress in October 2000 with the legislative mandate to monitor, investigate, and submit to Congress an annual report on the national security implications of the bilateral trade and economic relationship between the United States and the People's Republic of China, and to provide recommendations, where appropriate, to Congress for legislative and administrative action. On September 8, the Commission held a hearing on "U.S.-China Relations in 2021: Emerging Risks." A link to the video and to transcripts of the testimony is here: <https://www.uscc.gov/hearings/us-china-relations-2021-emerging-risks>.

**Import/Export Certificate:** Oakton Community College is now offering a one year, online 12 credit Import/Export Certificate. With the guidance of experienced professionals in the field, you will: Master industry-standard technology, payment systems and contracts; Learn about national and international trade regulations; Gain skills for negotiating across cultures and diverse legal systems; Graduate from the program with the skills you need to gain an entry-level position as a trade analyst, customs analyst, customs consultant, trade coordinator or compliance specialist. Learn more at: <https://catalog.oakton.edu/career-programs-pathways/global-business-studies/import-export-specialist-certificate/>.

- Nov. 1 ***ASIA-PACIFIC SMART CITIES PROJECT DEVELOPMENT ROUNDTABLE***. Webinar sponsored by the U.S. Commercial Service. You will hear from top officials in Korea, Taiwan, and Australia on upcoming projects and opportunities available for the rapidly changing world of Smart Cities. There will also be an opportunity to meet 1:1 (virtually) with in-country specialists. 7:00 p.m. CDT. Fee: \$25. For information & registration, please see: <https://smartcities.itamatch.com/>.
- Nov. 2 ***HOW WORK FROM HOME IMPACTS IMMIGRATION, FINANCES, TALENT RECRUITMENT & MANAGEMENT***. Webinar sponsored by the British-American Business Council Chicago. A panel of immigration lawyers, financial and talent experts will discuss how work from home has impacted and will continue to impact the work force. 12:00 – 1:00 p.m. CDT. BABC Members - \$10; Non-members - \$15. For information & registration, please see: <http://events.r20.constantcontact.com/register/event?oeidk=a07eip7jbp32c05c210&llr=o7w45wcab>.
- Nov. 2 ***APPAREL CLASSIFICATION SERIES: EVERYTHING BUT KNIT TOPS***. Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will review a variety of apparel samples and discuss the specific features that U.S. Customs and Border Protection focuses on when determining the correct classification and duty rate. 1:00 – 2:30 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/apparel-classification-series-everything-but-knit-tops>.
- Nov. 3 ***EXPORT TO THE INNOVATION OASIS OF THE UNITED ARAB EMIRATES (UAE): ADVICE FROM WOMEN BUSINESS LEADERS FOR WHOM SUCCESS IS NOT A MIRAGE***. Webinar, sponsored by the U.S. Commercial Service, provides a platform for U.S. women business leaders interested in doing business in the UAE to connect with women in the market and exchange best practices. 8:00 – 9:15 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QCJ>.
- Nov. 3 ***TO COVER OR NOT TO COVER? UNDERSTANDING SOLUTIONS FOR TODAY'S RISKS IN INTERNATIONAL TRADE***. Breakfast program sponsored by the International Trade Council of Greater Kansas City. Panelists include: **Rick Bridges**, Lockton; **David Clark**, ARI Global; **Joni Page** (Moderator). 8:30 – 11:00 a.m., World Trade Center Board Room, 30 West Pershing Road, Kansas City, MO. ITCGKC Members - \$40; Non-members - \$60. For information & registration, please see: <https://itcgkc.org/event-4459339>.
- Nov. 3 ***BACK TO THE FUTURE: ONLINE TOOLS TO HELP YOU GROW YOUR EXPORTS, SALES, BRAND, AND BUSINESS***. Webinar, sponsored by IBT Online, will share expertise, case studies, client testimonials and experience in delivering online success. 10:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://info.ibt.onl/online-tools-2021>.
- Nov. 3 ***BRINGING FUN HAWAII-ROOTED FOOTWEAR TO THE WORLD***. Webinar sponsored by Women Entrepreneurs Grow Global. Presentation by **Kiakahi (Kiani) Wong**, President and CEO, Kaka'ako Kasuals, a Native Hawaiian-owned and operated footwear company based in Honolulu, Hawai'i. She will discuss: *Climbing the ropes in a family business; Understanding how the footwear trade works; Overcoming importing challenges; Handling global e-commerce fulfillment; Building strong community ties*. 11:00 a.m. – 12:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: [https://register.gotowebinar.com/register/9108745069022515471?mc\\_cid=ad1245108f&mc\\_eid=6499c7d108](https://register.gotowebinar.com/register/9108745069022515471?mc_cid=ad1245108f&mc_eid=6499c7d108).
- Nov. 3 ***EXPORT CONTROLS: RECENT DEVELOPMENTS AND TRENDS IN ENFORCEMENT***. Webinar, sponsored by the Midwest Global Trade Association, will discuss the U.S. government's emerging priorities, such as countering China's Military-Civilian Fusion Strategy, focus on human rights, and protection of U.S. national security from the threats posed by transnational cybercrime and foreign interference. 1:00 – 2:00 p.m. CDT. MGTA Members – No fee; Non-members - \$25. For information & registration, please see: <https://www.mgta.org/event/webinar-nov-2021>.

- Nov. 3 ***ARE PITCAIRN ISLAND (UK), CHINA AND TAIWAN REALLY JOINING CPTPP?*** Speakers include: **Wendy Cutler**, Vice President, Asia Society Policy Institute; former Acting Deputy United States Trade Representative; The Honorable **Tim Groser**, former Ambassador of New Zealand to the United States and the WTO, and New Zealand's former Minister of Trade; **Jay Shambaugh**, Professor of Economics and International Affairs, Director of the Institute for International Economic Policy at George Washington University, and former Member of the President's Council of Economic Advisors. 2:00 – 3:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.wita.org/events/uk-and-china-cptpp/>.
- Nov. 3 ***TOP TIPS TO DE-RISK YOUR GLOBAL SUPPLY CHAIN: HOW TO DRIVE VALUE BY SAFEGUARDING AND STRENGTHENING YOUR INTERNATIONAL BUSINESS MODEL.*** Webinar sponsored by Baker McKenzie and the Association of Corporate Counsel Minnesota. Speakers include: **John Milek**, VP and General Counsel, Fastenal; **Karen Ring**, Senior Corporate Counsel, Best Buy; **Jacob Kasper**, Vice President, Global Logistics and Trade, Best Buy; **Eunkyung Kim Shin**, Senior Associate, Baker McKenzie; **Dieter Schmitz**, Partner, Baker McKenzie. 4:00 – 5:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://bakerxchange.com/s/75051fb9af8c55438ede7e0923d95a35d1144906>.
- Nov. 4 ***ISRAEL DEFENSE SECTOR BRIEFING.*** Webinar sponsored by the U.S. Commercial Service. Presentations from: Government of Israel, Ministry of Defense Mission to the U.S.; Office of Defense Cooperation, U.S. Embassy in Israel; U.S. Commercial Service; U.S. Embassy in Israel. 12:00 – 1:15 p.m. CDT. No fee; advance registration required. For information & registration, please see: [https://trade.webex.com/webappng/sites/trade/meeting/register/2f9cd752c6514a8bbc4e2eab51e80b3f?ticket=4832534b00000004c9c989709688a26ac81d0400ea7942b86d035548337133d0e93a29472db50b0b&timestamp=1634681417604&locale=en\\_US](https://trade.webex.com/webappng/sites/trade/meeting/register/2f9cd752c6514a8bbc4e2eab51e80b3f?ticket=4832534b00000004c9c989709688a26ac81d0400ea7942b86d035548337133d0e93a29472db50b0b&timestamp=1634681417604&locale=en_US).
- Nov. 4 ***GLOBAL E-COMMERCE.*** Webinar, sponsored by the World Trade Research Institute, will provide information you will need to complete international online sales and explain how to integrate that information in your sales fulfillment process. 12:00 – 1:00 p.m. CDT. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eiqcfwwb98b220f3&oseq=&c=&ch=>.
- Nov. 4 ***CHINA AND THE DIGITAL YUAN: WHAT'S AT STAKE?*** Webinar sponsored by The Chicago Council on Global Affairs. Speakers include **Darrell Duffie**, Adams Distinguished Professor of Management and Professor of Finance, Graduate School of Business, Stanford University, and **Yaya Fanusie**, Adjunct Senior Fellow, Energy, Economics and Security Program, Center for a New American Security. 1:00 – 1:45 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.thechicagocouncil.org/events/china-and-digital-yuan-whats-stake>.
- Nov. 5 ***GLOBALIZE YOUR WEBSITE.*** Webinar, sponsored by the World Trade Research Institute, will provide you with many tools and resources for updating your website and increasing your international sales. 12:00 – 1:00 p.m. CDT. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eiqcgo92d26d3eb8&oseq=&c=&ch=>.
- Nov. 5 ***CHICAGO CONSULAR CORPS 2021 GALA.*** Event sponsored by Chicago Sister Cities International and World Business Chicago. The proceeds from this special event will support the work of Chicago Sister Cities International, World Business Chicago and fund Chicago Consular Corps scholarships to the University of Illinois at Chicago. 6:00 – 9:00 p.m., Hilton Chicago, 720 South Michigan Avenue. Fee: \$500. For information & registration, please see: <https://www.pjhchicago.com/events/ccc>.

