



The
International
Trade Association
of Greater Chicago

ILLINOIS INTERNATIONAL BUSINESS CALENDAR

June 10, 2019

The *Illinois International Business Calendar* is published by the International Trade Association of Greater Chicago (ITA/GC). The **Calendar** is also available on our website: www.itagc.org.

Inclusion Policy: As a public service to the international business community, we publish a listing of **international business events** for which we receive **written** notification, preferably by e-mail (info@itagc.org) or fax (773/725-2294). Any organization may submit events that would be of interest to **and are open to** the Illinois international business community. There is no charge. All calendar listings are subject to the editor's discretion. Inclusion of an event does not imply endorsement by any of the sponsoring organizations.

New events, and events with additional/revised information, are indicated in Green.

FEATURED ITA/GC PROGRAMS

- June 18 ***BREXIT OR BUST!*** Luncheon program sponsored by the **International Trade Association of Greater Chicago**. Presentations by **Stephen J. Bridges**, former UK Consul-General in Chicago and currently Managing Director, Business Development, Grant Thornton, and **Kirk Samson**, Owner, Samson Atlantic LLC and a former U.S. diplomat, military officer and international law expert with over two decades of experience working in Europe. They will discuss the future of the UK and EU business markets, highlight political risk concerns and provide some sensible insights and strategies for moving forward. 11:45 a.m. – 2:00 p.m., Carlucci Rosemont, 6111 North River Road, Rosemont, IL. ITA/GC Members - \$50; Non-members - \$75. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11226.pdf, or e-mail: rsvp@itagc.org.
- June 19 ***NAFTA & US TRADE POLICY ISSUES***. Breakfast roundtable (eleventh in a series) sponsored by the U.S.-Mexico Chamber of Commerce, Mid-America Chapter, with support from: **International Trade Association of Greater Chicago**; Illinois District Export Council; Chicago Regional Growth Corp. Agenda includes: *Update of USMCA Legislative Timeline Going Forward*; *Review of USITC Report on the Likely Economic Impact of the USMCA*; *Update on Administration Proposal to Place Tariffs on Imports from Mexico to Curb Illegal Immigration*; *How Do We Determine the Origin of Parts in Vehicles Sold in the U.S. Market and How Will the USMCA Affect the Auto Rules of Origin?* – **Thomas Klier**, Senior Economist and Research Advisor, Federal Reserve Bank, Chicago; *US-China Trade War: Where Are We Headed?* – **Nicole Schude**, Schude Trade Law. 8:30 – 11:00 a.m., Baker McKenzie, 300 East Randolph Drive, 50th Floor, Chicago. Members of sponsoring organizations - \$20; Non-members - \$35. For information & registration, please see: <https://www.usmccocma.org/event-listings/breakfast-061919>.
- June 26 ***TRADE IN THE TRENCHES***. Breakfast Roundtable sponsored by the **International Trade Association of Greater Chicago**. Please join us for an informal, enlightened discussion of trade issues and remedies. 7:00 – 9:00 a.m., Comfort Inn O'Hare/Des Plaines, 2175 East Touhy Avenue, Des Plaines, IL. ITA/GC Members - \$20; Non-members - \$30. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11004.pdf, or e-mail: rsvp@itagc.org.

FEATURED ITA/GC PROGRAMS

- July 9 ***U.S.-CHINA TRADE WAR: WHERE WE ARE AND WHAT YOU CAN DO.*** Special luncheon program sponsored by the **International Trade Association of Greater Chicago**. Presentation by **Kyle Freeman**, Manager, International Business Advisory, Beijing Office, Dezan Shira & Associates who will: offer an overview of the tariffs and their effects on trade; examine domestic policy changes in China as a result of the trade war; and suggest some practical tariff management strategies. 11:45 a.m. – 2:00 p.m., Carlucci Rosemont, 6111 North River Road, Rosemont, IL. ITA/GC Members - \$50; Non-members - \$75. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11273.pdf, or e-mail: rsvp@itagc.org.
- July 17 ***DUTY DRAWBACK DEMYSTIFIED.*** Luncheon program sponsored by the **International Trade Association of Greater Chicago**. Presentation by **Ronald Jacobsen**, LCB CCS, President, Northstar Drawback Consultants, Ltd., who will address: A brief history of drawback; Migration to ACE from ACS; Migration from CORE TO TFTEA; Different types of DBK now available; Good-bad-ugly on the new DBK law; 301, 201 and 232 tariffs/exclusions and Drawback. 11:45 a.m. – 2:00 p.m., Carlucci Rosemont, 6111 North River Road, Rosemont, IL. ITA/GC Members - \$50; Non-members - \$75. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11274.pdf, or e-mail: rsvp@itagc.org.

Of Note:

Mexico Tariffs Could Hit 10 Percent or More but Details Remain Scarce: According to **Nicole Bivens Collinson**, president of international trade and government relations for trade and customs law firm Sandler, Travis & Rosenberg, importers should be prepared for President Trump's recently announced tariffs on imports from Mexico to go to ten percent and possibly higher. In the meantime, potential responses are under consideration, from retaliatory tariffs on U.S. exports to legal and legislative action to curtail the president's trade powers, as affected parties await more details. For more: <https://www.strtrade.com/news-publications-Mexico-tariff-Congress-retaliatory-litigation-060519.html>.

WTO issues 2019 Annual Report: The WTO's Annual Report provides a comprehensive account of the organization's activities in 2018 and early 2019. In his opening statement, WTO Director General Roberto Azevêdo said: *Mounting trade tensions, an increase in trade-restrictive measures and continuing economic uncertainty created real challenges for world trade in 2018. These factors and a deceleration in overall economic activity slowed momentum in global trade, restricting merchandise trade growth to 3 per cent compared with 4.6 per cent in 2017. This downward trend is expected to continue in 2019, with trade projected to grow by just 2.6 per cent. If trade growth is to bounce back in 2020, it is vital we resolve tensions and create an environment where trade can play its full part in driving economic growth and reducing poverty.* For the full report, please see: https://www.wto.org/english/news_e/news19_e/anrp_04jun19_e.htm.

