

ILLINOIS INTERNATIONAL BUSINESS CALENDAR

September 13, 2021

*******CONNECTING YOU TO GLOBAL MARKETS*******

The *Illinois International Business Calendar* is published by the International Trade Association of Greater Chicago (ITA/GC). The *Calendar* is also available on our website: www.itagc.org. It is published every Friday, and available at no charge.

Inclusion Policy: As a public service to the international business community, we publish a listing of **international business events** for which we receive **written** notification, preferably by e-mail (info@itagc.org). Any organization may submit events that would be of interest to **and are open to** the Illinois international business community. There is no charge. All calendar listings are subject to the editor's discretion. Inclusion of an event does not imply endorsement by any of the sponsoring organizations.

Founded in 1978, the International Trade Association of Greater Chicago (ITA/GC) is a not-for-profit, 501(c)6 voluntary business association dedicated to promoting international commerce in all its forms.

The ITA/GC provides a forum for the exchange of practical information and insight within the international business community. Members share interests in import and export matters, in international investment, alliance, and licensing opportunities, and – in the broader sense – doing business across the world.

The ITA/GC's focus is on practicality: on building knowledge and enabling relationships that help people do international business. While our scope of interest is diverse – all aspects of trading and commercial activity across all geographies and all industries – our work is simple: **to help others gain understanding that is personal, current and actionable.**

New events, and events with additional/revised information, are indicated in Green.

FEATURED ITA/GC PROGRAMS

HELPING YOU GAIN UNDERSTANDING THAT IS PERSONAL, CURRENT AND ACTIONABLE

- Sep. 16 **CASHING-IN ON FREE TRADE AGREEMENTS**. Technical training webinar sponsored by the **International Trade Association of Greater Chicago**. Presentation by **Arthur C. O'Meara IV**, Principal, **POSTPONED** **ITAGC**, who will highlight the U.S.-Mexico-Canada Agreement (USMCA), the most complex of the U.S.' free trade agreements (14 agreements with 20 countries), with the intention of developing an understanding of free trade agreements in general and how they can be exploited to build business health. International and domestic purchases and sales will be discussed, as well as "origination" versus "country of origin" and how each concept is addressed in free trade agreements. 8:30 a.m. – 12:00 p.m. CDT. ITAGC & CCBFA Members - \$275; Non-members - \$350. For information & registration, please see: <https://www.eventbrite.com/e/cashing-in-on-free-trade-agreements-tickets-161692321085>,
- Sep. 17 **2021 SILK ROAD CONFERENCE**. Fifteenth Annual (**virtual**) event sponsored by the Central Asian Productivity Research Center and Global Programs, College of Business, Northern Illinois University, with support from the **International Trade Association of Greater Chicago**. Keynote: U.S. Ambassador **George A. Krol** (Retired), former U.S. Ambassador to Kazakhstan, Uzbekistan and Belarus and Deputy Assistant Secretary for the Bureau of South and Central Asian Affairs, U.S. Department of State. 8:00 a.m. – 5:30 p.m. CDT. **No fee; advance registration required**. For information & registration, please see: www.caprc.org, or contact: lepinske@sbcglobal.net.
- Sep. 22 **AUTUMN EQUINOX CELEBRATION & NETWORKING**. In-person networking event sponsored by the Chicago International Trade Commissioners' Association (CITCA); **International Trade Association of Greater Chicago (ITA/GC)**; SelectChicago. Please join us in a celebration of the Autumn Equinox with Hot & Cold Hors D'oeuvres & Cash Bar. 4:30 – 6:30 p.m., The Courtyard at Carlucci Rosemont, 6111 North River Road, Rosemont, IL. CITCA, ITA/GC & SelectChicago Members - \$30; Non-members - \$50. For information & registration, please see: <https://www.eventbrite.com/e/autumn-equinox-celebration-networking-tickets-165274108307>.

Of Note:

What's Behind the Shortage of Shipping Containers? The cost of shipping goods in containers has skyrocketed since the start of the pandemic, reports CNN, when shipping lines canceled voyages and containers that were unpacked in Europe and North America were left sitting empty in those regions. Now, as global demand for goods surges and Asian manufacturing is back up to speed, the containers aren't in place to be filled up and shipped out. One year ago, companies would pay roughly \$1,920 to book a 40-foot steel container on a standard route between China and Europe, according to data from Drewry, a maritime research consultancy. Now, firms are spending more than \$14,000, an increase of more than 600%. Meanwhile, the cost of buying a container outright has effectively doubled. For more, please see: <https://edition.cnn.com/2021/09/08/business/shipping-containers/>.

Chinese Hull Market Overtakes Lloyd's: Writing in *Lloyd's List Bulletin*, David Osler reports that China is now the world's second-largest provider of hull insurance, after overtaking Lloyd's on market share, the International Union of Marine Insurance has confirmed. The country – which has seen its slice of the pie grow slowly but steadily in recent years – recorded a 12.4% share of 2020 global aggregate hull premiums totaling \$7.1bn. It now sits second in the league table behind the Nordic region on 14%, and well ahead of Lloyd's, at number three on 8.6%. For details, please see: https://lloydslist.maritimeintelligence.informa.com/LL1138098/Chinese-hull-market-overtakes-Lloyds?utm_medium=Email&utm_source=ExactTarget&utm_campaign=% AdditionalEmailAttribute1%.

Government Procurement and Sales to State-Owned Enterprises in China: The U.S.-China Business Council has just released its report detailing challenges and best practices. The Chinese government has set its sights on reforming its several-trillion-dollar public procurement environment to offer greater transparency and equal treatment to foreign companies, building on improvements over the last decade. Despite these efforts, U.S. companies still report significant challenges achieving fair and equal access to procurement opportunities in China compared to Chinese private and state-owned enterprises. The Report is here: <https://www.uschina.org/reports/government-procurement-and-sales-state-owned-enterprises-china>.

Trade Enforcement: On August 26, 2021, U.S. Customs and Border Protection (CBP) announced that for FY 2021 between October 1, 2020, and August 6, 2021, the agency had detained approximately \$368 million (\$367,743,052) worth of cargo in relation to forced labor by issuing Withhold Release Orders (WROs). As noted by the agency's trade statistics, this represented a total number of 967 detained shipments during this period of time, which marks an increase of 331 stopped shipments from the previous release of statistics in June 2021. In terms of total value of detained cargo, this represented a 562% increase compared to FY 2020 where CBP detained \$56 million (\$55,541,383) worth of cargo in relation to forced labor. CBP's Trade Statistics are here: <https://www.cbp.gov/newsroom/stats/trade>.

China Internet Report 2021: The *South China Morning Post* has just released the 4th edition of its China Internet Report. Following a period of rapid growth and innovation, the China internet sector has entered a new phase of development with both push and pull factors driving internet companies to evolve, including tightening regulations, an increasingly saturated domestic market with changing demographics, and geopolitical tensions. The updated Report looks at how these factors are influencing companies to look outside their established markets, pivot business models, focus on new customer segments, and adapt to shifting dynamics to remain competitive. The Report is available here: https://multimedia.scmp.com/infographics/china-internet-2021/?tpcc=20210831_cir2021_ru&utm_source=cm&utm_medium=email&utm_campaign=GME-O-enlz-cir2021&utm_content=20210831_cir2021_ru&UID=ee19a2ce-3b77-4fae-944a-6978191d9542&CMCampaignID=ed7b86873172c635912c652fe73d1d9b.

WTO Goods Barometer Hits Record High, Confirming Strength of Trade Recovery: Global merchandise trade is continuing its robust recovery from the shock of the COVID-19 pandemic according to the WTO's Goods Trade Barometer, which hit a record high in its latest reading issued on 18 August. The Goods Trade Barometer is a composite leading indicator providing real-time information on the trajectory of merchandise trade relative to recent trends ahead of conventional trade volume statistics. The latest barometer reading of 110.4 is the highest on record since the indicator was first released in July 2016, and up more than 20 points year-on-year. For more information, please see: https://www.wto.org/english/news_e/news21_e/wtoi_18aug21_e.htm.

Trade at the Local Level: 2020 Metropolitan Export Data Now Available: The International Trade Administration has just released its report on 2020 Metropolitan Export Data. Despite global economic impacts from the COVID-19 pandemic, 2020 was still a big year for the 392 MSAs of the United States, which in total exported \$1.3 trillion in goods. While exports declined \$194 billion from 2019, a deeper study of the MSA data reveals pockets of resilience. For 2020, the top five MSA exporters by value included Houston (TX), New York (NY), Los Angeles (CA), Chicago (IL), and Dallas (TX). MSA data also provides insights into products, not just places. For example, chemicals and computers and electronics were among the top exported goods for all the top five MSA exporters by value in 2020. 2020's top MSA export recipients included Canada, Mexico, China, Japan, and the United Kingdom. The analysis is here: <https://blog.trade.gov/2021/08/03/trade-at-the-local-level-2020-metropolitan-export-data-now-available/>.

Import/Export Certificate: Oakton Community College is now offering a one year, online 12 credit Import/Export Certificate. With the guidance of experienced professionals in the field, you will: Master industry-standard technology, payment systems and contracts; Learn about national and international trade regulations; Gain skills for negotiating across cultures and diverse legal systems; Graduate from the program with the skills you need to gain an entry-level position as a trade analyst, customs analyst, customs consultant, trade coordinator or compliance specialist. Learn more at: <https://catalog.oakton.edu/career-programs-pathways/global-business-studies/import-export-specialist-certificate/>.

- Sep. 13 ***THE STATUS OF CHINESE FOREIGN LISTINGS.*** Webinar sponsored by US China Series. Presentation by **Paul Gillis**, Professor of Practice and Co-Director, IMBA program, Peking University. 7:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://us06web.zoom.us/webinar/register/WN_S-oUYXpoTR6HdaKa2c8tzg.
- Sep. 13 ***IMPORTING PROCEDURES.*** Webinar, sponsored by the Global Training Center, will cover: *Verifying what your customs broker should be doing for you; Six different ways to value your goods (valuation tied to duties); Country of Origin & markings; Overview of Harmonized Tariff Schedules of the U.S.; Duty Determination; Customs Entry Process; Record keeping requirements; Timely ISF Reporting (Import Security Filing).* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/importing-procedures-webinar-11/>.
- Sep. 13 ***YP NEXUS: WHO WILL WIN THE GLOBAL EV RACE?*** Virtual program sponsored by The Chicago Council on Global Affairs. Presentations by **Scott Keogh**, CEO and President, Volkswagen Group of America, Inc., and **Eunice Yoon**, Beijing Bureau Chief, CNBC. 9:00 – 9:45 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://www.thechicagocouncil.org/events/yp-nexus-who-will-win-global-ev-race?utm_source=wu&utm_campaign=events&utm_medium=email&utm_term=yp-nexus-ev-race&utm_content=text.
- Sep. 14 ***IMPORTING 201.*** Webinar, sponsored by the Global Training Center, will cover: *Legal requirement for import compliance & reporting; What is Reasonable Care; Common Importer Errors; Types of CBP audits and enforcement; Responding to CBP Audit inquiries and the different audit types; Preparing your company for regulatory enforcement; Import Policy and Procedure manual; What triggers an audit?* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/importing-201-webinar-11/>.
- Sep. 14 ***EXPLAINING (DE)GLOBALISATION: WHAT'S NEXT FOR COMPANIES AND INVESTORS?*** Webinar sponsored by Euromonitor International. Euromonitor experts will take a deep dive into how consumers, global manufacturing and trade have been affected by COVID-19 and what this means for the future economy. 9:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://go.euromonitor.com/webinar-economies-consumers-210914-Explaining-Globalisation-Whats-Next-for-Companies-Investors.html?utm_campaign=WB_21_09_14_FDB_LIVE_Future_of_Globalisation&utm_medium=Email&utm_source=1_Outbound.
- Sep. 14 ***2022 HTS UPDATES.*** Webinar, sponsored by Star USA, will review the upcoming changes to the Harmonized System Nomenclature from the World Customs Organizations. 9:00 – 10:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://starusa.org/events/2022-hts-updates-webinar/>.
- Sep. 14 ***ANNUAL ENERGY SEMINAR.*** Program sponsored by the Central Asian Productivity Research Center and the Center for Energy and Value Issues (CEVI). Topics include: *Competition between Greece and Turkey to Become a Natural Gas Hub in the Region; The Thematic Content of ESG Reports: A Topic Modelling Approach; Energy, CEVI and Turkey; ESG and Energy Sector.* 10:00 a.m. – 12:00 p.m., Consulate General of the Republic of Turkey, 455 North Cityfront Plaza Drive, Suite 2900, Chicago. No fee; advance registration required. For information & registration, please contact: lepinske@sbcglobal.net.
- Sep. 14 ***ENERGY OPPORTUNITIES ACROSS SUB-SAHARAN AFRICA: ETHIOPIA, KENYA, TANZANIA.*** Part 1 of a three-part series (Sep. 15, 16) of webinars, sponsored by the U.S. Commercial Service, will include country and energy specialists from U.S. Commercial Service offices across Sub-Saharan Africa who will provide market insights and opportunities for U.S. firms. 10:00 – 11:25 a.m. CDT. Fee: \$75 for the series. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QN3>.