- Nov. 8 - **BRAZIL AND COLOMBIA TRADE MISSION 2021.** Multi-sector trade mission, organized by the Great Lakes St. Lawrence Governors & Premiers (GSGP), to assist small to medium-sized companies from the Great Lakes St. Lawrence region to export products and services to these important . markets. Each mission participant will receive a customized schedule of B2B meetings with prospective customers and business partners. Mission participants will also benefit from networking events and logistical support provided by the GSGP Brazil & Colombia Trade Offices. State STEP grants may be available to offset from 50 to 75% of participation fees. Registration deadline: **August 13.** For information & an application, please see: <https://www.gsgp.org/projects/international-trade/trade-missions/brazil-and-colombia-trade-mission-2021/>.
- Nov. 8 - **EXPORT TO CHINA WEEK: INDIVIDUAL APPOINTMENTS.** Virtual meetings with buyers, distributors & agents sponsored by the Illinois Office of Trade & Investment. To schedule an appointment, please contact: [Zhigang.Ren@Illinois.gov](mailto:Zhigang.Ren@Illinois.gov). **Deadline: October 6.**
- Nov. 8 - **BUILDING BLOCKS OF INTERNATIONAL TRADE.** Hybrid course, sponsored by the Global Training Center, is intended to provide a fundamental overview of international trade compliance for both import and export transactions. The 4-week course is a combination of viewing a recorded course and then meeting with an instructor, via web-based online learning, for discussions and Q&A. Topics: Week 1 – *Fundamentals of Trade Compliance*; Week 2 – *Importing to United States*; Week 3 – *Exporting to United States*; Week 4 – *General Trade Compliance*. Fee: \$1,295. For information & registration, please see: [https://www.globaltrainingcenter.com/products/hybrid/building-blocks-of-international-trade/?\\_kx=e\\_TAJ7nj6DNZcnPHte9HkNNNoNKTkZWP286b6MAGCX4Q%3D.Pzgp3A](https://www.globaltrainingcenter.com/products/hybrid/building-blocks-of-international-trade/?_kx=e_TAJ7nj6DNZcnPHte9HkNNNoNKTkZWP286b6MAGCX4Q%3D.Pzgp3A).
- Nov. 8 **RENEWABLE ENERGY COFFEE CHAT SERIES FEATURING SLOVAKIA & POLAND.** Webinar, sponsored by the U.S. Commercial Service, will include market observations, business opportunities, and highlights within the industry. 9:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QCL>.
- Nov. 8 **BASIC EXPORT DOCUMENTATION.** Webinar sponsored by the World Trade Research Institute, will give you a good overview of the most commonly used documents in international trade. 12:00 – 1:00 p.m. CST. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eiqchj0cb121d3c3&oseq=&c=&ch=>.
- Nov. 9 - **TRADE MISSION TO B/OPEN ORGANIC FOODS & WINES TRADE SHOW (VERONA, ITALY).** Organized by the Italian American Chamber of Commerce Midwest, the mission is open only to the following professionals: Importers, distributors, supermarkets and restaurants. For selected attendees, expenses for flights and hotel may be reimbursed. For information and registration, please see: <https://www.iacc-chicago.com/bopen>.
- Nov. 9 **WORKING EFFECTIVELY WITH JAPANESE.** Webinar, sponsored by Japan Intercultural Consulting, will address the following topics: *Japanese communication style; Why Japanese tend to be vague/indirect - how to interpret what they mean; Why Japanese don't give a lot of feedback; Overcoming the language barrier; How to confirm whether you've been understood correctly; How decisions are made in Japanese organizations; Why Japanese avoid risk; How to get your ideas accepted by a Japanese organization; How to make meetings with Japanese more effective; How to build strong working relationships with Japanese; How to behave appropriately at meals and other social situations; What to keep in mind if you travel to Japan for business; What most bothers Japanese about the Americans they work with.* 8:00 a.m. – 3:00 p.m. CST. Fee: \$295. For information & registration, please see: <https://eventsframe.com/e/ul1bCEd3i/working-effectively-with-japanese/>.
- Nov. 9 **IMPORTING 201.** Webinar, sponsored by the Global Training Center, will cover: *Legal requirement for import compliance & reporting; What is Reasonable Care; Common Importer Errors; Types of CBP audits and enforcement; Responding to CBP Audit inquiries and the different audit types; Preparing your company for regulatory enforcement; Import Policy and Procedure manual; What triggers an audit?* 8:30 a.m. – 4:00 p.m. CST. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/importing-201-webinar-13/>.