Tariffs on All Imports from Mexico to Begin June 10: The White House announced late on May 30 that a 5% tariff will be imposed on goods from Mexico effective June 10 in an effort to push Mexico to address immigration issues. If Mexico's response is not deemed sufficient, tariffs will be increased according to the following schedule: 10% on July 1; 15% on August 1; 20% on September 1; 25% on October 1. Rates will remain at 25% thereafter until Mexico "substantially stops the illegal inflow of aliens coming in through its territory." To circumvent Congressional approval and enact tariffs over such a short time frame, it is believed that Trump will invoke powers granted under the International Emergency Economic Powers Act – a law originally created to enable presidents to enact sanctions against enemy countries that pose an "unusual and extraordinary threat" to the United States.

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- June 10 ***DEVELOPING EFFECTIVE E-COMMERCE SALES STRATEGIES IN CHINA: CREATING YOUR E-COMMERCE BUSINESS MODEL.*** Webinar, sponsored by Woodburn Accountants & Advisors, will address: *A New Era for China's E-Commerce; Models to Start a Business in China's E-commerce; Benefits of China's New E-commerce 2019 Regulations and How It Will Impact the ECommerce Model; China's E-commerce Platforms Comparison.* 3:30 – 4:30 a.m. CDT. No charge; advance registration required. For information & registration, please see: <https://register.gotowebinar.com/register/3310566138523195148?source=WB-Ecampaign>.

- June 10 - ***GLOBAL SUPPLY CHAIN MANAGEMENT: BEST PRACTICES IN IMPORT AND EXPORT OPERATIONS.*** Course, sponsored by the American Management Association, will provide a comprehensive and contemporary foundation in: regulations; procedures; global security; documentation; dealing with customs and other government agencies; trade compliance; HTS classifications; managing freight; and much more. Course includes new content on *Guidance on Mitigating the Impact of the 232 and 301 Tariffs*. 9:00 a.m. – 5:00 p.m., Summit Executive Centre, 205 North Michigan Avenue, 9th Floor, Chicago. AMA Members - \$1,995; Non-members - \$2,195. For information & registration, please see: <https://www.amanet.org/training/seminars/global-supply-chain-management-best-practices-in-import-and-export-operations.aspx>.
- June 10 ***HOW TO WRITE AN EFFECTIVE EXPORT PLAN.*** Webinar, sponsored by the World Trade Research Institute, will help you learn all the aspects that go into an export plan and how to put them together for success in foreign markets. 10:00 – 11:00 a.m. CDT. Fee: \$55. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07egcs1td38d5bb89a&oseq=&c=&ch=>.
- June 10 ***AFTER WORK BUSINESS GATHERING AND ONE-ON-ONE CHATS WITH RUSSIAN BUSINESS EXECUTIVES.*** Event, sponsored by the Central Asia Productivity Research Center, is an opportunity to discuss business directly with Russian business executives. 5:00 – 6:30 p.m., Jazz Showcase, 806 South Plymouth Court, Chicago. CAPRC Members - \$35; Non-members - \$45. For information & registration, please e-mail: lepinske@sbcglobal.net.
- June 11 - ***EXPO PACK (GUADALAJARA).*** Illinois small businesses are invited to join the Illinois Department of Commerce and Economic Opportunity, Office of Trade & Investment to exhibit in the Illinois Pavilion at one of the most recognized trade events showcasing the latest solutions in packaging and processing machinery, materials, and containers. Companies who qualify will receive: Exhibit space; Pre-scheduled B2B Matchmaking; Partial reimbursement of lodging and airfare costs in accordance with guidelines; Briefing material; Pre-show promotion; Assistance with travel logistics. Fee: \$250. Application deadline: **January 31**. For information & registration, please see: <https://www2.illinois.gov/dceo/SmallBizAssistance/Export/Documents/Mission%20Flyers/FY19/Expopac2019.pdf>.
- June 11 ***DEVELOPING EFFECTIVE E-COMMERCE SALES STRATEGIES IN CHINA: EAST MEETS WEST – EFFECTIVE COMMUNICATION.*** Webinar, sponsored by Woodburn Accountants & Advisors, will address: *Why is 'giving face' relevant to doing business in China; How to understand and build 'guanxi' in China; Communicating effectively with your Chinese contacts: how/what/who/when; Avoid your important messages get lost in translation.* 3:30 – 4:30 a.m. CDT. No charge; advance registration required. For information & registration, please see: <https://register.gotowebinar.com/register/4895623200672646157?source=WB-Ecampaign>.
- June 11 - ***COMPLYING WITH U.S. EXPORT CONTROLS.*** Workshop, sponsored by the Bureau of Industry & Security and the East Michigan Export District Council, in cooperation with the U.S. Commercial Service, is designed for all levels of expertise on export control issues and a great opportunity to learn directly from BIS regulatory experts. The program will cover U.S. Government export controls (Export Administration Regulations), including: types of controls; classifying your product; licensing requirements; record keeping requirements; export clearance; enforcement; developing an export management compliance program; changes under the Export Control Reform initiative; and, laws and policies on U.S. economic and trade sanctions worldwide. 8:30 a.m. – 5:00 p.m., Westin Book Cadillac Hotel 1114 Washington Boulevard, Detroit, MI. Fee: \$580 (by May 31). For information & registration, please see: <https://www.eastmichigandec.org/events/33/2019-complying-with-us-export-controls-a>.