- Sep. 14 ***HOW AI IS CATALYZING HEALTHCARE INNOVATION [IN FINLAND] – THE LATEST HOT TOPICS.*** Webinar sponsored by AmCham Finland and the U.S. Embassy Helsinki. Speakers from business, research institutions and entrepreneurial ventures in Finland will share their views and knowledge on the Finnish health ecosystem. 10:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.helsinki.businesshub.fi/ai-in-healthcare-webinar/#registration>.
- Sep. 14 ***REPORT LAUNCH AND PRESS CONFERENCE: A NEW REPORT BY THE TASK FORCE ON U.S.-CHINA POLICY.*** Live webcast, sponsored by the Asia Society Center on U.S.-China Relations, and the University of California, San Diego 21st Century China Center, introduces the Task Force's third report, *China's New Direction: Challenges and Opportunities for U.S. Policy*. Speakers include: **Orville Schell**, Arthur Ross Director of the Center on U.S.-China Relations, Asia Society; **Susan Shirk**, Chair, 21st Century China Center and Research Professor, University of California, San Diego School of Global Policy and Strategy; **Charlene Barshefsky**, Chair, Parkside Global Advisors (former U.S. Trade Representative, 1997-2000); **Winston Lord**, former U.S. Ambassador to China; **Evan S. Medeiros**, Penner Family Chair in Asia Studies, School of Foreign Service, Georgetown University; **Mary Kay Magistad** (Moderator), Associate Director, Asia Society Center on U.S.-China Relations.. 11:30 a.m. – 1:00 p.m. CDT. For the webcast link, please see: <https://asiasociety.org/new-york/events/report-launch-and-press-conference-new-report-task-force-us-china-policy>.
- Sep. 14 ***THE NEW PARADIGM IN INTERNATIONAL TRADE SHOWS & TRAVEL.*** Webinar, sponsored by the Madison International Trade Association, features a leader of one of the world's largest trade show organizers, as well as a physician with an international travel organization that works with corporate employees who travel internationally. These industry experts will highlight changes you can expect to see and better prepare international travelers in the months ahead. 1:00 – 2:30 p.m. CDT. MITA Members – No fee; Non-members - \$20. For information & registration, please see: https://www.mitatrade.org/event_item/new-paradigm-in-international-trade-shows-travel/.
- Sep. 14 ***EXPORT CONTROLS & COMPLIANCE.*** Webinar, sponsored by the World Trade Research Institute, will cover U.S. export controls including Export Administration Regulations, ITAR, and Trade Sanctions. 2:00 – 3:00 p.m. CDT. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eidks9cu29462143&oseq=&c=&ch=>.
- Sep. 15 ***THE STRUCTURAL OUTLOOK FOR ASIAN GROWTH.*** Webinar sponsored by US China Series. Presentation by **Eric Robertsen**, Global Research Head, Standard Chartered Bank. 4:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://us06web.zoom.us/webinar/register/WN_yS41AcKoSECzeIGlh7jI-A.
- Sep. 15 ***CANARTIC PROCUREMENT OUTLOOK – DAY 3: MINING OUTLOOK QUEBEC (NUNAVIK).*** Third in a five-part webinar series (Sep. 1, 8, 22, 29), sponsored by the U.S. Commercial Service, will address: *Overview of Mines and Mining Projects in the Northern Region of Quebec (Nunavik) and the Quebec's Critical and Strategic Minerals Program; The Crater Lake project, Imperial Mining Group Ltd.; The Ashram Project, Commerce Resources Corp.* 8:00 a.m. CDT. Fee: \$75. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QM9>.
- Sep. 15 ***HONG KONG'S FUTURE AS AN INTERNATIONAL FINANCIAL CENTER.*** Webinar sponsored by the Hong Kong Economic & Trade Office, New York and the Hong Kong Association of New York. Panelists include: **Eddie Yue**, Chief Executive, Hong Kong Monetary Authority; **Joseph Y Bae**, Co-President and Co-Chief Operating Officer, KKR ; **Donald Moore** (Moderator), Chairman, Hong Kong Association of New York. 8:00 – 9:00 a.m. CDT. No fee; advance registration required. For information & registration, please contact: rsvp@hketony.gov.hk.

- Sep. 15 ***LIBYA ENERGY SPOTLIGHT***. Leadership Insight webinar series sponsored by the Bilateral Chamber. Presentation by His Excellency **Mohamed M. Oun**, Minister of Oil, Libya. 9:00 – 9:45 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.bilateralchamber.org/2021-libya-oil-minister>.
- Sep. 15 ***ENERGY OPPORTUNITIES ACROSS SUB-SAHARAN AFRICA: ANGOLA, MOZAMBIQUE, SOUTH AFRICA***. Part 2 of a three-part series (Sep. 14, 16) of webinars, sponsored by the U.S. Commercial Service, will include country and energy specialists from U.S. Commercial Service offices across Sub-Saharan Africa who will provide market insights and opportunities for U.S. firms. 10:00 – 11:25 a.m. CDT. Fee: \$75 for the series. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QN3>.
- Sep. 15 ***OPTIMIZING FREE TRADE AGREEMENTS***. Virtual Global Business Insights Series sponsored by the Metropolitan Milwaukee Association of Commerce’s World Trade Association with the Wisconsin Economic Development Corp. and Seko Logistics. Moderator: **Nathan Eilers**, Director of Compliance, Rockwell Automation. 11:30 a.m. – 1:00 p.m. CDT. WTA Members - \$25; Non-members - \$40. For information & registration, please see: <https://web.mmac.org/events/Virtual-Global-Business-Insights-Series-2021-Optimizing-Free-Trade-Agreements-2920/details>.
- Sep. 15 ***INTERNAL COMPLIANCE IMPORT ASSESSMENT***. Virtual training, sponsored by The World Academy, will detail the best practices associated with the demonstration of reasonable care and due diligence through internal self-assessment reviews. Topics include: *Self-assessment control documents and checklists; Internal company shared information and compliance transparency; Automation and data analytics; ACE reporting reviews; Broker performance reviews; Remote compliance transparency to import activity; Documented discoveries; Documents action item plans; Compliance follow ups; Prior Disclosures; Point of Discovery notations; Informed compliance expansions*. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.theworldacademy.com/product-page/9-15-internal-compliance-import-assessment>.
- Sep. 15 ***LABOR PROVISIONS IN THE USMCA***. Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will examine the USMCA’s new rapid response labor mechanism and examine the instances in which it has already been implemented, as well as the new U.S. Interagency Labor Committee for Monitoring and Enforcement. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/labor-provisions-in-the-usmca>.
- Sep. 15 ***HOW TO HANDLE EXPORT VIOLATIONS, INCLUDING SUBPOENAS & SEARCH WARRANTS – WHAT TO DO WHEN THE FEDS KICK DOWN YOUR DOORS!*** Webinar sponsored by the National Association of District Export Councils. Presentation by **Jim Bartlett**, attorney and author of numerous books on export compliance, who will describe how to detect ITAR, EAR, and FTR violations, how to write and submit voluntary disclosures, and offer advice on how to react to subpoenas and search warrants. 2:00 – 3:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.usaexporter.org/events/how-to-handle-export-violations-including-subpoenas-search-warrants-what-to-do-when-the-feds-kick-down-your-doors/>,
- Sep. 15 ***INVESTAIWAN ROADSHOW: U.S. EAST COAST***. First of two virtual programs (Sep. 22) sponsored by the Ministry of Economic Affairs, Republic of China, and Chung-Hua Institution for Economic Research. Keynote topic: *Industrial innovation and investment opportunities in Taiwan: Smart medicine* – **Chii-Wann Lin**, Vice President & General Director, Biomedical Technology and Device Research Laboratories, Industrial Technology Research Institute. Other topics include: *Experience-sharing by U.S. firms that have invested successfully in Taiwan; Current state of Taiwan's electric vehicle industry and business opportunities; Introduction to InvestTaiwan*. 7:00 – 8:10 p.m. CDT. No fee; advance registration required. For information & registration, please see: <http://2021investtaiwan.com.tw/>.

- Sep. 16 **ILLINOIS SOYBEAN ASSOCIATION (ISA) TO HOST FOREIGN DIPLOMATS FOR ONE-DAY AGRO/EXPORT TOUR.** As part of Silk Road Week, the ISA has designed a special Illinois agricultural tour for foreign diplomats. Diplomats will: see soybeans loaded onto containers for export; observe grain being loaded onto a barge along the Illinois River; meet with farmers to discuss modern farm operations; visit a lock and dam facility; and get a tour of a container loading facility with railroad systems. For information, please contact: David Headley, Team Leader, Illinois Soybean Association: davidglobalag@gmail.com.
- Sep. 16 **REFOCUSING THE GENDER LENS FOR TRADE FINANCE.** Webinar sponsored by *Global Trade Review* (GTR). Speakers include: **Noreen Cesareo**, President, The Organisation of Women in International Trade (OWIT) UK; **Maria Luisa Boyce**, Vice-President, Global Public Affairs, UPS; **Simonetta Zarrilli**, Chief, Trade, Gender & Development Programme, United Nations Conference on Trade & Development (UNCTAD); **Eleanor Wragg**, Senior Reporter, Global Trade Review; **Shannon Manders** (Moderator), Editorial Director, Global Trade Review. 8:00 – 9:15 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://www.gtreview.com/events/webinar/refocusing-gender-lens-trade-finance/?utm_source=Exporta+Publishing+%26+Events+Ltd&utm_campaign=4699f4727d-Mail+Chimp_COPY_01&utm_medium=email&utm_term=0_3e99358e7b-4699f4727d-29422761#tab_overview.
- Sep. 16 **HOW TO USE YOUR CHINA SKILLS TO LAND A JOB AT A THINK TANK.** Webinar sponsored by SupChina. Speakers include: Dr **Janka Oertel**, Director of the Asia Programme, European Council on Foreign Relations; **Damien Ma**, Managing Director and co-founder, MacroPolo; **Kevin Metters**, North Head. 8:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://events.supchina.com/event/how-to-use-your-china-skills-to-land-a-job-at-a-think-tank/>.
- Sep. 16 **CASHING-IN ON FREE TRADE AGREEMENTS.** Technical training webinar sponsored by the **POSTPONED** **Association of Greater Chicago**. Presentation by **Arthur C. O'Meara IV**, & Associates, who will highlight the U.S.-Mexico-Canada Agreement (USMCA), the most complex of the U.S.' free trade agreements (14 agreements with 20 countries), with the intention of developing an understanding of free trade agreements in general and how they can be exploited to build business health. International and domestic purchases and sales will be discussed, as well as "origination" versus "country of origin" and how each concept is addressed in free trade agreements. 8:30 a.m. – 12:00 p.m. CDT. ITAGC & CCBFA Members - \$275; Non-members - \$350. For information & registration, please see: <https://www.eventbrite.com/e/cashing-in-on-free-trade-agreements-tickets-161692321085>,
- Sep. 16 **BUSINESS OPPORTUNITIES IN PANAMA.** First in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CDT. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QNA>.
- Sep. 16 **EXPORT TO MEXICO.** Webinar, sponsored by the Global Training Center, will cover: *An Overview of Mexico; Leaving the United States; Entering Mexico; Mexico Tariff Schedule; Non-tariff Regulations & Restrictions; Trade Promotions & Initiatives; Information Resources*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/export-to-mexico-webinar-3/>.
- Sep. 16 **DOING BUSINESS IN & TRADING WITH CHINA – ASK US ANYTHING!** Webinar sponsored by IR Global, IPO Pang Xingpu Law Firm and Braumiller Law Group. Presentations by **Peter Pang**, Founder, Chairman & Managing Partner, IPO Pang Xingpu Law Firm (*Doing Business in China*) and **Adrienne Braumiller**, Founder & Managing Partner, Braumiller Law Group (*Trading with China*). 9:00 – 10:30 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.irglobal.com/events/doing-business-trading-in-china-ask-us-anything/>.