- Nov. 9 **TARIFF CLASSIFICATION**. Seminar, sponsored by the Global Training Center, will cover: *Harmonized System Convention; Overview of Harmonized Tariff Schedule of U.S.; The Export Schedule B; Classification Process; Extrinsic Interpretive Aids; Duty Determination; General Notes; Mechanics of Classification; Classification Exercises*. 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/tariff-classification/>.
- Nov. 9 **EXPORT TO CHINA WEEK: LOGISTICAL SOLUTIONS FOR EXPORTING TO THE ASIA-PACIFIC REGION**. Webinar sponsored by the Illinois Office of Trade & Investment. Presentation by **Paul Jarzombek**, Chief Operating Officer, LR International. 9:00 – 10:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://bit.ly/3Enj3N5>.
- Nov. 9 **HTSUS CLASSIFICATION – 2021**. Webinar, sponsored by Star USA, will discuss the fundamentals of HTSUS Classification and why it matters to your organization. 9:00 – 10:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://starusa.org/events/htsus-classification-2021/>.
- Nov. 9 **HOW GLOBAL BRANDS CAN E-SUCCEED IN CHINA**. Webinar sponsored by the Washington International Trade Association. Presentation by **Frank Lavin**, Chairman, Export Now, who will discuss his new book, *The Smart Business Guide to China E-Commerce*. 10:00 – 11:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://www.wita.org/events/lavin-ecommerce-in-china/>.
- Nov. 9 **IMEXX COMPLIANCE – WHAT YOU NEED TO KNOW**. Webinar, sponsored by the International Compliance Professionals Association in partnership with Braumiller Law Group, will provide you with the information needed to understand how an IMMEX operate in Mexico, the main laws and regulations that govern its operations, the authorities that inspect and control them, and requirements and obligations for compliance and associated risks for non-compliance. 10:30 a.m. – 12:00 p.m. CST. ICPA Members - \$25; Non-members - \$35. For information & registration, please see: <https://web.cvent.com/event/b0ea87ed-42f6-43c4-b48d-15bb6fa06a26/summary>.
- Nov. 9 **ONLINE IN INDIA: LEVERAGE TODAY'S ONLINE PROGRAMS TO GROW YOUR BUSINESS IN INDIA**. Webinar sponsored by IBT Online. Presentation by **Pradeep Nedungadi**, President, Vishtar LLC, who will share his experience of over 20 years of helping U.S. SMEs enter and succeed in the Indian market. 11:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://info.ibt.onl/online-in-india-2021>.
- Nov. 9 **KEARNEY GLOBAL CITIES REPORT 2021: EMERGING FROM THE PANDEMIC AND THE FUTURE OF CHICAGO**. Webinar sponsored by the Executives' Club of Chicago and Kearney. Speakers include: Marsha Cruzan, Regional President, U.S. Bank; Michael Fassnacht, President and CEO, World Business Chicago; CMO, City of Chicago; **Lior Ron**, Head of Uber Freight, Uber; **Andres Mendoza Pena** (Moderator), Partner, Kearney. 12:00 – 1:00 p.m. CST. ECC Members 0 NO fee; Non-members - \$25. For information & registration, please see: [https://www.executivesclub.org/events/kearney-global-cities-panel-discussion/?utm\\_source=showcase&utm\\_medium=email&utm\\_campaign=kearney&utm\\_content=register](https://www.executivesclub.org/events/kearney-global-cities-panel-discussion/?utm_source=showcase&utm_medium=email&utm_campaign=kearney&utm_content=register).
- Nov. 9 **EXPORTING FOOD AND AG PRODUCTS: TRENDS, TRAJECTORIES AND TIPS**. Virtual program sponsored by th Madison International Trade Association. Speakers include: Dr. **Michael J. Swanson**, Wells Fargo Agricultural Economist and Consultant; **Cindy Brown**, President, Chippewa Valley Bean; **Sam Allison**, Global Markets Manager, Sartori Cheese; **Nick Stoller**, Associate Brand Manager – Global, Sartori Cheese. 1:00 – 2:30 p.m. CST. MITA Members – No fee; Non-members - \$20. For information & registration, please see: [https://www.mitatrade.org/event\\_item/exporting-food-and-ag-products-trends-trajectories-and-tips/](https://www.mitatrade.org/event_item/exporting-food-and-ag-products-trends-trajectories-and-tips/).

- Nov. 9 **FIRST SALE VALUATION AND REDUCING SECTION 301 TARIFFS.** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will help importers determine whether the use of first sale is worth pursuing and explain how importers can exercise reasonable care in using this valuation methodology. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/first-sale-valuation-and-reducing-section-301-tariffs>.
- Nov. 9 **THE EBB AND FLOW OF RETURNED SCIENTISTS AND ENGINEERS TO CHINA: WHAT DOES IT TELL US.** Third in a series of China Innovation webinars sponsored by the Asian/Pacific Studies Institute, Duke University. Presentation by Dr. **David Zweig**, Hong Kong University of Science & Technology. 6:00 – 7:30 p.m. CST. No fee; advance registration required. For information & registration, please see: [https://duke.zoom.us/webinar/register/WN\\_5JzXMX9OS6WiVJGtHzbvKQ](https://duke.zoom.us/webinar/register/WN_5JzXMX9OS6WiVJGtHzbvKQ).
- Nov. 10 - **NEXTCHINA 2021.** Hybrid conference sponsored by SupChina. **Day 1** (virtual). Keynote: **Ryan Hass**, Senior Fellow and the Michael H. Armacost Chair in the Foreign Policy Program, Brookings, and author, *STRONGER: Adapting America's China Strategy in an Age of Competitive Interdependence*, who will discuss the thinking behind his book and what is in store for the two countries for the rest of Biden's first term and beyond. Panel topics include: *China in the Post Pandemic World Order*; *Corporate America Confronts the China Conundrum*; *Chinese Manufacturing of New/Environmental Tech in the U.S.* No fee; advance registration required. **Day 2** (New York City). Keynote: **Joyce Chang**, Chair of Global Research, J.P. Morgan, who will share what J.P. Morgan is observing globally through their data and how China is changing the game in ways never before seen. Podcast with **Peter Hessler**, Writer, Journalist and Author. Panel: *How to Lead in a True Global Economy*. Networking rooms with: **Craig Allen**, President, U.S.-China Business Council; **Winston Ma**, Founding Partner, CloudTree Ventures; **Wayne Silby**, Chairman and Co-founder, SynTao. Reception. Fee: \$250 (by Oct. 27; \$500 thereafter). For information & registration, please see: <https://go.supchina.com/2021-nextchina-conference>.
- Nov. 10 **EBRD: 2021 ANNUAL DEBRIEF ON CENTRAL ASIA AND 2022 FORECAST.** Webinar Sponsored by the American Chambers in Uzbekistan, Kyrgyzstan, Tajikistan and Afghanistan in partnership with the European Bank for Reconstruction and Development (EBRD). Speakers include: **Zsuzsanna Hargitai**, Managing Director, Central Asia, EBRD; **Ekaterina Miroshnik**, Director, Head of Infra Eurasia, SIG, EBRD; **Aida Sitdikova**, Director, Head of Energy Eurasia MEA, SIG, EBRD; **Alkis Drakinis**, Director, Head of Uzbekistan, EBRD. 7:00 a.m. CST. No fee; advance registration required. For information & registration, please see: [https://us06web.zoom.us/webinar/register/WN\\_919n1t0zTHSnbVIwFAKmNw](https://us06web.zoom.us/webinar/register/WN_919n1t0zTHSnbVIwFAKmNw).
- Nov. 10 **US AND EU DIGITAL BUSINESSES: NAVIGATING THE INCREASED RISKS OF DAWN RAIDS IN INDIA.** Webinar, sponsored by Mondaq and BTG Law, will examine the current regulatory narrative on dawn raids, how this may change once data becomes the subject matter of investigation, and how companies doing business in India can adapt to this new paradigm. 7:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://www.mondaq.com/webinars/webinar/388/US-and-EU-Digital-Businesses-Navigating-The-Increased-Risks-of-Dawn-Raids-in-India>.
- Nov. 10 **USMCA THE MODERNIZED NAFTA.** Seminar, sponsored by the Global Training Center, will cover: *USMCA Introduction; Definitions; A Closer Look at Origination; Finer Points of Origination; USMCA and Special Sectors; Origin Certification; USMCA in the Organization; Country of Origin for Marking Purposes; Article 2: USMCA's Effects on Temporary Entry, Duty Deferral and Duty Drawback*. 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/usmca/>.