- June 11 ***CLASSIFICATION AND COUNTRY OF ORIGIN.*** Workshop, sponsored by the Midwest Global Trade Association, will be simple enough for new classifiers and provide new tips for the more seasoned trade personnel. Presentations by **Susan Senger**, Director of the Global Trade and Supply Chain Logistics Programs, Saint Paul College, and **Jamie Adams**, Director, Global Trade Management Solutions, Livingston International. 7:30 a.m. – 4:30 p.m., Smiths Medical, 6000 Nathan Lane North, Plymouth, MN. MGTA Members - \$125; Non-members - \$190. For information & registration, please see: https://www.mgta.org/event/2019-june-seminar?utm_source=events&utm_medium=email.
- June 11 ***EXPORT 101.*** Workshop, sponsored by the Illinois SBDC International Trade Center at the College of DuPage International Business Center, will help you: Gain basic knowledge about the export process, INCOTERM, payment; Learn how to look for clients in the global market; Determine if your business is ready for exporting and/or have your mindset prepared. 10:00 a.m. – 12:00 p.m., Innovation DuPage, 535 Duane Street, Glen Ellyn, IL. No fee: advance registration required. For information & registration, please see: <https://ilsbdc.ecenterdirect.com/events/30968>.
- June 11 ***OPPORTUNITIES IN SENEGAL: OFFSHORE OIL AND GAS.*** Direct Line webinar sponsored by the Bureau of Economic & Business Affairs, U.S. Department of State. Dr. **Tulinabo Mushingi**, U.S. Ambassador to Senegal, leads a discussion of upcoming opportunities in oil and gas in Senegal with members of Senegal's national oil company Petrosen, along with Kosmos Energy and BP. 10:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: <https://www.state.gov/u-s-embassy-dakar-presents-opportunities-in-senegal-offshore-oil-and-gas/>.
- June 11 ***UNDERSTANDING THE FALSE CLAIMS ACT (FCA) RISKS FACING U.S. IMPORTERS.*** Webinar, sponsored by Crowell & Moring, will analyze recent enforcement trends, discuss considerations for responding to a government FCA investigation, and share practical steps that importers can take to mitigate risks. 11:00 a.m. – 12:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: <https://www.cmtradelaw.com/2019/05/webinar-understanding-the-false-claims-act-fca-risks-facing-u-s-importers/>.
- June 11 ***CARGO NETWORK SERVICES (CNS) PARTNERSHIP CONFERENCE RECAP.*** Luncheon program sponsored by the International Air Cargo Association of Chicago. Presentation by **Scott Case**, President, IACAC. 11:15 a.m. – 2:00 p.m., City of Chicago Department of Aviation, 10510 West Zemke Road, Chicago. IACAC Members - \$35; Non-members - \$45. For information & registration, please see: <https://www.iacac.com/events/june-2019-luncheon-featuring-scott-case-cns-recap/>.
- June 11 ***EXPORTING MECHANICS: EXPORT LICENSES.*** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn about export licenses, particularly which consignees will require a license, what is a license exception and the support documentation needed. 1:00 – 2:00 p.m. CDT. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/846.html?Action=Conference_Detail&ConfID_W=846&menukey=events.
- June 11 ***MEETING CBP'S INFORMED COMPLIANCE AND REASONABLE CARE STANDARDS.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will explain the requirements of informed compliance and reasonable care and how importers can best meet their obligations. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Meeting-CBPs-Informed-Compliance-and-Reasonable-Care-Standards-061119.html>.
- June 11 ***GLOBALIZE YOUR WEBSITE.*** Webinar, sponsored by the World Trade Research Institute, will provide you with many tools and resources for updating your website and increasing your international sales. 2:00 – 3:00 p.m. CDT. Fee: \$55. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07egcyww9j8dace551&oseq=&c=&ch=>

- June 12 ***DEVELOPING EFFECTIVE E-COMMERCE SALES STRATEGIES IN CHINA: CHOOSING A CHINESE PARTNER: IDENTIFY RED FLAGS AND AVOID COMMON SCAMS.*** Webinar, sponsored by Woodburn Accountants & Advisors, will illustrate the topic by showing examples of real cases provide you with tips that your company and employees can do to avoid potential risks without expending large amount of money. 3:30 – 4:30 a.m. CDT. No charge; advance registration required. For information & registration, please see: <https://register.gotowebinar.com/register/6277971000554721037?source=WB-Ecampaign>.
- June 12 ***INTERNATIONAL FINANCE FOR SALES.*** Program sponsored by: Integrated Trade Finance; Euler Hermes; Bank of America Merrill Lynch; and SBA. Presentations by: **John Loy**, Director and Senior Product Sales Manager – Global Trade, Bank of America Merrill Lynch; **Jeffrey Kamins**, President and CEO, Integrated Trade Finance; **Lee Fahrenz**, Sales Vice President, Euler Hermes North America; **Stephen Konkle**, International Trade Officer, Illinois District Office, U.S. Small Business Administration. 8:00 a.m. – 12:30 p.m., Bank of America Financial Center, 135 South LaSalle Street, Suite LL18, Chicago. No charge; advance registration required. For information & registration, please see: <http://itf-finance.com/Presentations/Chicago.pdf>.
- June 12 ***THE ESSENTIALS OF EXPORT FINANCING.*** Breakfast program sponsored by the Illinois SBDC International Trade Center at the College of Lake County and First American Bank. Presentations by: **Michael Howard**, Managing Director Central Region, Export-Import Bank of the U.S.; **Alan Lane-Murcia**, Vice President, SBA Program Manager, First American Bank; **Ursula Wegrzynowicz**, President, Emelev LLC. 8:30 – 10:30 a.m., College of Lake County - Grayslake Campus, 19351 West Washington Street, Grayslake, IL. Fee: \$30. For information & registration, please see: <https://www.eventbrite.com/e/the-essentials-of-export-financing-summer-2019-registration-58145878889>.
- June 12 ***IMPLEMENTING OPERATIONAL RISK IN FOREIGN EXCHANGE ACTIVITIES.*** Webinar, sponsored by ComplianceOnline, will provide a solid foundation to all parties involved in foreign exchange activities whether at executive, marketing, audit or operational levels into how the actual trading processes work, what the risks are and how these can be mitigated by using clearly defined standards of best practice. 1:00 – 2:30 p.m. CDT. Fee: \$199. For information & registration, please see: <https://www.complianceonline.com/implementing-operational-risk-in-foreign-exchange-activities-webinar-training-704115-prdw>.
- June 12 ***THE CHALLENGES OF IMPLEMENTING A GLOBAL SCREENING PROGRAM.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will review the essentials of developing and implementing a Global Screening Program as well as related challenges, including the “50 percent rule” enforced by the Office of Foreign Assets Control. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-The-Challengesof-Implementing-a-Global-Screening-Program-061219.html>.
- June 13 ***DEVELOPING EFFECTIVE E-COMMERCE SALES STRATEGIES IN CHINA: CROSS-BORDER E-COMMERCE: THE ABC FROM A CHINESE LEGAL PERSPECTIVE.*** Webinar, sponsored by Woodburn Accountants & Advisors, will address: *Business models and their legal implications; Legal risks involved in cross-border e-commerce; A new custom administration; IP protection; Advertising and labelling; Consumer protection.* 3:30 – 4:30 a.m. CDT. No charge; advance registration required. For information & registration, please see: <https://register.gotowebinar.com/register/283318157200949516?source=WB-Ecampaign>.