- Sep. 16 ***ILLINOIS ONLINE GLOBAL PROGRAMS AND GRANTS: BUSINESS DEVELOPMENT TOOLS TO HELP YOU GROW YOUR EXPORTS, SALES, BRAND AND BUSINESS.*** Webinar sponsored by IBT Online and the Illinois Office of Trade & Investment. Presentations by: **Lauro Arias**, International Trade Specialist - Asia-Pacific and **Gretchen Murphy**, Assistant Deputy Director of the Illinois Office of Trade & Investment; **Michael Strope**, Vice President Sales & Marketing, MSSC; **Susanna Hardy**, IBT Online. 9:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://info.ibt.onl/illinois-online-global-programs-2021>.
- Sep. 16 ***INTERNATIONAL E-COMMERCE.*** Virtual workshop, sponsored by the Illinois SBDC International Trade Center at College of Lake County, will dive into what E-Commerce platforms are prevalent around the world, how to choose what products you want to sell via International E-Commerce, and then some key steps in how to market and ship your products. 10:00 – 11:15 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://tadclc.bdifocus.com/Training/TrainingDetails.aspx?tid=420>.
- Sep. 16 ***THE ABCS OF EXPORT DUE DILIGENCE: FREE DIY TIPS TO SCREEN ALL BUSINESS PARTNERS.*** Webinar sponsored by the U.S. Commercial Service. Presentation by **Louise Kern**, Managing Director, GloBIS (Global Business Information Services, Inc.), who will describe what you need to know about your international partners and the steps to gather that information via free online searches. 10:00 a.m. CDT. No fee; advance registration required by Sep. 15. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QN7>.
- Sep. 16 ***ENERGY OPPORTUNITIES ACROSS SUB-SAHARAN AFRICA: GHANA, NIGERIA.*** Part 3 of a three-part series (Sep. 14, 15) of webinars, sponsored by the U.S. Commercial Service, will include country and energy specialists from U.S. Commercial Service offices across Sub-Saharan Africa who will provide market insights and opportunities for U.S. firms. 10:00 – 11:25 a.m. CDT. Fee: \$75 for the series. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QN3>.
- Sep. 16 ***EXPORT COMPLIANCE PROCESS & PROCEDURE: DON'T GUESS, HOPE, OR ASSUME!*** Webinar sponsored by the Indiana District Export Council. Presentation by **Lloyd Porter**, Director, Global Trade Compliance, Cook Group | Cook Medical, who will discuss export control basics and cover: integration of export control procedure into business workflow; who should own responsibility for export controls; and forming the “big picture” view of this landscape – helping reduce the chance of major mistakes. 11:00 a.m. – 12:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.usaexporter.org/events/export-compliance-process-procedure-dont-guess-hope-or-assume/>.
- Sep. 16 ***THE OUTLOOK FOR CHINESE AND ASIAN EQUITY.*** Webinar sponsored by US China Series. Presentation by **John M. Malloy**, Co-Head of Emerging and Frontier Markets, RWC Partners, who will discuss the opportunities, misconceptions, and diversification opportunities in China, Asia, and the Emerging World. 11:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://us06web.zoom.us/webinar/register/WN_MSgVU1xvT2G5GCio3qUnQA.
- Sep. 16 ***WHAT'S NEW IN THE U.S.-MEXICO-CANADA AGREEMENT.*** Webinar, sponsored by the World Trade Research Institute, will cover the details of the changes (from NAFTA) and how U.S. companies can take advantage of the new export opportunities. 1:00 – 2:00 p.m. CDT. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eidks9k6b7f4addc&oseq=&c=&ch=>.

- Sep. 16 **HAINAN: CHINA'S HAWAII AND WORLD'S LARGEST FREE TRADE ZONE.** Webinar, sponsored by the U.S. Heartland China Association with the School of Community Resources and Development, Arizona State University, brings together a diverse set of experts to provide an introductory overview of Hainan province, its vision for a green and sustainable future, and business opportunities related to Free Trade Port and Free Trade Zone promotional incentives. 7:00 – 8:30 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://usheartlandchina.org/webinars/hainan-chinas-hawaii-and-worlds-largest-free-trade-zone/>.
- Sep. 16 **CHINA'S BELT AND ROAD INITIATIVE: EXAMINING ITS ECONOMIC AND MILITARY IMPLICATIONS.** Webinar sponsored by the Asia Society Texas Center in partnership with the Harvard Business School Club of Houston. Presentation by the Hon. **Kevin Rudd** AC, President and CEO of the Asia Society, and inaugural President of the Asia Society Policy Institute; he served as 26th Prime Minister of Australia (2007 to 2010, 2013). 7:30 – 8:30 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://asiasociety.org/texas/events/chinas-belt-and-road-initiative-examining-its-economic-and-military-implications>.
- Sep. 17 **2021 SILK ROAD CONFERENCE.** Fifteenth Annual (**virtual**) event sponsored by the Central Asian Productivity Research Center and Global Programs, College of Business, Northern Illinois University, with support from the **International Trade Association of Greater Chicago**. Keynote: U.S. Ambassador **George A. Krol** (Retired), former U.S. Ambassador to Kazakhstan, Uzbekistan and Belarus and Deputy Assistant Secretary for the Bureau of South and Central Asian Affairs, U.S. Department of State. **No fee; advance registration required.** For information & registration, please see: www.caprc.org, or contact: lepinske@sbcglobal.net.
- Sep. 17 **EXPORT TO CANADA.** Webinar, sponsored by the Global Training Center, will focus on: *Doing business in Canada; To market, to market; Policers, PGAs, partners and providers; Expanding your markets: leaving the U.S.; Canadian import procedures; Special import considerations and duty reduction programs; NAFTA and other free trade agreements; BSCA enforcement; Other programs.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/export-to-canada-webinar-3/>.
- Sep. 19 - 22 **TRADE MISSION TO THE INTERNATIONAL ATOMIC ENERGY AGENCY'S (IAEA) ANNUAL GENERAL CONFERENCE (VIENNA, AUSTRIA).** Qualified U.S. firms are invited to join the International Trade Administration's Industry Program at the IAEA's General Conference. Participants will gain first-hand information from U.S. government officials about progress on regulatory, technology, and standards issues that are essential to your international business, and showcase your technology to the hundreds of policymakers, IAEA professional staff, scientists, and experts who attend this event. Services include: Briefings from U.S. government officials; 1-1 meetings with visiting ITA staff from top export markets; Meetings with foreign government delegations from top target markets; Access to selected side events at the IAEA General Conference; Networking events. For an application, please see: <https://emenuapps.ita.doc.gov/ePublic/TM/IR1M>.
- Sep. 20 - 27 **SOUTHERN ILLINOIS VIRTUAL TRADE MISSION TO SOUTH AMERICA (PERU, COLOMBIA, CHILE).** Mission, sponsored by the Illinois SBDC International Trade Center at Southern Illinois University Edwardsville, is open to the Illinois small business community. This will be a non-travel opportunity to keep your international business efforts moving forward. Explore this dynamic region and gain exclusive access to potential partners and customers in 3 key markets by participating in assisted virtual meetings with qualified prospects. The virtual trade mission will include: Initial consultation and assessment; Market research; Pre-matchmaking business briefings; Complete mission planning; Customized online business appointments; Webinar training covering business culture and how to conduct successful virtual meetings in South America; Complete virtual meeting support (hosting, note-taking, interpretation services); Detailed post-mission review & report /Follow-ups. For information & registration, please see: <https://www.siue.edu/business/itc/2021VirtualTradeMissiontoSouthAmerica.pdf>.

- Sep. 20 - **CRASH COURSE: TRADE POLICY WITH THE TRADE GUYS.** Virtual Executive Education Course sponsored by the Center for Strategic & International Studies. Topics include: *How trade policy is formulated by the executive branch and Congress; How trade remedy (AD/CVD) laws work and the obligations of respondents; How U.S. trade laws support or prevent specific actions; Key trade issues for U.S. policymakers; The challenges of multilateral institutions.* Fee: \$1,000, For information & registration, please see: <https://www.csis.org/programs/executive-education/current-programs/crash-course-trade-policy-trade-guys>.
- Sep. 20 **LETTERS OF CREDIT.** Webinar, sponsored by the Global Training Center, will cover: *Irrevocable Letters of Credit; Confirmed Irrevocable Letters of Credit; Revocable Letters of Credit; Standby Letters of Credit; Transferable Letters of Credit; Revolving Letters of Credit; Avoiding documentary discrepancies.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/letters-of-credit-webinar/>.
- Sep. 20 **DUTIES AND TAXES: THE FULL LANDED COST.** Webinar, sponsored by the World Trade Research Institute, will help you know what prices you can charge in different markets and help you target certain markets where you can be more price competitive. 10:00 – 11:00 a.m. CDT. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eidks9qgac48ac91&oseq=&c=&ch=>.
- Sep. 21 - **BUILDING BACK TOGETHER.** EXIM Annual Conference (Virtual). Featured session tracks include: Small Business; Finance; Export Credit Policy; China Competition; Climate. Attendees will also have the opportunity to: Visit the Virtual Exhibit Hall and connect with exhibitors representing the private sector and U.S. government; Build personal profiles and meet with EXIM staff and network with conference attendees throughout the event; Communicate with attendees via the interactive discussion forums about topics of interest. Fee: \$150 – \$400. For information & registration, please see: <https://www.exim.gov/events/annual-conference/2021/>,
- Sep. 21 **COFFEE CHAT: WOMEN IN TECH – NETWORKING FOR GROWTH IN JORDAN.** Webinar, sponsored by the U.S. Commercial Service, provides a platform for U.S. women business leaders in the tech sector, interested in doing business in Jordan, to connect with women in the market and exchange best practices. 8:00 – 9:15 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QNE>.
- Sep. 21 **EXPORTING PROCEDURES.** Webinar, sponsored by the Global Training Center, will cover: *Export Controls Questions; Incoterms®: how they can decrease costs and reduce exposure to risk for an exporter; Review of how to determine your Product's Schedule B or HTSUS Classification; Reporting your Export to the U.S. Government; Required Export Documents; Required record retention; Benefits of an Export Compliance Manual.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/exporting-procedures-webinar-10/>.
- Sep. 21 **CTPAT MSC CYBER SECURITY SERIES PART 3 – SOCIAL ENGINEERING.** Last in a 3-part webinar series (Aug. 31, Sep. 7) sponsored by Braumiller Consulting. Topics include: *What do strong social engineering policies look like; Training – how, how much and how often; Threat awareness and where it leads; Pentesting (Penetration Testing Measures): why they are important; Clear Instruction on handling email; Real life examples – they happen all too often.* 10:00 a.m. CDT. Fee: \$25 (\$60 for the series). For information & registration, please see: https://www.bigmarker.com/braumiller-law-group-pllc/CTPAT-MS-Cyber-Security-Series-Part-3-Social-Engineering?show_live_page=true.
- Sep. 21 **MARKET OPPORTUNITIES IN INDIA.** Webinar, sponsored by the World Trade Research Institute, will cover the opportunities and challenges of doing business in India and will include strategies for success. 1:00 – 2:00 p.m. CDT. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eidkndx886e969d&oseq=&c=&ch=>.