- Nov. 10 ***EXPORT TO CHINA WEEK: FIRESIDE CHAT – A DISCUSSION WITH SUCCESSFUL EXPORTERS.*** Webinar sponsored by the Illinois Office of Trade & Investment. Two Illinois exporters who have successfully exported to the Asia-Pacific will discuss how to navigate exporting to the region. 9:00 – 10:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://bit.ly/2XVSOMS>.
- Nov. 10 ***DOING BUSINESS IN INDIA.*** Webinar, sponsored by the U.S. Commercial Service, will address: *Cultural Competence; Political & Economic Environment; Trade Regulations; Opportunities for Trade in India.* 9:00 – 10:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://register.gotowebinar.com/register/2312018284368086284>.
- Nov. 10 ***DUTY DRAWBACK 2021 UPDATE.*** Virtual training, sponsored by The World Academy, will provide a comprehensive review of the new duty drawback program included as part of the Trade Facilitation and Enforcement Act of 2016 (TFTEA drawback). 12:00 – 1:30 p.m. CST. Fee: \$195. For information & registration, please see: <https://www.theworldacademy.com/product-page/11-10-duty-drawback-2021-update-training>.
- Nov. 10 ***HOW TO MANAGE RISK IN THE LOGISTICS SUPPLY CHAIN – A PLAN FOR RESILIENCE: PART 1.*** Webinar, sponsored by Roanoke Insurance Group, will address: *How to manage both static and in-transit risk; The elements of a supply chain risk management strategy; How to begin implementing a risk management plan at your company.* 12:00 p.m. CST. No fee; advance registration required. For information & registration, please see: [https://infospot.roanokegroup.com/acton/fs/blocks/showLandingPage/a/5777/p/p-0114/t/page/fm/0?sid=TV2:p0TTPGzqC#utm\\_term=Register%20For%20This%20Webinar&utm\\_campaign=%20How%20to%20Manage%20Risk%20in%20the%20Logistics%20Supply%20Chain%20Webinar%20-%20A%20Plan%20for%20Resilience%20%3A%20Part%201&utm\\_content=email&utm\\_source=Act-On+Software&utm\\_medium=email](https://infospot.roanokegroup.com/acton/fs/blocks/showLandingPage/a/5777/p/p-0114/t/page/fm/0?sid=TV2:p0TTPGzqC#utm_term=Register%20For%20This%20Webinar&utm_campaign=%20How%20to%20Manage%20Risk%20in%20the%20Logistics%20Supply%20Chain%20Webinar%20-%20A%20Plan%20for%20Resilience%20%3A%20Part%201&utm_content=email&utm_source=Act-On+Software&utm_medium=email).
- Nov. 10 ***ADVANCED EXPORT DOCUMENTATION.*** Webinar, sponsored by the World Trade Research Institute, will cover less common and more unusual export documents so that you're not surprised by unusual requests. 12:00 – 1:00 p.m. CST. Fee \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eicqia67a4320346&oseq=&c=&ch=>.
- Nov. 10 ***UNDERSTANDING U.S. DOMESTIC PREFERENCE RULES TO MAXIMIZE SALES AND MINIMIZE PENALTIES.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will focus on the distinctions between the “Buy American” and “Buy America” laws and policies, including recent changes resulting from a new executive order. 1:00 – 2:00 p.m. CST. Fee: #200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/understanding-u-s-domestic-preference-rules-to-maximize-sales-and-minimize-penalties>.
- Nov. 11 ***CORRUPTION AND INTERNAL INVESTIGATIONS: A GUIDE TO AVOIDING THE COMMON PITFALLS IN INTERNATIONAL TRANSACTIONS.*** Webinar, sponsored by Mondaq and Degni & Vecchio, will discuss the current issues of corporate criminal liability, compliance and self-reporting and how to manage the risks for stakeholders worldwide when dealing through or in the Swiss market. 7:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://www.mondaq.com/webinars/webinar/381/Corruption-and-Internal-Investigations-A-Guide-to-Avoiding-the-Common-Pitfalls-in-International-Transactions>.
- Nov. 11 ***IMPORTING PROCEDURES.*** Seminar, sponsored by the Global Training Center, will cover: *Verifying what your customs broker should be doing for you; Six different ways to value your goods (valuation tied to duties); Country of Origin & markings; Overview of Harmonized Tariff Scheduled of the U.S.; Duty Determination; Customs Entry Process; Record keeping requirements; Timely ISF Reporting (Import Security Filing).* 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/importing-procedures/>.



- Nov. 11 **TEXTILES & APPAREL AND HTSUS CHAPTER 98 DUTY SAVINGS INTO THE U.S.** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will examine which production scenarios qualify for a free or reduced rate of duty as well as the information and documentation needed to file and support these claims. 1:00 – 2:00 p.m. CST. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/textiles-apparel-and-htsus-chapter-98-duty-savings-into-the-u-s>.
- Nov. 12 **IMPORTING 201.** Seminar, sponsored by the Global Training Center, will cover: *The Legal Requirement for Compliance; Types of CBP audits and enforcement; Responding to CBP Audit inquiries and the different audit types; Preparing your company for regulatory enforcement; Trusted Trader/ISA; Policy and Procedure Manual.* 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/importing-201/>.
- Nov. 14 - **USA: A STUDY DESTINATION VIRTUAL CONNECTION PROGRAM – MIDDLE EAST AND NORTH AFRICA (MENA).** Virtual program sponsored by the U.S. Commercial Service. U.S. universities, colleges, secondary institutions, and study state consortia will be able to schedule one-on-one meetings with agents, counselors, university partners, and foreign government officials from across the MENA region in this week-long program. Each participating school will be able to promote their institution through 40-minute virtual meetings. Fee: \$300. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editNewReg.do?SmartCode=2Z01>.
- Nov. 15 - **THE POWER OF GREEN ENERGY: OUR FUTURE IS NOW!** Hybrid in-person/livestream event sponsored by the: U.S. Commercial Service; Embassy of the United States of America in France; and Business France. Event aims to highlight real-world technology-driven solutions to tackle the climate change crisis and showcase how green energy and technologies will help shape the future. Workshop topics: *Offshore Wind; Battery Storage; Hydrogen; Smart Grid Technologies; Green Tech Investments.* Conference & Workshops – No fee; Virtual B2B Matchmaking with French & European companies - \$500. For information & registration, please see: [https://content.govdelivery.com/attachments/USITATRADE/2021/09/08/file\\_attachments/1928599/Flyer\\_Save%20the%20Date\\_The%20Power%20of%20Energy.pdf](https://content.govdelivery.com/attachments/USITATRADE/2021/09/08/file_attachments/1928599/Flyer_Save%20the%20Date_The%20Power%20of%20Energy.pdf).
- Nov. 15 **INTERNATIONAL LOGISTICS.** Webinar, sponsored by the Global Training Center, will cover: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carriers Obligations toward the Shipper; Ocean Transportation; Air Freight Transportation; Insurance; International Supply Chain Documentation.* 8:30 a.m. – 4:00 p.m. CST. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/international-logistics-webinar-10/>.
- Nov. 16 - **TRANSFORMING TRADE IN A TIME OF CHANGE.** Virtual GTR Asia 2021 event sponsored by *Global Trade Review.* Join the Asian trade finance community online and benefit from critical market insights through a series of interactive and informative sessions, as well as 3D exhibition, chatrooms, breakouts and the chance to network via GTR's dedicated virtual event platform. No fee; advance registration required. For information & registration, please see: <https://www.gtreview.com/events/virtual/gtr-asia-2021/>.
- Nov. 16 **SANCTIONS SCREENING: DIFFERING PRIORITIES AND FUTURE CHALLENGES.** Webinar sponsored by FISC and WorldECR. **Jeremy Round** of SQA Consulting, a computer scientist who has helped to develop screening software for financial institutions, leads a discussion with **Jocelyn Voss**, Global Screening Lead at ING, and **Jo Phizacklea**, a screening specialist at FinTech company Klarna AB, which will: examine the challenges that sanctions screening has tackled and how; discuss how tier 1 Banks and FinTechs tackle the challenges, including the similarities and differences; and look to the future and how sanctions screening is likely to continue to develop, and what technologies may improve the effectiveness of screening. 8:00 – 9:00 a.m. CST. Fee: £99. For information & registration, please see: <https://www.worldecr.com/webinars/sanctions-screening-differing-priorities-and-future-challenges/>.