- June 13 **GTR US 2019.** Conference sponsored by Global Trade Review (GTR) with BNY Mellon, MUFG, Santander, Standard Chartered, and others. The program provides the latest business intelligence required to navigate trade-related risks, and the practical know-how enabling corporate treasurers, financiers and trade credit managers to form a resilient, bottom line-boosting business strategy. Topics include: *Trade policy and economic growth: Reviewing the impact of geopolitical volatility on trade and financial flows; Evolving trade challenges and financing priorities: Which strategic measures are organisations implementing to mitigate trade disruption?; Assessing trade tech adoption trends and expectations: Is interoperability the primary barrier to widespread adoption?; The growing role of credit and political risk insurance in US trade; Make Supply Chains Great Again: Promoting sustainable business growth throughout the trade ecosystem.* 8:00 a.m. – 5:30 p.m., Swissôtel Chicago, 323 East Upper Wacker Drive, Chicago. Standard rate - \$1,299 (applies to all financial service providers, such as banks, insurances and brokers); Corporate rate - \$399 (applies to exporters, importers, traders, manufacturers and producers of physical goods). For information & registration, please see: <https://www.gtreview.com/events/americas/gtrus2019/>.
- June 13 **HOW TO BUILD AN EXPORT COMPLIANCE PROGRAM.** Workshop, sponsored by the Bureau of Industry & Security and the East Michigan Export District Council, in cooperation with the U.S. Commercial Service, is designed for all levels of expertise on export control issues and a great opportunity to learn directly from BIS regulatory experts. The program provides an overview of the steps a company may take to implement an internal Export Compliance Program. Agenda topics include: guidance on how to establish an Export Compliance Program; strategies to enhance your company’s compliance program; how to avoid common compliance errors; and how to build a solid framework for your company’s compliance program. 8:30 a.m. – 5:00 p.m., Westin Book Cadillac Hotel 1114 Washington Boulevard, Detroit, MI. Fee: \$290 (by May 31). For information & registration, please see: <https://www.eastmichigandec.org/events/33/2019-complying-with-us-export-controls-a>.
- June 13 **EXPORTING TO BRAZIL.** Webinar, sponsored by the World Trade Research Institute, will cover the opportunities and challenges that companies may face in Brazil and will include strategies for entering the market. 10:00 – 11:00 a.m. CDT. Fee: \$55. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07egcywwi63089a64d&oseq=&c=&ch=>.
- June 13 **5 KEY ELEMENTS TO EXPORT COMPLIANCE RISK ASSESSMENTS.** Webinar, sponsored by the Export Compliance Training Institute, will address: *Brief overview of the U.S. export controls regulations (EAR, ITAR, and OFAC); 5-element framework for conducting a comprehensive risk assessment of an export compliance program; 3 key factors behind determining the actual “level” of risk; Technique for prioritizing corrective actions.* 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/5-key-elements-to-export-compliance-risk-assessments/>.
- June 13 **ELIMINATING CHINA 301 DUTIES ON TEXTILES, APPAREL & FOOTWEAR THROUGH OUTWARD PROCESSING.** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will address: *China Section 301 duties; Rules for determining the country of origin of textile and apparel products; Rules for determining the country of origin for footwear; Impact of NAFTA or other FTA qualification on Section 301 duties; Examples of outward processing to shift country of origin; Best practices to support origin claims.* 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Eliminating-China-301-Duties-on-Textiles-Apparel-Footwear-061319.html>.

- June 14 **DEVELOPING EFFECTIVE E-COMMERCE SALES STRATEGIES IN CHINA: CROSS-BORDER E-COMMERCE: SHIPPING TO CHINA FOR CROSS-BORDER E-COMMERCE.** Webinar, sponsored by Woodburn Accountants & Advisors, will address: *Updated E-Commerce tax regulations as of April 8th, 2019; Direct shipping; Can my product be shipped to China?; Cross-border Trade and Forex; Custom Clearance and Tax.* 3:30 – 4:30 a.m. CDT. No charge; advance registration required. For information & registration, please see: <https://register.gotowebinar.com/register/5621952885364724492?source=WB-Ecampaign>.
- June 16 - **INFRASTRUCTURE TRADE MISSION TO MEXICO.** Organized by the U.S. Department of
21 Commerce, this mission will focus on sustainable building products, materials, technology, and software to improve the quality and sustainability of major infrastructure and construction projects in Mexico. Participant companies will attend a U.S. and Mexico Infrastructure Conference in Mexico City on June 16-17 and will have a market briefing and targeted business-to-business matchmaking appointments in up to three cities. The conference and meeting schedule will give participants access to substantive information about – and contacts for – winning infrastructure projects in Mexico, including direct interaction on project financing resources from the Export-Import Bank of the United States (Ex-Im Bank), the Overseas Private Investment Corporation (OPIC), and the U.S. Trade and Development Agency (TDA). For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39373&InputType=EVENT.
- June 17 - **PARIS AIR SHOW 2019.** Illinois small businesses are invited to join the Illinois Department of
21 Commerce and Economic Opportunity, Office of Trade & Investment at this premier event for the aerospace industry. For information & registration, please e-mail: iwona.bochenska@illinois.gov.
- June 17 **TARIFF CLASSIFICATION.** Webinar sponsored by the Global Training Center. Topics include: *Harmonized System Convention; Overview of Harmonized Tariff Schedule of U.S.; The Export Schedule B; Classification Process; Extrinsic Interpretive Aids; Duty Determination; General Notes; Mechanics of Classification; Classification Exercises.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by May 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/tariff-classification/>.
- June 18 **NAFTA RULES OF ORIGIN.** Webinar sponsored by the Global Training Center. Topics include: *NAFTA – Overview; Definitions; A Closer Look at Origination; Finer Points of Origination; NAFTA and Special Sectors; The NAFTA Certificate of Origin Form; Country of Origin for Marking Purposes; NAFTA Strategies for Businesses; Appeal Procedures; Country of Origin Marking Rules; Record Keeping, Penalties, Denial of Benefits; Maquiladora Industry; Annex 401 Specific Rules of Origin; Regulatory Compliance and Enforcement; Other Free Trade Agreements.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by May 18; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/nafta/>.
- June 18 **WIND ENERGY BUSINESS CONFERENCE.** Event, sponsored by the German American Chamber of Commerce Midwest as they host a German Wind Energy Delegation, will focus on operation & maintenance and grid integration. Attendees will have an opportunity to learn about the latest developments and trends in the German and U.S. wind energy markets and to explore partnership opportunities with German companies. 8:30 a.m. – 2:00 p.m., W Chicago – Lakeshore, 644 North Lake Shore Drive, Chicago. No charge; advance registration required. For information & registration, please see: <https://www.gaccmidwest.org/en/initiatives/german-energy-solutions-initiative/wind-energy-business-conference-trade-mission/>.