- Sep. 21 **MEETING CBP'S INFORMED COMPLIANCE AND REASONABLE CARE STANDARDS.** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will explain the requirements of informed compliance and reasonable care and how importers can best meet their obligations. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/meeting-cbp-s-informed-compliance-and-reasonable-care-standards>.
- Sep. 22 - **ADVANCED TOPICS IN CUSTOMS COMPLIANCE CONFERENCE 2021.** Event, sponsored by DeLeon Trade LLC, brings together import and export professionals, legal counsel, customs brokers and other international trade professionals. The 2021 conference will offer three separate tracks covering Advanced Topics across imports, exports and other trade-related topics including FDA, CTPAT-ISA, European customs, and forced labor. Omni Hotel Houston Galleria, 4 Riverway, Houston, TX. In-person - \$595; Virtual - \$295. For information & registration, please see: <https://customsconferences.com/agenda-2021.html>.
- Sep. 22 - **WINNING THE RACE TO ZERO: JOURNEY TO COP26.** Hybrid event (London, UK) sponsored by the U.S. Commercial Service in advance of the 26th UN Climate Change Conference. Topics include: *Energy Systems Transition; Green Transportation; Sustainable Infrastructure and Built Environment; Access to Green Finance; How to Win the Race to Zero*. Fee: \$100 (virtual); \$350 (in-person). For information & registration, please see: <https://www.trade.gov/united-kingdom-events-winning-race-zero-journey-cop26>.
- Sep. 22 - **CONTINUUM '21.** Virtual French-American Chamber of Commerce business summit convenes 18 National FACC Chapters for a digital event featuring 10 panel discussions, 40+ premier speakers, and unlimited group and 1-1 networking opportunities. Sectors include: Politics; Aerospace; Agrobio; Auto; Energy; Industry; Luxury/Retail; Smart City; Life Sciences; Gaming, Sports & Leisure. FACC Members - \$25; Non-members - \$50. For information & registration, please see: <https://continuum21.hubilo.com/>.
- Sep. 22 **EQUATORIAL GUINEA.** Leadership Insight webinar series sponsored by the Bilateral Chamber. Presentations by H.E. **Gabriel M. Obiang Lima**, Minister of Mines and Hydrocarbons, Equatorial Guinea and Dr. **Adel Chaouch**, President and CEO, ShaMaran Petroleum. Time: TBD. No fee; advance registration required. For information & registration, please see: <https://www.bilateralchamber.org/2021-equatorial-guinea-webinar>.
- Sep. 22 **CANARTIC PROCUREMENT OUTLOOK – DAY 4: DEFENSE AND TELECOMM OUTLOOK.** Fourth in a five-part webinar series (Sep. 1, 8, 15, 29), sponsored by the U.S. Commercial Service, will address: *Improving Telecommunication Connectivity in Canada's North: Challenges and Opportunities; Department of National Defence's Operational Requirements in Canada's Arctic Regions; Working with the Qikiqtani Inuit Association; The National Icebreaker Centre and Arctic Capabilities; Pursuing Supply Chain Opportunities with the Pan Arctic Inuit Logistics (PAIL) Group; Fiber Optic Cable Developments in Quebec's North; The Lightspeed LEO Network*. 8:00 a.m. CDT. Fee: \$75. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QMB>.
- Sep. 22 **INCOTERMS® 2020.** Webinar, sponsored by the Global Training Center, will cover: *Trade Terms for Domestic and International Transactions; Incoterms® 2020 Product Transportation and Risk of Loss; Terms for Any Mode; Maritime Terms; Costing Methods; Case Studies; Mistakes Made: Court Cases Involving Incoterms® Rules*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/incoterms-2020-webinar-10/>.
- Sep. 22 **CHINA'S RISE AND REACH: THE BELT AND ROAD CITY.** Virtual roundtable sponsored by The Chicago Council on Global Affairs. Topics include: *Urbanization, Internal Migration, and the Rise of China; Global Cities and Global Order; Cities, Infrastructure Development, and International Order; The Reach of China – Urban Planning, Design, and Diplomacy*. 9:00 a.m. – 12:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.thechicagocouncil.org/events/chinas-rise-and-reach-belt-and-road-city-0>.

- Sep. 22 ***GCCs IN INDIA: ENHANCED RESILIENCE DURING THE PANDEMIC.*** First in a series of four webinars (*Global Capability Centers – India as the Preferred Destination*) sponsored by Nexdigm in association with ICICI Bank, Canada, and U.S.-India Business Council. Experts will share their insights and experiences. 10:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://us06web.zoom.us/webinar/register/7316311863106/WN_3VwLQFqMRae_gpsJfmu4sg.
- Sep. 22 ***FINANCE AND MITIGATING YOUR RISK.*** Virtual Global Business Insights Series sponsored by the Metropolitan Milwaukee Association of Commerce’s World Trade Association with the Wisconsin Economic Development Corp. and Seko Logistics. Presentations by **Bryan Mulkerron**, Global Client Manager, Bank of America and **Bridget Bredemann**, Director of the Rates and Currencies Solutions Group – Capital Markets, Bank of America. 11:30 – 1:00 p.m. CDT. WTA Members - \$25; Non-members - \$40. For information & registration, please see: <https://web.mmac.org/events/Virtual-Global-Business-Insights-Series-2021-Finance-and-Mitigating-Your-Risk-2922/details>.
- Sep. 22 ***PERSPECTIVES ON TRADE: A CONVERSATION WITH AMBASSADOR CRAIG ALLEN, PRESIDENT, US-CHINA BUSINESS COUNCIL.*** Webinar sponsored by the World Trade Center Washington, D.C. and the World Trade Center Dublin. Presentation by Ambassador **Craig Allen**, President of the US-China Business Council, who will share his insights on the current status of the bilateral trading relationship between the U.S. and China and his impressions six months into the new Biden Administration. 1:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: https://zoom.us/webinar/register/WN_5h7u6hkYSGyqOIBUZhudiQ.
- Sep. 22 ***AUTUMN EQUINOX CELEBRATION & NETWORKING.*** In-person networking event sponsored by the: Chicago International Trade Commissioners’ Association (CITCA); **International Trade Association of Greater Chicago (ITA/GC)**; SelectChicago. Please join us in a celebration of the Autumn Equinox with Hot & Cold Hors D’oeuvres & Cash Bar. 4:30 – 6:30 p.m., The Courtyard at Carlucci Rosemont, 6111 North River Road, Rosemont, IL. CITCA, ITA/GC & SelectChicago Members - \$30; Non-members - \$50. For information & registration, please see: <https://www.eventbrite.com/e/autumn-equinox-celebration-networking-tickets-165274108307>.
- Sep. 22 ***INVESTAIWAN ROADSHOW: U.S. WEST COAST.*** Virtual program sponsored by the Ministry of Economic Affairs, Republic of China, and Chung-Hua Institution for Economic Research. Keynote topic: *Industrial innovation and investment opportunities in Taiwan: 5G & AIoT* – **Chuen Huei Hung**, Director, Market Intelligence & Consulting Institute (MIC), Institute for Information Industry. Other topics include: *Experience-sharing by U.S. firms that have invested successfully in Taiwan*; *Taiwan Semiconductor Industry Outlook*; *Introduction to InvesTaiwan*. 7:00 – 8:10 p.m. CDT. No fee; advance registration required. For information & registration, please see: <http://2021investaiwan.com.tw/>.
- Sep. 23 ***COUNTRY OF ORIGIN DETERMINATION.*** Webinar, sponsored by the Global Training Center, will focus on: *International Definition of Country of Origin*; *CBP Definition of Country of Origin*; *FTC Rules on Country of Origin*; *Substantial Transformation*; *Country of Origin & Section 232/301 duties*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/country-of-origin-webinar-4/>.
- Sep. 23 ***CAN MANAGED TRADE BE FREE TRADE?*** Webinar, sponsored by the Washington International Trade Association, will discuss if a “less trade-restrictive” values-based trade policy can be achieved within a rules-based international trading system. Speakers include: **Edward Alden**, Senior Fellow, Council on Foreign Relations and Ross Distinguished Visiting Professor, Western Washington University; Author of the article, *Free Trade Is Dead. Risky ‘Managed Trade’ Is Here*; **Uri Dadush**, Senior Fellow at the Policy Center for the New South, and a non-resident scholar at Bruegel; **Sandra Polaski**, Senior Research Scholar of the Global Economic Governance Initiative (GEGI), Boston University’s Global Development Policy Center; former Deputy Director-General for Policy of the International Labour Organization. 10:00 – 11:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.wita.org/events/wita-webinar-can-managed-trade-be-free-trade/>.

- Sep. 23 ***CHALLENGES FACED BY WOMEN EXPORTERS UNDER COVID-19 PANDEMIC.*** Webinar sponsored by OWIT International and TFO Canada. Speakers include: **Andrea Ewart**, Founder and CEO, DevelopTradeLaw LLC; **Iffah Sa'aidah**, Commercial Attaché, Embassy of Indonesia; **Audrey Ross**, Logistics & Customs Specialist, Orchard Custom Beauty; **Lily Flores**, Director of Procurement, New Alaska L.P. 10:30 a.m. – 12:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://owit.org/events/challenges-faced-by-women-exporters-under-covid-19-pandemic/?occurrence=2021-09-23>.
- Sep. 23 ***EXPORT CONTROLS DEMONSTRATION THROUGH REMOTE ACCESS.*** Virtual training, sponsored by The World Academy, will cover the export control recommended practices necessary to meet export control supervision from the point of agreement of sale through the final stages of the export transaction. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.theworldacademy.com/product-page/9-23-export-controls-demonstration-through-remote-access-training>.
- Sep. 23 ***ALL ABOUT THE AUTOMATED EXPORT SYSTEM.*** Webinar, sponsored by the Export Compliance Training Institute, will take a straightforward approach by walking through a manual AES filing and guiding participants step-by-step through all the standard filing requirements. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/event/all-about-the-automated-export-system/>.
- Sep. 27 - ***SOUTH KOREA AND JAPAN TRADE MISSION 2021.*** Multi-sector trade mission, organized by the Oct. 1 Great Lakes St. Lawrence Governors & Premiers (GSGP), to assist small to medium-sized companies from the Great Lakes St. Lawrence region to export products and services to these important markets. Each mission participant will receive a customized schedule of B2B meetings with prospective customers and business partners. Mission participants will also benefit from networking events and logistical support provided by the GSGP Japan & South Korea Trade Offices. State STEP grants may be available to offset from 50 to 75% of participation fees. Registration deadline: **June 30**. For information & an application, please see: <https://www.gsgp.org/projects/international-trade/trade-missions/south-korea-and-japan-trade-mission-2021/>.
- Sep. 27 - ***UNIVERSITY EXPORT CONTROLS 2021.*** Training course, sponsored by the Export Compliance 30 Training Institute, will delve into the details of the EAR, OFAC, and ITAR rules as they affect the day-to-day operations of universities and research organizations. The course will provide participants with a unique opportunity to master the critical nuances of the rules and hear the viewpoints of their peers on the most complex and daunting compliance challenges. 8:00 a.m. – 5:00 p.m., The Blackwell Inn on the campus of The Ohio State University, 2110 Tuttle Park Place, Columbus, OH. Fee: \$1,765 – \$2,150. For information & registration, please see: <https://www.learnexportcompliance.com/event/university-export-controls-2021/>.
- Sep. 27 ***INTERNATIONAL LOGISTICS.*** Webinar, sponsored by the Global Training Center, will cover: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carriers Obligations toward the Shipper; Ocean Transportation; Air Freight Transportation; Insurance; International Supply Chain Documentation.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/international-logistics-webinar/>.
- Sep. 27 ***HOW TO WRITE AN EFFECTIVE EXPORT PLAN.*** Webinar, sponsored by the World Trade Research Institute, will help you learn all the aspects that go into an export plan and how to put them together for success in foreign markets. 10:00 – 11:00 a.m. CDT. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eidktnls1c2c8eab&oseq=&c=&ch=>