- Nov. 16 **LETTERS OF CREDIT.** Seminar, sponsored by the Global Training Center, will cover: *Introduction/Decision Criteria; Letters of Credit as Method of Payment; Review of L/C Procedure as Exporter and as Importer; Look at Various Types of L/C's; Special Types of Letters of Credit; Uniform Customs and Practice for Documentary Credits – Rules of the Articles and Note on Each Article; Transaction Review – Import; Case Study on an Export Letter of Credit; Non-Traditional Payment Methods.* 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/letters-of-credit/>.
- Nov. 16 **APPAREL CLASSIFICATION SERIES: ADVANCED TOPICS.** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will review a variety of apparel samples and discuss the specific features that U.S. Customs and Border Protection focuses on when determining the correct classification and duty rate. 1:00 – 2:30 p.m. CST. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/apparel-classification-series-advanced-topics>.
- Nov. 17 - **WHITHER U.S.-ARAB RELATIONS? UNNERVING UNCERTAINTIES AMIDST COMPLEX REALITIES AND NEW POSSIBILITIES.** 30th Annual Arab-U.S. Policymakers Conference sponsored by the National Council on U.S. – Arab Relations. Details forthcoming. For information & registration, please see: <https://ncusar.org/auspc>.
- Nov. 17 **INTERNATIONAL LOGISTICS.** Seminar, sponsored by the Global Training Center, will cover: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carriers Obligations toward the Shipper; Ocean Transportation; Air Freight Transportation; Insurance; International Supply Chain Documentation.* 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/international-logistics/>.
- Nov. 17 **CATALYZE TRANSFORMATIONS AND TAKE ADVANTAGE OF MULTI-FUNCTIONAL GCCs.** Third in a series of four webinars (*Global Capability Centers – India as the Preferred Destination*) sponsored by Nexdigm in association with ICICI Bank, Canada, and U.S.-India Business Council. Experts will share their insights and experiences. 10:00 a.m. CST. No fee; advance registration required. For information & registration, please see: [https://us06web.zoom.us/webinar/register/7316311863106/WN\\_3VwLQFqMRae\\_gpsJfmu4sg](https://us06web.zoom.us/webinar/register/7316311863106/WN_3VwLQFqMRae_gpsJfmu4sg).
- Nov. 17 **BACK TO THE FUTURE: ONLINE TOOLS TO HELP YOU NAVIGATE AND OPTIMIZE TRADESHOWS OF THE FUTURE.** Webinar, sponsored by IBT Online, will share expertise, case studies, client testimonials and experience in delivering online success. 10:00 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://info.ibt.onl/online-tools-optimize-tradeshows-2021>.
- Nov. 17 **BUILDING RESILIENCE IN EXPORTING: WHAT HAS HAPPENED TO THE GLOBAL SUPPLY CHAIN?** Webinar sponsored by the U.S. Commercial Service in partnership with LR International and the Illinois District Export Council. Presentation by **Paul Jarzombek**, Chief Operating Officer, LR International Inc., who will examine some of the systemic problems in the global supply chain over the last two decades. 10:00 a.m. CST. No fee; advance registration required by Nov. 15. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QCR>.

- Nov. 17 **CREATING AND MAINTAINING A CORPORATE CULTURE OF COMPLIANCE DURING A PANDEMIC.** Virtual Aerospace & Defense Luncheon sponsored by Miller Canfield. Panelists include: **Chris Crowder**, Head of Ethics and Compliance, Airbus; **Carl Hahn**, Vice President and Chief Compliance Officer, Northrop Grumman Corporation; **Roxane MacGillivray**, Director, Enterprise Operations & International Ethics, Office of Ethics and Business Conduct, Lockheed Martin Corporation; **Martin Rips**, Chief Ethics and Compliance Officer, Executive Director and Associate General Counsel, Raytheon Intelligence & Space. 11:00 a.m. – 12:30 p.m. CST. No fee; advance registration required, For information & registration, please see: [https://us02web.zoom.us/webinar/register/WN\\_NnP-AWbDQXWdKhkb4vSJ6Q](https://us02web.zoom.us/webinar/register/WN_NnP-AWbDQXWdKhkb4vSJ6Q).
- Nov. 17 **E-COMMERCE COMPLIANCE UPDATE 2021.** Virtual training, sponsored by The World Academy, will review key components of E-commerce compliance management to protect the financial risks of your organizations as this business sector continues its massive growth and expansion year after year. 12:00 – 1:30 p.m. CST. Fee: \$195. For information & registration, please see: <https://www.theworldacademy.com/product-page/11-17-e-commerce-compliance-update-2021>.
- Nov. 17 **OVERVIEW OF SUPPLY CHAIN.** First of two webinars (Dec. 8), sponsored by Crowell & Moring, will cover issues pertaining to international trade/global mobility, government contracts, criminal and civil regulatory compliance and enforcement, cybersecurity, torts, commercial contracts and negotiations, antitrust, and around the corner litigation. 12:00 p.m. CST. No fee; advance registration required. For information & registration, please see: <https://event.on24.com/eventRegistration/EventLobbyServletV2?target=reg20V2.jsp&eventid=3499362&sessionid=1&key=514EDCC981095FA263AA1AF76DA3E79E&groupId=3103975&sourcepage=register>.
- Nov. 17 **NEW INCOTERMS 2020.** Webinar, sponsored by the World Trade Research Institute, will cover the basics of Incoterms including the most recent updates from 2020. 12:00 – 1:00 p.m. CST. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eiqj0e6ab3f1016&oseq=&c=&ch=>.
- Nov. 18 **EXPORTING PROCEDURES.** Seminar, sponsored by the Global Training Center, will cover: *Export Controls Questions; Incoterms®: how they can decrease costs and reduce exposure to risk for an exporter; Review of how to determine your Product's Schedule B or HTSUS Classification; Reporting your Export to the U.S. Government; Required Export Documents; Required record retention; Benefits of an Export Compliance Manual.* 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/exporting-procedures-chicago-il/>.
- Nov. 18 **FUNDAMENTAL CHALLENGES: TRADE COMPLIANCE IN UNIVERSITY AND RESEARCH SETTINGS.** Webinar, sponsored by *WorldECR*, will define the main challenges and provide insights and guidance on: Key definitions, e.g., understanding 'fundamental research'; Where export control/sanctions issues are most likely to arise (e.g., sensitive research areas, R&D, collaborations with foreign partners, foreign students/researchers, lecture tours and travel, deemed export risks); The role of export control officers; Practical actions your institution can take to limit risk. 9:00 – 10:00 a.m. CST. Fee: £99. For information & registration, please see: <https://www.worldecr.com/webinars/fundamental-challenges-trade-compliance-in-university-and-research-settings/>.
- Nov. 18 **INTRODUCTION TO EXPORTING.** Virtual workshop, sponsored by the Illinois SBDC International Trade Center at College of Lake County, will provide you with a comprehensive overview of export requirements and procedures, including: export readiness; how to select target markets; market research and prioritization; finding good partners; methods of payment; insurance; managing your international shipments; and export compliance. 10:00 – 11:15 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://tadclc.bdifocus.com/Training/TrainingDetails.aspx?tid=422>.