- June 18 ***INNOVATIVE APPROACH TO FINANCING AND SECURING INTERNATIONAL BUSINESS DEVELOPMENT AND TRADE OPERATIONS.*** Symposium sponsored by the Minnesota Trade Office with support from the Midwest Global Trade Association. Speakers include: **Tara Blake**, Director, International Project Finance, OPIC, Washington, D.C.; **Michèle Small**, Head of Washington Representative Office, EBRD, Washington, D.C.; **Jeffrey Kamins**, President and CEO, International, Integrated Trade Finance LLC, Omaha, NE & Kyiv, Ukraine; **John Crouch**, Director, Global Trade & Supply Chain Solutions, Bank of America-Merrill Lynch; **Leslie A. Bergland**, Principal, Trade Acceptance Group; **Denis Griffin**, Director, Minneapolis Regional Office, EX-IM Bank; **Carlos Sosa**, Regional Export Finance Manager, SBA. 8:30 a.m. – 2:00 p.m., First National Bank Building, 332 Minnesota Street, Suite E200, DEED Conference Center, St. Paul, MN. Fee: \$45 (by June 16; \$55 thereafter). For information & registration, please see: <https://www.mgta.org/event/mto-june19-symposium>.
- June 18 ***BREXIT OR BUST!*** Luncheon program sponsored by the **International Trade Association of Greater Chicago**. Presentations by **Stephen J. Bridges**, former UK Consul-General in Chicago and currently Managing Director, Business Development, Grant Thornton, and **Kirk Samson**, Owner, Samson Atlantic LLC and a former U.S. diplomat, military officer and international law expert with over two decades of experience working in Europe. They will discuss the future of the UK and EU business markets, highlight political risk concerns and provide some sensible insights and strategies for moving forward. 11:45 a.m. – 2:00 p.m., Carlucci Rosemont, 6111 North River Road, Rosemont, IL. ITA/GC Members - \$50; Non-members - \$75. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11226.pdf, or e-mail: rsvp@itagc.org.
- June 18 ***END USERS, EXPORT DUE DILIGENCE AND NECESSARY DOCUMENTATION IN THE EVENT OF AN AUDIT.*** Webinar, sponsored by ComplianceOnline, will train how to avoid export related fines, penalties, delays, etc., by maintaining an effective export compliance system by knowing the laws and understanding how to monitor their export processes, partners, and employees. 12:00 – 1:00 p.m. CDT. Fee: \$169. For information & registration, please see: <https://www.complianceonline.com/end-users-export-due-diligence-and-necessary-documentation-in-the-event-of-an-audit-webinar-training-705732-prdw>.
- June 18 ***DOING BUSINESS WITH THE WORLD BANK AND THE INTER-AMERICAN DEVELOPMENT BANK.*** Webinar, sponsored by the U.S. Commercial Service, will explain how the Banks work, the life-cycle of bank projects, and considerations/strategies to use when evaluating Bank opportunities. 12:00 – 1:00 p.m. CDT. No fee; advance registration required. For information & registration, see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39475&InputType=EVENT.
- June 19 ***NAFTA & US TRADE POLICY ISSUES.*** Breakfast roundtable (eleventh in a series) sponsored by the U.S.-Mexico Chamber of Commerce, Mid-America Chapter, with support from: **International Trade Association of Greater Chicago**; Illinois District Export Council; Chicago Regional Growth Corp. Agenda includes: *Update of USMCA Legislative Timeline Going Forward*; *Review of USITC Report on the Likely Economic Impact of the USMCA*; *Update on Administration Proposal to Place Tariffs on Imports from Mexico to Curb Illegal Immigration*; *How Do We Determine the Origin of Parts in Vehicles Sold in the U.S. Market and How Will the USMCA Affect the Auto Rules of Origin?* – **Thomas Klier**, Senior Economist and Research Advisor, Federal Reserve Bank, Chicago; *US-China Trade War: Where Are We Headed?* – **Nicole Schude**, Schude Trade Law. 8:30 – 11:00 a.m., Baker McKenzie, 300 East Randolph Drive, 50th Floor, Chicago. Members of sponsoring organizations - \$20; Non-members - \$35. For information & registration, please see: <https://www.usmccocma.org/event-listings/breakfast-061919>.