- Sep. 27 **PERSPECTIVES ON TRADE: MULTI-DESTINATION TRAVEL AND TOURISM OPPORTUNITIES IN CENTRAL AMERICA AND THE DOMINICAN REPUBLIC.** Webinar sponsored by the World Trade Center Washington, D.C. and the Washington Intergovernmental Professional Group. Presentation by **Carolina Briones**, Secretary General of the Central America Tourism Agency (CATA) and the Ambassadors of Costa Rica, the Dominican Republic, El Salvador, Guatemala, Honduras and Nicaragua. 10:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://us06web.zoom.us/webinar/register/WN_0hMPMFJpQQ6IvwNn3NwTHQ.
- Sep. 28 **WORKING EFFECTIVELY WITH JAPANESE.** Webinar, sponsored by Japan Intercultural Consulting, will address such topics as: *Japanese communication style; Why Japanese tend to be vague/indirect - how to interpret what they mean; Why Japanese don't give a lot of feedback; Overcoming the language barrier; How to confirm whether you've been understood correctly; How decisions are made in Japanese organizations; Why Japanese avoid risk; How to get your ideas accepted by a Japanese organization; How to make meetings with Japanese more effective; How to build strong working relationships with Japanese; How to behave appropriately at meals and other social situations; What to keep in mind if you travel to Japan for business; What most bothers Japanese about the Americans they work with.* 8:00 a.m. – 3:00 p.m. CDT. Fee: \$295. For information & registration, please see: <https://eventsframe.com/e/IJcwUcjW8/working-effectively-with-japanese/>.
- Sep. 28 **TARIFF CLASSIFICATION.** Webinar, sponsored by the Global Training Center, will cover: *Harmonized System Convention; Overview of Harmonized Tariff Schedule of U.S.; The Export Schedule B; Classification Process; Extrinsic Interpretive Aids; Duty Determination; General Notes; Mechanics of Classification; Classification Exercises.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/tariff-classification-webinar-13/>.
- Sep. 28 **TAIWAN-U.S. BUSINESS ROUNDTABLE FORUM IN THE MIDWEST: INFRASTRUCTURE AND HIGH-TECH INNOVATION.** Program sponsored by the Taipei Economic and Cultural Representative Office in the United States in partnership with Discovery Partners Institute (DPI). Speakers include: Dr. **Timothy Killeen**, President, University of Illinois System; Ambassador **Bi-Khim Hsiao**, Representative, Taipei Economic and Cultural Representative Office in the U.S.; **Mei-Hua Wang**, Taiwan Minister of Economic Affairs; **James Huang**, Chairman, Taiwan External Trade Development Council; **William Jackson**, Executive Director, DPI; **Zach Mottl**, President, Atlas Tool Works, Inc.; Dr. **Jay Lee**, Vice Chairman, Foxconn Technology Group; **Foo-Ming Fu**, General Manager and President, Foxconn Industrial Internet USA; **Simon Nip**, President, AUO Display Plus America Co.; **Jason Tsai**, Advisor, FANUC America Co.; **Jennifer Chang**, CEO, Noodoe EV. 9:30 a.m. – 12:00 p.m., DPI, 200 South Wacker Drive, 4th Floor, Chicago. No fee. For information & registration, please see: https://docs.google.com/forms/d/e/1FAIpQLSfPyP_Fz1idNG6tFw08xIdcc2sRYLqMUEUUCnJfY2OOQc6EdQ/viewform.
- Sep. 28 **CHALLENGES AND OPPORTUNITIES FOR A&D COMPANIES IN ENTERING JOINT VENTURES IN SAUDI ARABIA AND THE UAE.** Virtual Aerospace and Defense Luncheon, sponsored by Miller Canfield, will focus on the opportunities and challenges facing U.S. and other Western defense companies in entering into joint ventures with state-owned companies in Saudi Arabia and the UAE. This will include a discussion of how flexible the Saudis and Emiratis have been in negotiating these joint ventures with Western defense companies, key contractual and operational issues that need to be addressed in establishing and operating these joint ventures, and how Western defense companies have addressed export control, anti-corruption and antiboycott law compliance, intellectual property protection, and other issues that may arise in international joint ventures in the Middle East. 11:00 a.m. – 12:30 p.m. CDT. No fee; advance registration required. For information & registration, please see: https://us02web.zoom.us/webinar/register/WN_2m6tCbijShuCj1Oj_dDBrQ.

- Sep. 28 **STRATEGIES TO REDUCE OR RECOVER IMPORT DUTIES, TAXES AND FEES.** Webinar sponsored by the Midwest Global Trade Association. Presentations by: **Michael V. Cerny**, Chief Legal Officer, Charter Brokerage LLC; **Matthew D. Anderson**, President and Chief Operating Officer, Charter Brokerage LLC; **Micala Johnson**, Foreign Trade Zone Operator, Red Wing Shoe Company, Inc. MGTA Members – No fee; Non-members - \$25. For information & registration, please see: <https://www.mgta.org/events/EventDetails.aspx?id=1545152&group=>.
- Sep. 29 **CANARTIC PROCUREMENT OUTLOOK – DAY 5: CLEAN TECH AND INFRASTRUCTURE OUTLOOK.** Last in a five-part webinar series (Sep. 1, 8, 15, 22), sponsored by the U.S. Commercial Service, will address: *Doing Business with the Nunasi Government; Indigenous Infrastructure and Clean Tech Opportunities through the Canadian Infrastructure Bank; Nunavut’s Gray’s Bay Port and Road Project; Qikiqtarjuaq Deep Sea Port Project.* 8:00 a.m. CDT. Fee: \$75. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=IQMA>.
- Sep. 29 **USMCA THE MODERNIZED NAFTA.** Webinar, sponsored by the Global Training Center, will cover: *USMCA Introduction; Definitions; A Closer Look at Origination; Finer Points of Origination; USMCA and Special Sectors; Origin Certification; USMCA in the Organization; Country of Origin for Marking Purposes; Article 2: USMCA’s Effects on Temporary Entry, Duty Deferral and Duty Drawback.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/usmca-the-modernized-nafta-webinar-13/>.
- Sep. 29 **LOGISTICS – HANDLING COST CHALLENGES, DELAYS AND FRUSTRATION.** Virtual Global Business Insights Series sponsored by the Metropolitan Milwaukee Association of Commerce’s World Trade Association with the Wisconsin Economic Development Corp. and Seko Logistics. Speakers include: **Christine Lynn**, Director, North American Logistics, Rockwell Automation and **Charles Zidek**, Managing Director, SEKO Logistics. 11:30 a.m. – 1:00 p.m. CDT. WTA Members - \$25; Nonmembers - \$40. For information & registration, please see: <https://web.mmac.org/events/Virtual-Global-Business-Insights-Series-2021-Logistics-Handling-Cost-Challenges-Delays-and-Frustration-2923/details>.
- Sep. 29 **HOW TO OPTIMIZE YOUR SUPPLY CONTRACTS AND WORKFORCE TO MANAGE COSTS.** Webinar, sponsored by Dezan Shira & Associates, will cover: *Recent economic developments; Supply contract renegotiation; Sustainable workforce structure; Summary and take-aways.* 12:00 – 1:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: https://register.gotowebinar.com/register/7358270879929866253?source=nl&_cldee=enBhdWxsaW5AaXRhZ2Mub3Jn&recipientid=lead-e5937e5c404ae911a993000d3aa306f0-a57f8fe9b63e410fbba1ed6bd9407821&utm_source=ClickDimensions&utm_medium=email&utm_campaign=Intl.%20N.%20America%20desk%202019&esid=1cba7665-8701-ec11-94ef-0022485827e4.
- Sep. 29 **SELECTUSA SERVICES FOR ECONOMIC DEVELOPMENT ORGANIZATIONS.** Webinar, sponsored by SelectUSA, will discuss Single Location Promotion events, virtual tours, and introduce new research reports created specifically for EDOs. 1:00 – 3:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: https://trade.webex.com/webappng/sites/trade/meeting/register/b503dd3bcfa4465385164cd428d523f0?ticket=4832534b0000000408a702e0f39e1588817aeaf0893d3e723dc02caef270aa4d16af7e52a094e697×tamp=1630615277479&locale=en_US.
- Sep. 29 **DOING BUSINESS IN THE WESTERN HEMISPHERE – CHILE.** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will cover essential elements of each country’s market potential, trade regime and trade agencies, and key import rules, as well as other general aspects to consider. 1:00 – 2:30 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/training/events/upcoming-webinars/doing-business-in-the-western-hemisphere-chile>.
- Sep. 30 **WIN CONTRACTS AT THE WORLD BANK.** Webinar, sponsored by the World Trade Research Institute, will show you how to find out about their projects and how your company can win contracts at the World Bank. 10:00 – 11:00 a.m. CDT. Fee: \$65. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eidktnt479e24f6c&oseq=&c=&ch=>.