- Nov. 18 ***BUSINESS OPPORTUNITIES IN HONDURAS.*** Fourth in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CST. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBN>.
- Nov. 18 ***UNEXPECTED VISITORS: WHEN BIS “STOPS BY.”*** Webinar, sponsored by the Export Compliance Training Institute, will discuss the types of visits you may encounter, who should attend the meeting, what information should be provided, and strategies for information sharing to keep you and your company compliant and cooperative. 12:00 – 1:30 p.m. CST. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/event/unexpected-visitors/>.
- Nov. 18 ***EXPORT CONTROLS & COMPLIANCE.*** Webinar, sponsored by the World Trade Research Institute, will cover U.S. export controls including Export Administration Regulations, ITAR, and Trade Sanctions. 12:00 – 1:00 p.m. CST. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eiqck9kbf665e3dc&oseq=&c=&ch=>.
- Nov. 18 ***HOT TRADE TOPICS: UPDATE ON ACTIONS BY THE ADMINISTRATION, CONGRESS, AND THE JUDICIARY IMPACTING TRADE.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will provide an update on how actions by the White House, Congress, and the courts may directly impact the trade community, offer suggestions on how best to address these actions, and review potential ways to influence them. 1:00 – 2:00 p.m. CST. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/hot-trade-topics-update-on-actions-by-the-administration-congress-and-the-judiciary-impacting-trade>.
- Nov. 18 ***BUILDING RESILIENCE IN GLOBAL SUPPLY CHAIN.*** Webinar sponsored by the Illinois SBDC International Trade Center at College of DuPage. Presentation by **Lauren Pittelli**, Principal, Baker Logistic Consulting Service, who will describe how to build resilience in your global supply chain and mitigate the risks in the future. 1:00 – 2:00 p.m. CST. No fee; advance registration required. For information & registration, please see: <https://ilsbdc.ecenterdirect.com/events/35271>.
- Nov. 19 ***INCOTERMS® 2020.*** Seminar, sponsored by the Global Training Center, will cover: *Trade Terms for Domestic and International Transactions; Incoterms® 2020 Product Transportation and Risk of Loss; Terms for Any Mode; Maritime Terms; Costing Methods; Case Studies; Mistakes Made: Court Cases Involving Incoterms® Rules.* 8:30 a.m. – 12:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/incoterms-2020-chicago-il/>.
- Nov. 22 ***EXPORTING PROCEDURES.*** Webinar, sponsored by the Global Training Center, will cover: *Export Controls Questions; Incoterms®: how they can decrease costs and reduce exposure to risk for an exporter; Review of how to determine your Product’s Schedule B or HTSUS Classification; Reporting your Export to the U.S. Government; Required Export Documents; Required record retention; Benefits of an Export Compliance Manual.* 8:30 a.m. – 4:00 p.m. CST. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/exporting-procedures-webinar-12/>.
- Nov. 23 ***INCOTERMS® 2020.*** Webinar, sponsored by the Global Training Center, will cover: *Trade Terms for Domestic and International Transactions; Incoterms® 2020 Product Transportation and Risk of Loss; Terms for Any Mode; Maritime Terms; Costing Methods; Case Studies; Mistakes Made: Court Cases Involving Incoterms® Rules.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/incoterms-2020-webinar-12/>.
- Nov. 29 ***EXPORT TO CANADA.*** Webinar, sponsored by the Global Training Center, will focus on: *Doing business in Canada; To market, to market; Policers, PGAs, partners and providers; Expanding your markets: leaving the U.S.; Canadian import procedures; Special import considerations and duty reduction programs; NAFTA and other free trade agreements; BSCA enforcement; Other programs.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/export-to-canada-webinar-4/>.

- Nov. 30 **EXPORT TO MEXICO.** Webinar, sponsored by the Global Training Center, will cover: *An Overview of Mexico; Leaving the United States; Entering Mexico; Mexico Tariff Schedule; Non-tariff Regulations & Restrictions; Trade Promotions & Initiatives; Information Resources.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/export-to-mexico-webinar-4/>.
- Dec. 1 **APPAREL CLASSIFICATION SERIES: RECREATIONAL PERFORMANCE OUTERWEAR.** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will examine the new outerwear classifications created by the Trade Facilitation and Trade Enforcement Act of 2016, which ones importers should never use (and why), and the new recordkeeping requirements for importers of these goods. 1:00 – 2:30 p.m. CST. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/apparel-classification-series-recreational-performance-outerwear>.
- Dec. 3 **COUNTRY OF ORIGIN DETERMINATION.** Webinar, sponsored by the Global Training Center, will focus on: *International Definition of Country of Origin; CBP Definition of Country of Origin; FTC Rules on Country of Origin; Substantial Transformation; Country of Origin & Section 232/301 duties.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/country-of-origin-webinar-5//>
- Dec. 4 **EFFECTIVE STRATEGIES FOR ADVANCING REGIONAL AND GLOBAL TRADE WITH NIGERIA.** Virtual Nigeria Investment Conference 2021 hosted by Nazaru LLC. This event is a global gathering of investors, trade experts, policy makers, Nigerian diaspora and innovators advancing global and regional trade & foreign direct investments (FDI) to Nigeria. Fee: \$99. For information & registration, please see: <https://nigeriainvestmentconference.com/>.
- Dec. 5 - **2021 TRADE AMERICAS, SOUTH AMERICA TRADE MISSION AND BUSINESS CONFERENCE.** Led  
10 by the U.S. Department of Commerce, the program offers U.S. companies the opportunity to explore eleven markets in South America: Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Guyana, Paraguay, Peru, Suriname, and Uruguay. Hosted in Sao Paulo, Brazil, the Trade Americas – Business Opportunities in the South America Conference will focus on region-specific sessions, market entry strategies, export compliance, legal, logistics, disaster resilience and recovery and trade financing resources. Following the conference, participants will have the opportunity to travel to one or two of the eleven countries for matchmaking appointments with pre-screened potential buyers, agents, distributors or joint venture partners. For information and an application, please see: <https://www.trade.gov/south-america-trade-mission>.
- Dec. 6 **CTPAT CERTIFICATION OR RE-VALIDATION.** Webinar, sponsored by the Global Training Center, will cover: *Supply Chain Risk and Vulnerability; Hard and Soft Benefits of Securing the Supply Chain; Product transportation and risk of loss; CTPAT Pros and Cons; CTPAT Basics & Mechanics.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/ctpat-webinar-5/>.
- Dec. 6 **WHAT'S NEW IN THE U.S.-MEXICO-CANADA AGREEMENT.** Webinar, sponsored by the World Trade Research Institute, will cover the details of the changes to the agreement that replaced NAFTA and how U.S. companies can take advantage of the new export opportunities. 12:00 – 1:00 p.m. CST. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eicqyg98fac443fb&oseq=&c=&ch=>.