- June 19 **ENGAGING WITH THE AFRICAN DIASPORA.** Webinar sponsored by the Africa Business Portal. Speakers include: **Carole Kariuki**, CEO, Kenya Private Sector Alliance; **Almaz Negash**, CEO, African Diaspora Network; **Benson Kasue**, Founder, East Africa Chamber of Commerce; **Jacqueline Mogeni**, CEO, Kenya Council of Governors. 10:00 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://zoom.us/webinar/register/WN_II76lvB_SWaPo3QmwSQAYQ.
- June 19 **REDUCING THE COSTS OF SUPPLYING CUSTOMERS IN EUROPE: THE GROWING IMPORTANCE OF THE CZECH REPUBLIC, SLOVAKIA, POLAND & HUNGARY.** Webinar, sponsored by East West Associates, will provide a comprehensive overview of the cost reduction potential of the 4 countries, including these topics: *Cost comparison of the 4 countries vs. China, USA & Western Europe; Outline & explanation of the plant relocation implementation process from A to Z; Working example case study.* 11:00 a.m. – 12:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: <https://register.gotowebinar.com/register/4580393216982155267>.
- June 19 **A PRACTICAL GUIDE TO SCREENING.** Webinar, sponsored by the Export Compliance Training Institute, will address three major topics: (1) what lists are really required to be screened and why they are required; (2) how to properly monitor the screening lists and what to do if you find a match; and (3) looking at past examples of enforcement and recent updates to the lists. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/a-practical-guide-to-screening/>.
- June 19 **INTERNATIONAL TRADE SECRET LAWS.** Webinar, sponsored by Winston & Strawn, features a panel of cross-functional Winston & Strawn attorneys who will address: an overview of trade secret laws; legislative developments & cases on trade secret infringement in China and the EU; recent developments, challenges, and cautionary tales in South Korea, Japan, and the EU; other considerations for cases with international components; predictions for the future. 12:15 – 1:30 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://cm.winston.com/21/4469/landing-pages/rsvp-blank.asp?sid=36a6a0fe-fe52-4c7f-aaff-043d9b1d9410>.
- June 19 **U.S. CUSTOMS RAMIFICATIONS OF TRANSFER PRICING ADJUSTMENTS.** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., addresses the following topics: *The World Trade Organization and World Customs Organization; Basic concepts of customs valuation; Treatment of related party transactions; Establishing circumstances of sale; Acceptability of transfer pricing studies and agreements; Effect of transfer pricing adjustments; Transfer pricing additions: royalties and license fees; Subsequent proceeds; Best practices.* 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Customs-Ramifications-Transfer-Pricing-Adjustments-061919.html>.
- June 19 **WIN CONTRACTS AT THE WORLD BANK.** Webinar, sponsored by the World Trade Research Institute, will show you how to find out about World Bank projects and how your company can win contracts at the World Bank. 2:00 – 3:00 p.m. CDT. Fee: \$55. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07egcywwkt09e8ffee&oseq=&c=&ch=>.
- June 19 **EUROPEAN PROFESSIONALS NETWORKING COCKTAIL.** Event sponsored by the French-American Chamber of Commerce Chicago and the German-American Chamber of Commerce, Midwest in partnership with: Advantage Austria; Danish-American Chamber of Commerce-Midwest; Dutch-American Chamber of Commerce; Finnish-American Chamber of Commerce; Italian-American Chamber of Commerce; Latvian-American Chamber of Commerce; Norwegian-American Chamber of Commerce; Polish-American Chamber of Commerce; Swedish-American Chamber of Commerce; & the Trade Commission of Spain. 5:30 – 7:30 p.m., Potter's Burger Bar, Palmer House Hilton, 17 East Monroe Street, Chicago. Members of sponsoring organizations - \$15; Non-members - \$25. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07egc1h0o6e1088327&oseq=&c=&ch=>.

- June 20 ***EXPORT 101 – THE BASICS OF EXPORTING.*** Workshop, sponsored by the Illinois SBDC International Trade Center at the Joseph Business School, will address: the benefits of exporting; what's needed in order to export; how to do it; and what resources are available to help you through the process via the Illinois International Trade Center at the Joseph Business School. 9:30 – 11:30 a.m., Joseph Business School, 7600 West Roosevelt Road, Forest Park, IL. No fee; advance registration required. For information & registration, please see: <https://jbsil.memberzone.com/eventregistration/register/628>.
- June 20 ***WORLDWIDE SANCTIONS UPDATE: CUBA, IRAN, RUSSIA, VENEZUELA, AND MORE.*** Webinar, sponsored by the Export Compliance Training Institute, will review recently-adopted and modified sanctions programs and related export control policies and prospects for new directions in the Trump administration. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/worldwide-sanctions-update-cuba-iran-russia-venezuela-and-more/>.
- June 20 ***DOING BUSINESS IN HONDURAS: OPPORTUNITIES IN PORT INFRASTRUCTURE.*** Webinar, sponsored by the U.S. Commercial Service, will educate U.S. companies on market entry strategies and port projects planned across Honduras. Best prospect sectors include marine technologies, port infrastructure, and architecture and engineering services. 12:00 – 1:00 p.m. CDT. Fee: \$25. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39474&InputType=EVENT.
- June 20 ***CBP AUDIT SURVEYS: WHAT'S AT STAKE.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., is designed to prepare companies to undergo an audit survey or other CBP audit by reviewing how to implement and maintain an effective import compliance program. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-CBP-Audit-Surveys-062019.html>.
- June 20 ***BUSINESS TRENDS IMPACTING GLOBAL OPPORTUNITIES.*** Program sponsored by the Global Real Estate Council, Chicago Association of REALTORS®. Topics include: *Blockchain and the Future of Real Estate; AirBnB Investments & Your Clients; What's Happening with Chinese Investment?* 4:00 – 7:00 p.m., REALTOR® Building, 2nd Floor: Chicago Bears Room, 430 North Michigan Avenue, Chicago. CAR Members - \$30; Non-members - \$35. For information & registration, please see: <https://www.chicagorealtor.com/event/business-trends-impacting-global-opportunities-part-two/>.
- June 21 ***INTERNATIONAL PORT TOUR: PORT OF INDIANA – BURNS HARBOR.*** Program and luncheon organized by the Central Asia Productivity Research Center. Speakers include: **Ian Hunt**, Port Director; **Capt. Shahid Naseer**, SHAARS International, Inc.; **Larry Bajmakovich**, BDG International, Inc. 10:00 a.m., Port of Indiana Administration Building, 6625 South Boundary Road, Portage, IN. Fee: \$35; advance registration required. For information & registration, please e-mail: lepinske@sbcglobal.net.
- June 25 ***EXPORT STRATEGIC PLANNING.*** Workshop, sponsored by the Illinois SBDC International Trade Center at the College of DuPage International Business Center, will help you learn to build an export plan from scratch and to get you prepared for the future. 10:00 – 11:30 a.m., Innovation DuPage, 535 Duane Street, Glen Ellyn, IL. No fee; advance registration required. For information & registration, please see: <https://ilsbdc.ecenterdirect.com/events/30974>.
- June 25 ***EXPORT OPPORTUNITIES IN THE MIDDLE EAST.*** Webinar, sponsored by the World Trade Research Institute, will cover key tips to selling into the region, avoiding pitfalls and taking advantage of selling duty-free with Free Trade Agreements. 10:00 – 11:00 a.m. CDT. Fee: \$55. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07egcywwmm7e122c00&oseq=&c=&ch=>.