- Sep. 30 **BUSINESS OPPORTUNITIES IN COSTA RICA.** Second in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CDT. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QNB>.
- Oct. 5 **GTR SAUDI ARABIA 2021.** Virtual event, sponsored by *Global Trade Review*, Proceedings for the day will focus on a range of themes, from the latest update on the planning for Saudi Vision 2030 and its potential consequences for trade, financing provisions for corporates with particular focus on SMEs, regional collaboration initiatives and the opportunities for regional and international companies to engage in Saudi projects, digitisation drives and the role of Saudi Exim in helping exporters meet financing needs and access global markets. 1:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.gtreview.com/events/virtual/gtr-saudi-arabia-2021/>.
- Oct. 6 **EXAMINING THE LEVERS THAT COULD UNLOCK THE HYDROGEN MARKET IN EUROPE AND BEYOND – CREATING A MARKET FOR HYDROGEN.** Webinar, sponsored by Mondaq and DWF, will look at current and emerging policy and regulations that support hydrogen development in different jurisdictions, mechanisms for reducing demand uncertainty, scaling applications and the financial instruments necessary for growth. 5:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.mondaq.com/webinars/webinar/228/Examining-the-Levers-that-Could-Unlock-the-hydrogen-Market-in-Europe-and-Beyond-Creating-a-Market-for-Hydrogen>.
- Oct. 6 **UNDERSTANDING TARIFFS: STRATEGIES TO MANAGE IMPACT AND INFLUENCE OUTCOMES.** Webinar sponsored by the East Michigan District Export Council. Presentation by members of the International Law Section of the State Bar of Michigan who will cover: *Types & purposes of tariffs; International agreements and norms; Present and anticipated government policies; Strategies to mitigate impact and influence applicability.* 11:00 a.m. – 12:30 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.usaexporter.org/events/understanding-tariffs-strategies-to-manage-impact-and-influence-outcomes/>.
- Oct. 6 **CHICAGO TO CAIRO: BUILDING UNITY ON A REMOTE INTERNATIONAL TEAM.** Webinar sponsored by Women Entrepreneurs Grow Global. Presentations by Dr. **Jill Kushner Bishop**, Founder & CEO and **Katherine Baumann**, Production Director, Multilingual Connections, who will address: *How to find great candidates around the world; The challenges and benefits of leading remote global teams; How to implement a communication and diverse work culture that keeps international employees engaged; Tools and technology to make it all work.* 11:00 a.m. – 12:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: https://register.gotowebinar.com/register/4983686403785100555?mc_cid=7e7510882e&mc_eid=6499c7d108.
- Oct. 6 **FTZ #176.** Third Annual Meeting, sponsored by: BDG International; Rockford, Illinois; Growth Dimensions; Zethmayr LLC, will highlight two specific tools to mitigate supply-chain risk, speed-up supply-chain timelines and reduce real costs: Foreign Trade Zone (FTZ) and Reshoring. Keynote: **Harry Moser**, Founder, the Reshoring Initiative. 4:00 – 6:00 p.m., Greater Rockford Airport Authority, 60 Airport Drive, Rockford, IL. No fee; advance registration required. For information & registration, please see: <https://www.eventbrite.com/e/ftz-176-3rd-annual-meeting-tickets-162081386791>.
- Oct. 7 **REGTECH AND FINTECH OPPORTUNITIES IN HONG KONG.** Direct Line webinar sponsored by the Bureau of Economic and Business Affairs, U.S. Department of State. U.S. Consul General **Hanscom Smith** hosts **King Leung**, Head of FinTech, InvestHK and **Richard Lord**, Regional Chief Information Officer, HSBC, to offer insights into industry needs and the regulatory environment, and to introduce a networking platform for foreign startups. 8:30 a.m. CDT. No fee; advance registration required by Oct. 5. For information & registration, please see: <https://www.state.gov/direct-line-for-american-business/regtech-and-fintech-opportunities-in-hong-kong/>.

- Oct. 7 ***TECH DOWNLOAD: CYBERSECURITY IN FRANCE, ITALY, PORTUGAL, SPAIN.*** Webinar, sponsored by the U.S. Commercial Service, will discuss business and market opportunities in the cybersecurity sector in France, Italy, Portugal and Spain. 9:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBG>.
- Oct. 7 ***GO GLOBAL WITH AMAZON AND THE U.S. COMMERCIAL SERVICE – BRAZIL DEEP DIVE FOR NEW AND EXISTING AMAZON SELLERS.*** Webinar, sponsored by the U.S. Commercial Service Seattle, will focus on the e-Commerce opportunity in Brazil and how Amazon and the U.S. Commercial Service can help you tap into this unique market opportunity. 12:00 – 1:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: https://www.eventbrite.com/e/go-global-with-the-us-commercial-service-and-amazon-brazil-deep-dive-tickets-168978413985?utm_source=EnvTech+Team&utm_campaign=Amazon+Brazil.
- Oct. 12 ***NAVIGATING THE CHAOS OF INTERNATIONAL AND DOMESTIC SUPPLY CHAIN.*** Webinar sponsored by the Madison International Trade Association. Presentations by: **Sandi Siegel**, President, M.E. Dey & Co.; **Paul Jarzombek**, COO, LR International; **Francis (Cody) Heller**, CEO, Central Wisconsin Ag Services Global; **Amber Wodill**, International Sales and Export Manager, Clack Corp. 1:00 – 2:30 p.m. CDT. MITA Members – No fee; Nonmembers - \$20. For information & registration, please see: https://www.mitatrade.org/event_item/navigating-the-chaos-of-international-and-domestic-supply-chain/.
- Oct. 12 ***CHINA'S SCIENTIFIC LEAP FORWARD: STRATEGIC ROLE OF CHINESE SCIENTISTS.*** Second in a series of China Innovation webinars sponsored by the Asian/Pacific Studies Institute, Duke University. Presentation by Dr. **Richard Freeman**, Harvard and NBER. 6:00 – 7:30 p.m. CDT. No fee; advance registration required. For information & registration, please see: https://duke.zoom.us/webinar/register/WN_5JzXMX9OS6WiVJGtHzbvKQ.
- Oct. 13 ***IMPORTING PROCEDURES.*** Webinar, sponsored by the Global Training Center, will cover: *Verifying what your customs broker should be doing for you; Six different ways to value your goods (valuation tied to duties); Country of Origin & markings; Overview of Harmonized Tariff Schedule of the U.S.; Duty Determination; Customs Entry Process; Record keeping requirements; Timely ISF Reporting (Import Security Filing).* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/importing-procedures-webinar-12/>.
- Oct. 13 ***A SNEAK-PEAK INTO KEY OPERATING MODELS OF GCCS & HOW TO BUILD CYBER-RESILIENT OPERATIONS.*** Second in a series of four webinars (*Global Capability Centers – India as the Preferred Destination*) sponsored by Nexdigm in association with ICICI Bank, Canada, and U.S.-India Business Council. Experts will share their insights and experiences. 10:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://us06web.zoom.us/webinar/register/7316311863106/WN_3VwLQFqMRae_gpsJfmu4sg.
- Oct. 13 ***INCOTERMS® 2020 UPDATE.*** Virtual training, sponsored by The World Academy, will cover: *What we need to know about Incoterms®; 2010 vs 2020; Managing Incoterms® Trade Compliance Issues: USPPPI and Ultimate Consignee; Gaining Competitive Advantage on Inbound Logistics; Seller's responsibilities vs Buyer's Responsibilities; Cost vs risk; Delivered Terms compliance risks; Best Practices: Making the right choice for the circumstance; Internal training options: Connectivity in your company; Risk Management and Insurance Controls; Transfer of Title and Revenue Recognition; Incoterms® and Sarbanes-Oxley (SOX).* 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.theworldacademy.com/product-page/11-13-incoterms-2020-update-training>.

- Oct. 14 **IMPORTING 201.** Webinar, sponsored by the Global Training Center, will cover: *Legal requirement for import compliance & reporting; What is Reasonable Care; Common Importer Errors; Types of CBP audits and enforcement; Responding to CBP Audit inquiries and the different audit types; Preparing your company for regulatory enforcement; Import Policy and Procedure manual; What triggers an audit?* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/importing-201-webinar-12/>.
- Oct. 15 **LETTERS OF CREDIT.** Webinar, sponsored by the Global Training Center, will cover: *Irrevocable Letters of Credit; Confirmed Irrevocable Letters of Credit; Revocable Letters of Credit; Standby Letters of Credit; Transferable Letters of Credit; Revolving Letters of Credit; Avoiding documentary discrepancies.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/letters-of-credit-webinar-9/>.
- Oct. 18 **CHINA'S MEDICAL DEVICE MARKET.** Webinar, sponsored by the U.S. Commercial Service, will provide an overview of China's medical device market, opportunities, access requirements, IP considerations, regulatory updates, and will clarify China's public healthcare system and private hospital system roles, and how to sell into each. 8:00 p.m. CDT. Fee: \$25. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBS>.
- Oct. 19 **CTPAT CERTIFICATION OR RE-VALIDATION.** Webinar, sponsored by the Global Training Center, will cover: *Supply Chain Risk and Vulnerability; Hard and Soft Benefits of Securing the Supply Chain; Product transportation and risk of loss; CTPAT Pros and Cons; CTPAT Basics & Mechanics.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/ctpat-webinar-4/>.
- Oct. 19 **INCOTERMS® 2020.** Webinar, sponsored by the Global Training Center, will cover: *Trade Terms for Domestic and International Transactions; Incoterms® 2020 Product Transportation and Risk of Loss; Terms for Any Mode; Maritime Terms; Costing Methods; Case Studies; Mistakes Made: Court Cases Involving Incoterms® Rules.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/incoterms-2020-webinar-11/>.
- Oct. 20 **CTPAT 2021 SECURITY AND COMPLIANCE DEMONSTRATIONS.** Virtual training, sponsored by The World Academy, will provide an in-depth review of the new responsibilities of CTPAT certified and validated companies to remain in good standing and in adherence with security and compliance standards of the CTPAT program management. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.theworldacademy.com/product-page/10-20-ctpat-2021-security-and-compliance-demonstrations-training>.
- Oct. 21 - 29 **ENVIRONMENTAL TECHNOLOGIES TRADE MISSION TO LATIN AMERICA [ECUADOR, PERU, MEXICO].** Virtual Mission, sponsored by the U.S. Commercial Service, is intended to include representatives from a variety of U.S. solid waste and recycling, and water and wastewater technology manufacturers, service providers, associations and trade organizations. The Trade Mission will introduce the participants to government service providers, end-users and prospective partners whose needs and capabilities are best suited to each U.S. participant's strengths. The business meetings will be designed to match the delegates with a minimum of 3-5 potential business partners, distributors or importers in these markets. Mission participants will also be briefed by key local industry leaders on local market conditions and opportunities in the various regions. For information & an application, please see: <https://www.trade.gov/us-environmental-technologies-trade-mission-latin-america>.
- Oct. 21 **TECH DOWNLOAD: ARTIFICIAL INTELLIGENCE IN AUSTRIA, DENMARK, IRELAND, NETHERLANDS, THE UNITED KINGDOM.** Webinar, sponsored by the U.S. Commercial Service, will describe market opportunities in the artificial intelligence sector in Austria, Denmark, Ireland, Netherlands, and the United Kingdom. 9:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBH>.

- Oct. 21 ***BUSINESS OPPORTUNITIES IN EL SALVADOR.*** Third in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CDT. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QC1>.
- Oct. 22 ***EXPORT ADMINISTRATION REGULATIONS (EAR).*** Webinar, sponsored by the Global Training Center, will focus on: *Who needs to comply?; General prohibitions; Determine if you are subject to EAR; Be aware of Export Control Reform changes; Know who are prohibited parties; Record keeping requirements; Determine if your product or software is covered by the Commerce Control List (CCL); Learn to determine your Export Control Classification Numbers (ECCN); Determine license requirements.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/ear-webinar-5/>.
- Oct. 24 - 29 ***TRADE MISSION TO THE CARIBBEAN REGION.*** Organized by the U.S. Department of Commerce, this mission will include the Trade Americas – Business Opportunities in the Caribbean Region Conference in Bridgetown, Barbados on October 24-25. The mission is open to U.S. companies from a cross section of industries with growing potential in the Caribbean region, but is focused on U.S. companies in best prospects sectors such as: Automotive Parts and Services; Construction Equipment/Road Building Machinery/Building Products/Infrastructure projects; Medical Equipment and Devices/Pharmaceuticals; ICT; Energy Equipment and Services; Safety and Security Equipment; Hotel and Restaurant Equipment; Franchise; Manufacturing Equipment; Yachting industry/Maritime services/Sailing Equipment. The combination of participation in the Trade Americas – Business Opportunities in the Caribbean Region Conference and business-to-business matchmaking appointments in the Caribbean region markets, will provide participants with access to substantive information about and strategies for entering or expanding their business across the Caribbean region. For information and an application, please see: <https://emenuapps.ita.doc.gov/ePublic/TM/OR0V>.
- Oct. 24 - 28 ***DIGITAL TRANSFORMATION BUSINESS DEVELOPMENT MISSION TO THE GCC (SAUDI ARABIA, KUWAIT, AND QATAR).*** Mission, organized by the U.S. Department of Commerce, is to introduce U.S. technology firms to rapidly growing opportunities across the GCC. Deliverables for U.S. Firms: Tailored one-to-one business meetings with pre-screened potential buyers, agents, distributors, and joint venture partners; Meetings with national and regional government officials, Chambers of Commerce, and business groups; VIP networking receptions for participants with business associations and their member companies expanding across the Gulf; and Meetings with government authorities to discuss and advance procurement opportunities, projects, policies, regulations, tariff rates, and incentives. Application deadline: June 30. For information & an application, please see: <https://www.trade.gov/gulf-digital-mission>.
- Oct. 25 - 29 ***U.S. ENVIRONMENTAL TECHNOLOGIES VIRTUAL MEXICO SUMMIT.*** Virtual program, sponsored by the U.S. Commercial Service, will discuss developments, trends and opportunities in Mexico's water/wastewater and solid waste and recycling industries. There will be an opportunity to schedule virtual meetings with other participants, including U.S. Government officials, Mexican Government officials, International Buyers, and U.S. exporters. Topics include: *Opportunities in Mexico's Water and Wastewater Industries; Opportunities for Solid Waste Management and Recycling Technologies; Environmental and Water Opportunities at Mexico's Borders.* Fee: \$225. For information & registration, please see: <https://mexicosummit.itamatch.com/>.
- Oct. 25 ***INTERNATIONAL LOGISTICS.*** Webinar, sponsored by the Global Training Center, will cover: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carriers Obligations toward the Shipper; Ocean Transportation; Air Freight Transportation; Insurance; International Supply Chain Documentation.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/international-logistics-webinar-9/>.