- Dec. 7 - **NAVIGATING THE NEW NORMAL IN US-CHINA RELATIONS**. Virtual conference, sponsored by the South China Morning Post, will bring together business leaders, policymakers and respected researchers, offering viewers access to crucial, thought-provoking theories on what the future holds for the US-China bilateral relationship, a deep dive into US strategy in the Indo-Pacific region, the future of investment and global trade amid uncertainty within the technology sector and how the superpowers can collaborate in the battle against climate change. Panels will offer insights on: *The impact of Biden's policies toward China nearly one year into his presidency; How Beijing's tightening control over its private sector impacts the future of investing; The US' economic and diplomatic strategies in the Indo-Pacific region; Whether US investors can trust the value of Chinese stocks; Opportunities and challenges in shifting supply chains from China to ASEAN countries; How the US and China can cooperate in the battle against climate change; China's perspective on the future of bilateral relations with the US.* 8:00 a.m. – 4:00 p.m. CST. Fee: varies. For information & registration, please see: <https://www.chinaconference.us/home>.
- Dec. 7 **INTERNATIONAL TRAFFIC IN ARMS REGULATIONS (ITAR)**. Webinar, sponsored by the Global Training Center, will cover: *The international traffic in arms regulations and United States Munitions List; Registration with the State Department; ITAR technical data controls; ITAR licenses; Compliance and enforcement; Regulation of brokering activities.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/itar-webinar-6/>.
- Dec. 7 **PRINCIPLED INTERDEPENDENCE: HOW TO MAINTAIN AMERICA'S HIGH-TECH ADVANTAGES OVER CHINA**. Last in a series of China Innovation webinars sponsored by the Asian/Pacific Studies Institute, Duke University. Presentation by Dr. **Scott Kennedy**, Center for Strategic & International Studies. 6:00 – 7:30 p.m. CST. No fee; advance registration required. For information & registration, please see: [https://duke.zoom.us/webinar/register/WN\\_5JzXMX9OS6WiVJGtHzbvKQ](https://duke.zoom.us/webinar/register/WN_5JzXMX9OS6WiVJGtHzbvKQ).
- Dec. 8 **EXPORT ADMINISTRATION REGULATIONS (EAR)**. Webinar, sponsored by the Global Training Center, will focus on: *Who needs to comply?; General prohibitions; Determine if you are subject to EAR; Be aware of Export Control Reform changes; Know who are prohibited parties; Record keeping requirements; Determine if your product or software is covered by the Commerce Control List (CCL); Learn to determine your Export Control Classification Numbers (ECCN); Determine license requirements.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/ear-webinar-6/>.
- Dec. 8 **ROLE OF TECHNOLOGY IN VIRTUAL MIGRATION, TRANSITION, AND GOVERNANCE OF GCCS**. Last in a series of four webinars (*Global Capability Centers – India as the Preferred Destination*) sponsored by Nexdigm in association with ICICI Bank, Canada, and U.S.-India Business Council. Experts will share their insights and experiences. 10:00 a.m. CST. No fee; advance registration required. For information & registration, please see: [https://us06web.zoom.us/webinar/register/7316311863106/WN\\_3VwLQFqMRae\\_gpsJfmu4sg](https://us06web.zoom.us/webinar/register/7316311863106/WN_3VwLQFqMRae_gpsJfmu4sg).
- Dec. 8 **GOVERNMENT CONTRACT ISSUES**. Second of two webinars (Nov. 17), sponsored by Crowell & Moring, will discuss the impacts of the current and expected supply chain issues on federal government contractors and their compliance responsibilities; panelists will also discuss contract clauses that may be at risk as the supply chain delays continue, including requirements for domestic preferences, prohibitions on counterfeit parts, and protecting national security interests. 12:00 p.m. CST. No fee; advance registration required. For information & registration, please see: <https://event.on24.com/eventRegistration/EventLobbyServletV2?target=reg20V2.jsp&eventid=3499362&sessionid=1&key=514EDCC981095FA263AA1AF76DA3E79E&groupId=3103975&sourcepage=register>.
- Dec. 8 **THE U.S.-COLOMBIA FREE TRADE AGREEMENT**. Webinar, sponsored by the World Trade Research Institute, will explain the details of the agreement and how you can take advantage of this exciting opportunity. 12:00 – 1:00 p.m. CST. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eiqcygl8b9f1c011&oseq=&c=&ch=>.

- Dec. 9 **BIOWIN DAY 2021: VIRTUAL NETWORKING OPPORTUNITY WITH WALLONIA, BELGIUM LIFE SCIENCES ECOSYSTEM.** This event aims to gather all stakeholders active in the health biotechnologies and medical technologies sector so they can share their knowledge and expertise regarding scientific and/or business-oriented issues to stimulate innovation and boost economic activities in the region. Features a virtual plenary session (3:00 – 5:30 a.m. CST; recording available) and 15 days of online matchmaking offering ample networking opportunities. No fee. Advance registration required. For information & registration, please see: [https://biowin.org/?p=8397&preview=1&\\_ppp=dfb03c4905](https://biowin.org/?p=8397&preview=1&_ppp=dfb03c4905).
- Dec. 9 **USCANCONNECT 2021.** Virtual trade and business development event, sponsored by the U.S. Commercial, will provide U.S. SMEs with assistance in partnering with Canadian agents/distributors seeking opportunities in a dynamic U.S.-Canada trade and investment relationship. It will also bring together U.S. and Canadian government and private sector organizations to share industry insights in an engaging digital environment, discuss improvements in trade facilitation and highlight opportunities afforded by USMCA. Sector briefings include: Renewable and Clean Energy; Environmental Technologies; Cybersecurity and ICT; Healthcare; Safety and Security; Infrastructure; Mining and Minerals. “Doing Business in Canada” topics include: *The Non-Resident Importer Program for U.S. companies; Sending U.S. Temporary Workers to Canada; Labelling and Certification Requirements; Taxes for the Non-Resident companies; Health Canada Product Registration and Certification.* There will also be a session on *Doing Business in U.S. – Support programs for Canadian companies interested in investing in the United States.* 9:00 a.m. – 3:00 p.m. CST. Basic fee: \$250. For information & registration, please see: <https://www.trade.gov/canada-event-uscanconnect-2021-virtual-event>.
- Dec. 10 **OECD FOCUS ON CENTRAL ASIA: ENHANCEMENT OF TRADE POLICIES FOR BETTER BUSINESS CLIMATE.** Webinar sponsored by the American Uzbekistan Chamber of Commerce in partnership with the OECD. Speakers include: **Grégory Lecomte**, Head of Unit, Central Asia, OECD Eurasia; **Talisa zur Hausen**, Policy Analyst, OECD Eurasia; **Amélie Schurich-Rey**, Economist/ Policy Analyst, OECD Eurasia. 7:00 – 8:30 a.m. CST. No fee; advance registration required. For information & registration, please see: [https://us06web.zoom.us/webinar/register/WN\\_S\\_l3czrWTKCn9S9Z\\_lxNVQ](https://us06web.zoom.us/webinar/register/WN_S_l3czrWTKCn9S9Z_lxNVQ).
- Dec. 10 **DUTY DRAWBACK.** Webinar, sponsored by the Global Training Center, will describe: *The basics of a duty drawback program and the reasons why recovering drawback can be so beneficial; How to maximize your refundable dollar amount by implementing a full duty drawback program in compliance with Customs laws and regulations; The structure of the new 301 Tariffs that have been put into place on goods with a country of origin of China or Europe (and tbd for Vietnam) and discuss the different options involved in obtaining refunds of those additional tariffs on top of the customarily paid duty rate.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/duty-drawback-webinar-6/>.
- Dec. 10 **EU PRODUCT STANDARDS: HOW TO GET A CE MARK.** Webinar, sponsored by the World Trade Research Institute, will explain the complicated process to receive a CE Mark. 10:00 – 11:20 a.m. CST. Fee: \$110. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eicqz5jte99e30e8&oseq=&c=&ch=>.
- Dec. 13 **NEW INCOTERMS 2020.** Webinar, sponsored by the World Trade Research Institute, will cover the basics of Incoterms including the most recent updates from 2020. 12:00 – 1:00 p.m. CST. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eicqz5qkcfaf957&oseq=&c=&ch=>.