- June 25 ***EXPORT CONTROL AND IT MODERNIZATION – ISSUES AND CONSIDERATIONS.*** Webinar, sponsored by the Export Compliance Training Institute, will focus on current trends in IT modernization; potential export compliance risks; and how businesses can keep pace with such change while still maintaining compliance. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/export-control-and-it-modernization-issues-and-considerations/>.
- June 25 ***IMPORTER SELF-ASSESSMENT – WHAT IT REALLY TAKES.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will review the basics of ISA, best practices for participants, and techniques to maintain compliance over the long term. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Importer-Self-Assessment-What-It-Really-Takes-062519.html>.
- June 26 ***TRADE IN THE TRENCHES.*** Breakfast Roundtable sponsored by the **International Trade Association of Greater Chicago**. Please join us for an informal, enlightened discussion of trade issues and remedies. 7:00 – 9:00 a.m., Comfort Inn O’Hare/Des Plaines, 2175 East Touhy Avenue, Des Plaines, IL. ITA/GC Members - \$20; Non-members - \$30. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11004.pdf, or e-mail: rsvp@itagc.org.
- June 26 ***AERO ADVANCED SUPPLIERS SUMMIT.*** Webinar, sponsored by the U.S. Commercial Service, will provide information and insight on the Aero & Auto Advanced Suppliers Summit that will bring together engineering, fabrication, supply chain teams, contract manufacturers and service providers through pre-arranged meetings. 10:00 – 11:00 a.m. CDT. No charge; advance registration required. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39458&InputType=EVENT.
- June 26 ***TRADE IN TURMOIL [MONTHLY UPDATE].*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will provide an update on the latest trade policy developments and predictions on what we can expect in the near future. 12:00 – 12:30 p.m. CDT. Fee: \$50. For information & registration, please see: <https://www.strtrade.com/events-Monthly-Update-062619.html>.
- June 26 ***THE DRAGON IN THE ROOM: UNDERSTANDING CHINA’S ROLE IN THE GLOBAL ECONOMY.*** Webinar sponsored by Cambridge Global Payments. Presentation by **Karl Schamotta**, Chief Market Strategist, Cambridge Global Payments, who will explore the structural strengths that are likely to drive an improvement in Chinese living standards for decades to come, while looking at the demographic changes, massive amounts of debt, entrenched elites, and rampant speculation that are pushing the country into an adjustment process that could challenge Western assumptions – and rock the foundations of the global economy. 1:00 p.m. CDT. No fee; advance registration required. For information & registration, please see: <https://event.on24.com/eventRegistration/EventLobbyServlet?target=reg20.jsp&referrer=&eventid=2022234&sessionid=1&key=86D82109485AC992363AFF47100D6D03®Tag=&sourcepage=register>.
- June 27 ***THE U.S.-COLOMBIA FREE TRADE AGREEMENT.*** Webinar, sponsored by the World Trade Research Institute, will explain the details of the agreement and how you can take advantage of this exciting opportunity. 10:00 – 11:00 a.m. CDT. Fee: \$55. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07egcyz16r3ef0d7f7&oseq=&c=&ch=>
- June 27 ***HOW TO PREPARE A CUSTOMS COMPLIANCE MANUAL.*** Webinar, sponsored by ComplianceOnline, will explain how to prepare a Customs manual that complies with CBP laws and regulations, including best practices for successfully passing an audit or becoming an Importer Self Assessment Program (ISA) member. 12:00 – 1:00 p.m. CDT. Fee: \$129. For information & registration, please see: <https://www.complianceonline.com/customs-compliance-manual-webinar-training-703319-prdw>.

- June 27 **EXPANDING THE SCOPE OF AD/CV DUTY ORDERS: ARE YOUR GOODS AFFECTED?** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will review related developments in this area and how they are making it more difficult for U.S. Customs and Border Protection to enforce AD/CV duty orders. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Expanding-Scope-AD-CV-Duty-Orders-062719.html>.
- July 6 **WATER TRADE MISSION TO SOUTH AFRICA AND ANGOLA.** Organized by the U.S. Commercial **POSTPONED** will call on Johannesburg and Cape Town, with an optional stop in Angola. It **POSTPONED** natives from a variety of U.S. environmental technologies industry manufacturers and service providers, specifically with a concentration in the water and wastewater technologies subsector. Mission participants will be introduced to government officials, end-users, and customers whose needs are targeted to each participant's product or service offering. Participants will also be briefed by key local industry leaders on local market conditions and opportunities in the various regions of South Africa and Angola. For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39174&InputType=EVENT.
- July 9 - 12 **FOOMA JAPAN (TOKYO).** Illinois small businesses are invited to join the Illinois Department of Commerce and Economic Opportunity, Office of Trade & Investment to exhibit in the Illinois Pavilion at this showcase of products, technologies, and services for food processing and related operations. Companies who qualify will receive: Exhibit space; Pre-scheduled B2B Matchmaking; Partial reimbursement of lodging and airfare costs in accordance with guidelines; Briefing material; Pre-show promotion; Assistance with travel logistics. Fee: \$250. Application deadline: **February 1**. For information & registration, please see: <https://www2.illinois.gov/dceo/SmallBizAssistance/Export/Documents/Mission%20Flyers/FY19/FOOMA2019.pdf>.
- July 9 **U.S.-CHINA TRADE WAR: WHERE WE ARE AND WHAT YOU CAN DO.** Special luncheon program sponsored by the **International Trade Association of Greater Chicago**. Presentation by **Kyle Freeman**, Manager, International Business Advisory, Beijing Office, Dezan Shira & Associates who will: offer an overview of the tariffs and their effects on trade; examine domestic policy changes in China as a result of the trade war; and suggest some practical tariff management strategies. 11:45 a.m. – 2:00 p.m., Carlucci Rosemont, 6111 North River Road, Rosemont, IL. ITA/GC Members - \$50; Non-members - \$75. For information & registration, please e-mail: rsvp@itagc.org.
- July 9 **DRAWBACK ESSENTIALS PART 1: TFTEA, THE FINAL REGULATIONS AND ACE.** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will provide an overview of the most important changes to drawback under TFTEA, CBP's regulations, and ACE. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Drawback-Essentials-Part-1-043019.html>.
- July 10 **EXPORT ADMINISTRATION REGULATIONS.** Webinar sponsored by the Global Training Center. Topics include: *Basis, Scope, Key Terms & Principles; Export Control Classification Principles; Technology Controls; Applying the EAR; Technology & Software; Commodity Classification Automated Tracking System & Licensing; Succeeding at Compliance in Your Organization; Interactive Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/ear/>.
- July 10 **I-9 AUDITS: STRENGTHENING YOUR IMMIGRATION COMPLIANCE STRATEGIES.** Webinar, sponsored by ComplianceOnline, will help employers understand how to comply with the Form I-9 process, avoid fines for non-compliance, and understand key requirements to aid in efforts to maintain compliance. 12:00 – 1:00 p.m. CDT. Fee: \$149. For information & registration, please see: <https://www.complianceonline.com/i-9-audits-strengthening-your-immigration-compliance-strategies-webinar-training-705895-prdw>.