- Oct. 27 - **ACE EXPORT COMPLIANCE**. Two-day webinar, sponsored by the U.S. Commercial Service and the U.S. Census Bureau, features U.S. Government experts who will present on a wide range of export compliance topics. 1:00 – 5:15 CDT. Fee: \$85. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=1QLZ>.
- Oct. 28 **INTERNATIONAL TRAFFIC IN ARMS REGULATIONS (ITAR)**. Webinar, sponsored by the Global Training Center, will cover: *The international traffic in arms regulations and United States Munitions List; Registration with the State Department; ITAR technical data controls; ITAR licenses; Compliance and enforcement; Regulation of brokering activities*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/itar-webinar-5/>.
- Oct. 28 **FOREIGN EXCHANGE AND CURRENCY RISK MANAGEMENT**. Virtual workshop, sponsored by the Illinois SBDC International Trade Center at College of Lake County, will cover an introduction to the foreign exchange market, how to read exchange rates, and basic tools for currency risk management; it will also go through the pros and cons of dealing in other currencies and the steps of creating an invoice in foreign currency. 10:00 – 11:15 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://tadclc.bdifocus.com/Training/TrainingDetails.aspx?tid=421>.
- Nov. 8 - **BRAZIL AND COLOMBIA TRADE MISSION 2021**. Multi-sector trade mission, organized by the Great Lakes St. Lawrence Governors & Premiers (GSGP), to assist small to medium-sized companies from the Great Lakes St. Lawrence region to export products and services to these important markets. Each mission participant will receive a customized schedule of B2B meetings with prospective customers and business partners. Mission participants will also benefit from networking events and logistical support provided by the GSGP Brazil & Colombia Trade Offices. State STEP grants may be available to offset from 50 to 75% of participation fees. Registration deadline: **August 13**. For information & an application, please see: <https://www.gsgp.org/projects/international-trade/trade-missions/brazil-and-colombia-trade-mission-2021/>.
- Nov. 9 **IMPORTING 201**. Webinar, sponsored by the Global Training Center, will cover: *Legal requirement for import compliance & reporting; What is Reasonable Care; Common Importer Errors; Types of CBP audits and enforcement; Responding to CBP Audit inquiries and the different audit types; Preparing your company for regulatory enforcement; Import Policy and Procedure manual; What triggers an audit?* 8:30 a.m. – 4:00 p.m. CST. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/importing-201-webinar-13/>.
- Nov. 9 **TARIFF CLASSIFICATION**. Seminar, sponsored by the Global Training Center, will cover: *Harmonized System Convention; Overview of Harmonized Tariff Schedule of U.S.; The Export Schedule B; Classification Process; Extrinsic Interpretive Aids; Duty Determination; General Notes; Mechanics of Classification; Classification Exercises*. 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/tariff-classification/>.
- Nov. 9 **THE EBB AND FLOW OF RETURNED SCIENTISTS AND ENGINEERS TO CHINA: WHAT DOES IT TELL US**. Third in a series of China Innovation webinars sponsored by the Asian/Pacific Studies Institute, Duke University. Presentation by Dr. **David Zweig**, Hong Kong University of Science & Technology. 6:00 – 7:30 p.m. CST. No fee; advance registration required. For information & registration, please see: https://duke.zoom.us/webinar/register/WN_5JzXMX9OS6WiVJGtHzbvKQ.

- Nov. 10 - **NEXTCINA 2021**. Hybrid conference sponsored by SupChina. **Day 1** (virtual). Keynote: **Ryan Hass**, Senior Fellow and the Michael H. Armacost Chair in the Foreign Policy Program, Brookings, and author, *STRONGER: Adapting America's China Strategy in an Age of Competitive Interdependence*, who will discuss the thinking behind his book and what is in store for the two countries for the rest of Biden's first term and beyond. Panel topics include: *China in the Post Pandemic World Order*; *Corporate America Confronts the China Conundrum*; *Chinese Manufacturing of New/Environmental Tech in the U.S.* No fee; advance registration required. **Day 2** (New York City). Keynote: **Joyce Chang**, Chair of Global Research, J.P. Morgan, who will share what J.P. Morgan is observing globally through their data and how China is changing the game in ways never before seen. Podcast with **Peter Hessler**, Writer, Journalist and Author. Panel: *How to Lead in a True Global Economy*. Networking rooms with: **Craig Allen**, President, U.S.-China Business Council; **Winston Ma**, Founding Partner, CloudTree Ventures; **Wayne Silby**, Chairman and Co-founder, SynTao. Reception. Fee: \$250 (by Oct. 27; \$500 thereafter). For information & registration, please see: <https://go.supchina.com/2021-nextchina-conference>.
- Nov. 10 **USMCA THE MODERNIZED NAFTA**. Seminar, sponsored by the Global Training Center, will cover: *USMCA Introduction; Definitions; A Closer Look at Origination; Finer Points of Origination; USMCA and Special Sectors; Origin Certification; USMCA in the Organization; Country of Origin for Marking Purposes; Article 2: USMCA's Effects on Temporary Entry, Duty Deferral and Duty Drawback*. 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/usmca/>.
- Nov. 10 **DUTY DRAWBACK 2021 UPDATE**. Virtual training, sponsored by The World Academy, will provide a comprehensive review of the new duty drawback program included as part of the Trade Facilitation and Enforcement Act of 2016 (TFTEA drawback). 12:00 – 1:30 p.m. CST. Fee: \$195. For information & registration, please see: <https://www.theworldacademy.com/product-page/11-10-duty-drawback-2021-update-training>.
- Nov. 11 **IMPORTING PROCEDURES**. Seminar, sponsored by the Global Training Center, will cover: *Verifying what your customs broker should be doing for you; Six different ways to value your goods (valuation tied to duties); Country of Origin & markings; Overview of Harmonized Tariff Schedules of the U.S.; Duty Determination; Customs Entry Process; Record keeping requirements; Timely ISF Reporting (Import Security Filing)*. 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/importing-procedures/>.
- Nov. 12 **IMPORTING 201**. Seminar, sponsored by the Global Training Center, will cover: *The Legal Requirement for Compliance; Types of CBP audits and enforcement; Responding to CBP Audit inquiries and the different audit types; Preparing your company for regulatory enforcement; Trusted Trader/ISA; Policy and Procedure Manual*. 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/importing-201/>.
- Nov. 15 - **THE POWER OF GREEN ENERGY: OUR FUTURE IS NOW!** Hybrid in-person/livestream event sponsored by the: U.S. Commercial Service; Embassy of the United States of America in France; and Business France. Event aims to highlight real-world technology-driven solutions to tackle the climate change crisis and showcase how green energy and technologies will help shape the future. Workshop topics: *Offshore Wind; Battery Storage; Hydrogen; Smart Grid Technologies; Green Tech Investments*. Conference & Workshops – No fee; Virtual B2B Matchmaking with French & European companies - \$500. For information & registration, please see: https://content.govdelivery.com/attachments/USITATRADE/2021/09/08/file_attachments/1928599/Flyer_Save%20the%20Date_The%20Power%20of%20Energy.pdf.

- Nov. 15 **INTERNATIONAL LOGISTICS**. Webinar, sponsored by the Global Training Center, will cover: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carriers Obligations toward the Shipper; Ocean Transportation; Air Freight Transportation; Insurance; International Supply Chain Documentation*. 8:30 a.m. – 4:00 p.m. CST. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/international-logistics-webinar-10/>.
- Nov. 16 **LETTERS OF CREDIT**. Seminar, sponsored by the Global Training Center, will cover: *Introduction/Decision Criteria; Letters of Credit as Method of Payment; Review of L/C Procedure as Exporter and as Importer; Look at Various Types of L/C's; Special Types of Letters of Credit; Uniform Customs and Practice for Documentary Credits – Rules of the Articles and Note on Each Article; Transaction Review – Import; Case Study on an Export Letter of Credit; Non-Traditional Payment Methods*. 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/letters-of-credit/>.
- Nov. 17 **INTERNATIONAL LOGISTICS**. Seminar, sponsored by the Global Training Center, will cover: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carriers Obligations toward the Shipper; Ocean Transportation; Air Freight Transportation; Insurance; International Supply Chain Documentation*. 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/international-logistics/>.
- Nov. 17 **CATALYZE TRANSFORMATIONS AND TAKE ADVANTAGE OF MULTI-FUNCTIONAL GCCs**. Third in a series of four webinars (*Global Capability Centers – India as the Preferred Destination*) sponsored by Nexdigm in association with ICICI Bank, Canada, and U.S.-India Business Council. Experts will share their insights and experiences. 10:00 a.m. CST. No fee; advance registration required. For information & registration, please see: https://us06web.zoom.us/webinar/register/7316311863106/WN_3VwLQFqMRae_gpsJfmu4sg.
- Nov. 17 **E-COMMERCE COMPLIANCE UPDATE 2021**. Virtual training, sponsored by The World Academy, will review key components of E-commerce compliance management to protect the financial risks of your organizations as this business sector continues its massive growth and expansion year after year. 12:00 – 1:30 p.m. CST. Fee: \$195. For information & registration, please see: <https://www.theworldacademy.com/product-page/11-17-e-commerce-compliance-update-2021>.
- Nov. 18 **EXPORTING PROCEDURES**. Seminar, sponsored by the Global Training Center, will cover: *Export Controls Questions; Incoterms®: how they can decrease costs and reduce exposure to risk for an exporter; Review of how to determine your Product's Schedule B or HTSUS Classification; Reporting your Export to the U.S. Government; Required Export Documents; Required record retention; Benefits of an Export Compliance Manual*. 8:30 a.m. – 4:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/exporting-procedures-chicago-il/>.
- Nov. 18 **INTRODUCTION TO EXPORTING**. Virtual workshop, sponsored by the Illinois SBDC International Trade Center at College of Lake County, will provide you with a comprehensive overview of export requirements and procedures, including: export readiness; how to select target markets; market research and prioritization; finding good partners; methods of payment; insurance; managing your international shipments; and export compliance. 10:00 – 11:15 a.m. CST. No fee; advance registration required. For information & registration, please see: <https://tadclc.bdifocus.com/Training/TrainingDetails.aspx?tid=422>.