- Dec. 14 **EFFECTIVE MANAGEMENT OF THE INTERNATIONAL DISTRIBUTOR RELATIONSHIP – OPTIMIZING GROWTH WHILE MITIGATING RISK.** Virtual program sponsored by the Madison International Trade Association. Speakers include: **Stephen R. Lundeen**, Attorney, von Briesen & Roper Law Firm; **Miguel Dominguez**, Director of Sales & Support, Mirus Bio; **Gautam Malik**, President & COO, Gamber Johnson; **Alexann Reno**, Manager, Global Trade & International Supply Chain, Cardinal Health. 1:00 – 2:30 p.m. CST. MITA Members – No fee; Non-members - \$20. For information & registration, please see: [https://www.mitatrade.org/event\\_item/effective-management-of-the-international-distributor-relationship-optimizing-growth-while-mitigating-risk/](https://www.mitatrade.org/event_item/effective-management-of-the-international-distributor-relationship-optimizing-growth-while-mitigating-risk/).
- Dec. 15 **DUTIES AND TAXES: THE FULL LANDED COST.** Webinar, sponsored by the World Trade Research Institute, will help you know what prices you can charge in different markets and help you target certain markets where you can be more price competitive. 12:00 – 1:00 p.m. CST. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eiqcz5xbe3083f90&oseq=&c=&ch=>.
- Dec. 16 **BUSINESS OPPORTUNITIES IN GUATEMALA.** Fifth in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CST. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBP>.
- Dec. 16 **OPERATING IN U.S. FOREIGN TRADE ZONES.** Webinar, sponsored by the World Trade Research Institute, will cover the basics including how FTZs work, and the benefits and rules for operating in an FTZ, helping your company evaluate the opportunity. 1:00 – 2:00 p.m. CST. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eiqcz6496231fe4d&oseq=&c=&ch=>.
- Dec. 17 **INCOTERMS® 2020.** Webinar, sponsored by the Global Training Center, will cover: *Trade Terms for Domestic and International Transactions; Incoterms® 2020 Product Transportation and Risk of Loss; Terms for Any Mode; Maritime Terms; Costing Methods; Case Studies; Mistakes Made: Court Cases Involving Incoterms® Rules.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/incoterms-2020-webinar-13/>.
- Jan. 6 **BUSINESS OPPORTUNITIES IN BELIZE.** Sixth in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CST. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBQ>.
- Jan. 20 **BUSINESS OPPORTUNITIES IN NICARAGUA.** Last in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CST. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBR>.
- Jan. 27 **“PARTNERING FOR COMPLIANCE™” CUSTOMS/IMPORT BOOT CAMP 2022.** Virtual program sponsored by Braumiller Law Group, PLLC. Topics include: Introduction to CBP; Classification, Duty and Fees; Valuation for Customs and other requirements; Customs Programs, remedies & enforcement. 8:00 a.m. – 3:00 p.m. CST. Fee: Non-U.S. Government - \$250 (by January 21; \$300 thereafter); U.S. Government Employees - \$150 (by January 21; \$190 thereafter). For information & registration, please see: <http://www.partneringforcompliance.org/pfcimp22.pdf>.



- Mar. 6 - **TRADE WINDS MIDDLE EAST AND AFRICA**. Mission to UAE, led by the U.S. Commercial Service, will feature meetings with U.S. commercial diplomats from over 20 countries in the Middle East, North Africa and Sub-Saharan Africa, exciting conference programming and plenty of networking. Qualified U.S. businesses may customize their experience with optional business-to-business matchmaking meetings with pre-screened buyers, agents, distributors or joint-venture partners in the UAE as well as Saudi Arabia, Algeria, Egypt, Israel, Kuwait, Morocco and Qatar. For information & registration, please see: <https://www.trade.gov/trade-winds>.
- Mar. 27 - **TRADE MISSION TO CENTRAL AMERICA AND BUSINESS CONFERENCE**. The Department of Commerce, International Trade Administration is organizing a trade mission to Central America that will include the Trade Americas – Business Opportunities in Central America Conference in Guatemala City, Guatemala on March 28-28. The mission is open to U.S. companies from a cross section of industries with growing potential in Central America, but is focused on U.S. companies representing best prospects sectors such as: Agriculture, Automotive Parts, Accessories, and Service Equipment, Construction Equipment and Services, Cosmetics, Cybersecurity, Design and Construction, Disposable Medical Supplies, Education and Training, Energy, Franchising, Information and Communications Technology, Medical Equipment, Packaging Equipment & Machinery, Plastics, Safety & Security, Solar Energy Products, Travel and Tourism. Following the Business Conference, participants will have the opportunity to make separate country visits to Costa Rica, Belize, El Salvador, Honduras, Panama. For information & an application, please see: <https://emenuapps.ita.doc.gov/ePublic/TM/2R1K>.
- Apr. 4 - **CYBER SECURITY BUSINESS DEVELOPMENT MISSION TO SOUTH AMERICA**. The U.S. Department of Commerce is leading this mission to Peru, Chile and Uruguay. This mission aims to introduce U.S. firms and trade associations to some of South America's most rapidly growing information and communication technology (ICT), security, and critical infrastructure protection markets. It will assist U.S. companies in finding business partners to which they may export their products and services to the region. For an application, please see: <https://emenuapps.ita.doc.gov/ePublic/TM/1R1J>.

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## About the ITA/GC

Founded in December 1977, **The International Trade Association of Greater Chicago (ITA/GC)** was incorporated in January 1979 as an Illinois not-for-profit, voluntary business association dedicated to promoting international commerce in all its forms by providing a forum for the exchange of practical information and insight within the international business community. The ITA/GC's focus is on practicality: on building knowledge and enabling relationships that help people do international business. While our scope of interest is diverse – all aspects of trading and commercial activity across all geographies and all industries – our work is simple: **to help others gain understanding that is personal, current and actionable.**

Annual membership dues are: Individual - \$150; Consular/Diplomatic - \$75 (up to 3 members); Academic/Faculty - \$200 (up to 8 designated faculty members); Student from a participating academic institution - \$25; Regular student - \$50; Associate/Non-resident (more than 150 miles from O'Hare International Airport) - \$50; Retired/Job Transition - \$50; Corporate (up to 8 designated members) - \$300. For a Membership Application, please call 773/725-1106; e-mail: [info@itagc.org](mailto:info@itagc.org); or visit: [www.itagc.org](http://www.itagc.org).

## About MichaelSilver

MichaelSilver ([www.michaelsilver.com](http://www.michaelsilver.com)) provides a full scope of accounting and assurance, tax consulting and compliance, and consulting services to a broad range of clients in a wide variety of industries in the U.S. and internationally. Global clients are served through the Firm's membership in GMN International, an association of legally independent accounting firms. MichaelSilver is committed to exceptional service and provides creative solutions to address the needs and goals of our clients. We continually operate in a manner that reflects our pillars: innovative, trusted, consultative, and energizing.

## **About Barnes Richardson**

Barnes Richardson (<http://www.barnesrichardson.com>) has been focused on international trade regulation and customs law since 1919. Our practice is global and includes matters originating both within and outside of the United States. We are a proud member of Meritas, an international group of law firms providing local, reliable, and efficient legal representation all over the world. We have provided customs or trade advice to over one-third of the manufacturers in the Fortune 100.