- Nov. 18 **BUSINESS OPPORTUNITIES IN HONDURAS.** Fourth in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CST. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBN>.
- Nov. 19 **INCOTERMS® 2020.** Seminar, sponsored by the Global Training Center, will cover: *Trade Terms for Domestic and International Transactions; Incoterms® 2020 Product Transportation and Risk of Loss; Terms for Any Mode; Maritime Terms; Costing Methods; Case Studies; Mistakes Made: Court Cases Involving Incoterms® Rules.* 8:30 a.m. – 12:00 p.m., DoubleTree by Hilton Hotel Chicago – Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/incoterms-2020-chicago-il/>.
- Nov. 22 **EXPORTING PROCEDURES.** Webinar, sponsored by the Global Training Center, will cover: *Export Controls Questions; Incoterms®: how they can decrease costs and reduce exposure to risk for an exporter; Review of how to determine your Product's Schedule B or HTSUS Classification; Reporting your Export to the U.S. Government; Required Export Documents; Required record retention; Benefits of an Export Compliance Manual.* 8:30 a.m. – 4:00 p.m. CST. Fee: \$595. For information & registration, please see: <https://www.globaltrainingcenter.com/event/exporting-procedures-webinar-12/>.
- Nov. 23 **INCOTERMS® 2020.** Webinar, sponsored by the Global Training Center, will cover: *Trade Terms for Domestic and International Transactions; Incoterms® 2020 Product Transportation and Risk of Loss; Terms for Any Mode; Maritime Terms; Costing Methods; Case Studies; Mistakes Made: Court Cases Involving Incoterms® Rules.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/incoterms-2020-webinar-12/>.
- Nov. 29 **EXPORT TO CANADA.** Webinar, sponsored by the Global Training Center, will focus on: *Doing business in Canada; To market, to market; Policers, PGAs, partners and providers; Expanding your markets: leaving the U.S.; Canadian import procedures; Special import considerations and duty reduction programs; NAFTA and other free trade agreements; BSCA enforcement; Other programs.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/export-to-canada-webinar-4/>.
- Nov. 30 **EXPORT TO MEXICO.** Webinar, sponsored by the Global Training Center, will cover: *An Overview of Mexico; Leaving the United States; Entering Mexico; Mexico Tariff Schedule; Non-tariff Regulations & Restrictions; Trade Promotions & Initiatives; Information Resources.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/export-to-mexico-webinar-4/>.
- Dec. 3 **COUNTRY OF ORIGIN DETERMINATION.** Webinar, sponsored by the Global Training Center, will focus on: *International Definition of Country of Origin; CBP Definition of Country of Origin; FTC Rules on Country of Origin; Substantial Transformation; Country of Origin & Section 232/301 duties.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/country-of-origin-webinar-5//>
- Dec. 5 - 10 **2021 TRADE AMERICAS, SOUTH AMERICA TRADE MISSION AND BUSINESS CONFERENCE.** Led by the U.S. Department of Commerce, the program offers U.S. companies the opportunity to explore eleven markets in South America: Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Guyana, Paraguay, Peru, Suriname, and Uruguay. Hosted in Sao Paulo, Brazil, the Trade Americas – Business Opportunities in the South America Conference will focus on region-specific sessions, market entry strategies, export compliance, legal, logistics, disaster resilience and recovery and trade financing resources. Following the conference, participants will have the opportunity to travel to one or two of the eleven countries for matchmaking appointments with pre-screened potential buyers, agents, distributors or joint venture partners. For information and an application, please see: <https://www.trade.gov/south-america-trade-mission>.

- Dec. 6 **CTPAT CERTIFICATION OR RE-VALIDATION.** Webinar, sponsored by the Global Training Center, will cover: *Supply Chain Risk and Vulnerability; Hard and Soft Benefits of Securing the Supply Chain; Product transportation and risk of loss; CTPAT Pros and Cons; CTPAT Basics & Mechanics.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/ctpat-webinar-5/>.
- Dec. 7 **INTERNATIONAL TRAFFIC IN ARMS REGULATIONS (ITAR).** Webinar, sponsored by the Global Training Center, will cover: *The international traffic in arms regulations and United States Munitions List; Registration with the State Department; ITAR technical data controls; ITAR licenses; Compliance and enforcement; Regulation of brokering activities.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/itar-webinar-6/>.
- Dec. 7 **PRINCIPLED INTERDEPENDENCE: HOW TO MAINTAIN AMERICA'S HIGH-TECH ADVANTAGES OVER CHINA.** Last in a series of China Innovation webinars sponsored by the Asian/Pacific Studies Institute, Duke University. Presentation by Dr. **Scott Kennedy**, Center for Strategic & International Studies. 6:00 – 7:30 p.m. CST. No fee; advance registration required. For information & registration, please see: https://duke.zoom.us/webinar/register/WN_5JzXMX9OS6WiVJGtHzbvKQ.
- Dec. 8 **EXPORT ADMINISTRATION REGULATIONS (EAR).** Webinar, sponsored by the Global Training Center, will focus on: *Who needs to comply?; General prohibitions; Determine if you are subject to EAR; Be aware of Export Control Reform changes; Know who are prohibited parties; Record keeping requirements; Determine if your product or software is covered by the Commerce Control List (CCL); Learn to determine your Export Control Classification Numbers (ECCN); Determine license requirements.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/ear-webinar-6/>.
- Dec. 8 **ROLE OF TECHNOLOGY IN VIRTUAL MIGRATION, TRANSITION, AND GOVERNANCE OF GCCS.** Last in a series of four webinars (*Global Capability Centers – India as the Preferred Destination*) sponsored by Nexdigm in association with ICICI Bank, Canada, and U.S.-India Business Council. Experts will share their insights and experiences. 10:00 a.m. CST. No fee; advance registration required. For information & registration, please see: https://us06web.zoom.us/webinar/register/7316311863106/WN_3VwLQFqMRae_gpsJfmu4sg.
- Dec. 9 **USCANCONNECT 2021.** Virtual trade and business development event, sponsored by the U.S. Commercial, will provide U.S. SMEs with assistance in partnering with Canadian agents/distributors seeking opportunities in a dynamic U.S.-Canada trade and investment relationship. It will also bring together U.S. and Canadian government and private sector organizations to share industry insights in an engaging digital environment, discuss improvements in trade facilitation and highlight opportunities afforded by USMCA. Sector briefings include: Renewable and Clean Energy; Environmental Technologies; Cybersecurity and ICT; Healthcare; Safety and Security; Infrastructure; Mining and Minerals. “Doing Business in Canada” topics include: *The Non-Resident Importer Program for U.S. companies; Sending U.S. Temporary Workers to Canada; Labelling and Certification Requirements; Taxes for the Non-Resident companies; Health Canada Product Registration and Certification.* There will also be a session on *Doing Business in U.S. – Support programs for Canadian companies interested in investing in the United States.* 9:00 a.m. – 3:00 p.m. CST. Basic fee: \$250. For information & registration, please see: <https://www.trade.gov/canada-event-uscanconnect-2021-virtual-event>.
- Dec. 10 **DUTY DRAWBACK.** Webinar, sponsored by the Global Training Center, will describe: *The basics of a duty drawback program and the reasons why recovering drawback can be so beneficial; How to maximize your refundable dollar amount by implementing a full duty drawback program in compliance with Customs laws and regulations; The structure of the new 301 Tariffs that have been put into place on goods with a country of origin of China or Europe (and tbd for Vietnam) and discuss the different options involved in obtaining refunds of those additional tariffs on top of the customarily paid duty rate.* 9:00 a.m. – 12:30 p.m. CST. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/duty-drawback-webinar-6/>.

- Dec. 16 **BUSINESS OPPORTUNITIES IN GUATEMALA.** Fifth in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CST. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBQ>.
- Dec. 17 **INCOTERMS® 2020.** Webinar, sponsored by the Global Training Center, will cover: *Trade Terms for Domestic and International Transactions; Incoterms® 2020 Product Transportation and Risk of Loss; Terms for Any Mode; Maritime Terms; Costing Methods; Case Studies; Mistakes Made: Court Cases Involving Incoterms® Rules.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$395. For information & registration, please see: <https://www.globaltrainingcenter.com/event/incoterms-2020-webinar-13/>.
- Jan. 6 **BUSINESS OPPORTUNITIES IN BELIZE.** Sixth in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CST. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBQ>.
- Jan. 20 **BUSINESS OPPORTUNITIES IN NICARAGUA.** Last in a series of seven webinars on Central America sponsored by the U.S. Commercial Service. Each program will describe business opportunities for U.S. firms in the respective country. 12:00 p.m. CST. Fee: \$30 (\$120 for the series). For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=2QBR>.
- March 6 - 8 **TRADE WINDS MIDDLE EAST AND AFRICA.** Mission to UAE, led by the U.S. Commercial Service, will feature meetings with U.S. commercial diplomats from over 20 countries in the Middle East, North Africa and Sub-Saharan Africa, exciting conference programming and plenty of networking. Qualified U.S. businesses may customize their experience with optional business-to-business matchmaking meetings with pre-screened buyers, agents, distributors or joint-venture partners in the UAE as well as Saudi Arabia, Algeria, Egypt, Israel, Kuwait, Morocco and Qatar. For information & registration, please see: <https://www.trade.gov/trade-winds>.
- Apr. 4 - 8 **CYBER SECURITY BUSINESS DEVELOPMENT MISSION TO SOUTH AMERICA.** The U.S. Department of Commerce is leading this mission to Peru, Chile and Uruguay. This mission aims to introduce U.S. firms and trade associations to some of South America's most rapidly growing information and communication technology (ICT), security, and critical infrastructure protection markets. It will assist U.S. companies in finding business partners to which they may export their products and services to the region. For an application, please see: <https://emenuapps.ita.doc.gov/ePublic/TM/1R1J>.

About the ITA/GC

Founded in December 1977, **The International Trade Association of Greater Chicago (ITA/GC)** was incorporated in January 1979 as an Illinois not-for-profit, voluntary business association dedicated to promoting international commerce in all its forms by providing a forum for the exchange of practical information and insight within the international business community. The ITA/GC's focus is on practicality: on building knowledge and enabling relationships that help people do international business. While our scope of interest is diverse – all aspects of trading and commercial activity across all geographies and all industries – our work is simple: **to help others gain understanding that is personal, current and actionable.**

Annual membership dues are: Individual - \$150; Consular/Diplomatic - \$75 (up to 3 members); Academic/Faculty - \$200 (up to 8 designated faculty members); Student from a participating academic institution - \$25; Regular student - \$50; Associate/Non-resident (more than 150 miles from O'Hare International Airport) - \$50; Retired/Job Transition - \$50; Corporate (up to 8 designated members) - \$300. For a Membership Application, please call 773/725-1106; e-mail: info@itagc.org; or visit: www.itagc.org.

About MichaelSilver

MichaelSilver (www.michaelsilver.com) provides a full scope of accounting and assurance, tax consulting and compliance, and consulting services to a broad range of clients in a wide variety of industries in the U.S. and internationally. Global clients are served through the Firm's membership in GMN International, an association of legally independent accounting firms. MichaelSilver is committed to exceptional service and provides creative solutions to address the needs and goals of our clients. We continually operate in a manner that reflects our pillars: innovative, trusted, consultative, and energizing.

About Barnes Richardson

Barnes Richardson (<http://www.barnesrichardson.com>) has been focused on international trade regulation and customs law since 1919. Our practice is global and includes matters originating both within and outside of the United States. We are a proud member of Meritas, an international group of law firms providing local, reliable, and efficient legal representation all over the world. We have provided customs or trade advice to over one-third of the manufacturers in the Fortune 100.