- July 11 ***DOING BUSINESS IN THE STATE OF MAHARASHTRA***. Webinar sponsored by the U.S. Department of Commerce, the Indian Ministry of Commerce and Industry, and the Indian State of Maharashtra. Learn why Maharashtra is an attractive market for international businesses across a broad range of industries. Maharashtra is India's largest economy, with the capital of Mumbai serving as the commercial center of the country and a global finance hub. 6:30 – 7:30 a.m. CDT. No fee; advance registration required. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39470&InputType=EVENT.
- July 11 ***INTERNATIONAL TRAFFIC IN ARMS REGULATION***. Webinar sponsored by the Global Training Center. Topics include: *The International Traffic in Arms Regulations and United States Munitions List; Registration with the State Department; ITAR Technical Data Controls; ITAR Licenses; Compliance and Enforcement; Regulation of Brokering Activities*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/itar/>.
- July 14 - 19 ***TRADE MISSION TO THAILAND***. Mission, sponsored by the Chicago Association of REALTORS™ Global Council, will help you: Discover international investment opportunities for members & clients; Explore global economic development opportunities; Obtain direct insight into market trends, forecasts and cultural competence; Learn (and share) educational tools and resources; Make strategic connections for inbound market growth; Opportunity to explore Thailand and be immersed in the culture and its nuances. For information & registration, please see: <https://www.chicagorealtor.com/event/global-real-estate-council-presents-trade-mission-to-thailand/>.
- July 16 ***EXPORTING PROCEDURES***. Webinar sponsored by the Global Training Center. Topics include: *Structuring Export Sales to Foreign Markets; Negotiating Your Contract and Meeting Its Terms; Incoterms® 2010, Product Transportation & Risk of Loss; Forms of Payment; Customs & Tariff Planning Considerations; Export Controls; Freight Forwarders, Packing and Transportation; Reporting the Export; Export Documentation*. 8:30 a.m. – 4:00 p.m. CST. Fee: \$545 (by June 16; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/exporting-procedures/>.
- July 16 ***LETTERS OF CREDIT***. Seminar sponsored by the Global Training Center. Topics include: *Introduction/Decision Criteria; Letters of Credit as Methods of Payment; Review of L/C Procedure as Export & as Importer; Look at Various Types of L/Cs; Special Types of L/Cs; Uniform Customs and Practice for Documentary Credits; Transaction Review – Export; Transaction Review – Import; Case Study on an Export L/C; Non-traditional Payment Methods*. 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 16; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/letters-of-credit/>.
- July 16 ***APPAREL CLASSIFICATION SERIES: EVERYTHING BUT KNIT TOPS***. Third in a five-part series of webinars, sponsored by Sandler, Travis & Rosenberg, P.A., will review a variety of apparel samples and discuss the specific features that U.S. Customs and Border Protection focuses on when determining the correct classification and duty rate for many different knit and woven garments. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Apparel-Classification-Everything-but-Knit-Tops-060619.html>.
- July 16 ***EXPORTING MECHANICS: INCOTERMS***. Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will understand Incoterms used by most U.S. small and medium size businesses, how exporters would utilize them and how important Incoterms are in international trade. 1:00 – 2:00 p.m. CDT. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/848.html?Action=Conference_Detail&ConfID_W=848&menukey=events.

- July 17 **INTERNATIONAL LOGISTICS**. Seminar sponsored by the Global Training Center. Topics include: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carrier's Obligations Toward the Shipper; Ocean Transportation; Air Waybills of Lading; Air Freight Transportation; Insurance; Incoterms® 2010 Product Transportation & Risk of Loss*. 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/international-logistics/>.
- July 17 **LETTERS OF CREDIT**. Webinar sponsored by the Global Training Center. Topics include: *Introduction/Decision Criteria; Letters of Credit as Methods of Payment; Review of L/C Procedure as Export & as Importer; Look at Various Types of L/Cs; Special Types of L/Cs; Uniform Customs and Practice for Documentary Credits; Transaction Review – Export; Transaction Review – Import; Case Study on an Export L/C; Non-traditional Payment Methods*. 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by June 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/letters-of-credit/>.
- July 17 **DUTY DRAWBACK DEMYSTIFIED**. Luncheon program sponsored by the **International Trade Association of Greater Chicago**. Presentation by **Ronald Jacobsen**, LCB CCS, President, Northstar Drawback Consultants, Ltd., who will address: A brief history of drawback; Migration to ACE from ACS; Migration from CORE TO TFTEA; Different types of DBK now available; Good-bad-ugly on the new DBK law; 301, 201 and 232 tariffs/exclusions and Drawback. 11:45 a.m. – 2:00 p.m., Carlucci Rosemont, 6111 North River Road, Rosemont, IL. ITA/GC Members - \$50; Non-members - \$75. For information & registration, please e-mail: rsvp@itagc.org.
- July 17 **PREPARING VOLUNTARY SELF-DISCLOSURES: REQUIREMENTS, BEST PRACTICES, AND PITFALLS TO AVOID**. Webinar, sponsored by the Export Compliance Training Institute, will walk you through the basic VSD requirements as stated in the regulations and agency-issued guidance as well as best practices to maximize your chances of obtaining favorable results. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/preparing-voluntary-self-disclosures-requirements-best-practices-and-pitfalls-to-avoid/>.
- July 18 **EXPORTING PROCEDURES**. Seminar sponsored by the Global Training Center. Topics include: *Structuring Export Sales to Foreign Markets; Negotiating Your Contract and Meeting Its Terms; Incoterms® 2010, Product Transportation & Risk of Loss; Forms of Payment; Customs & Tariff Planning Considerations; Export Controls; Freight Forwarders, Packing and Transportation; Reporting the Export; Export Documentation*. 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 19; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/exporting-procedures/>.
- July 18 **INTERNATIONAL LOGISTICS**. Webinar sponsored by the Global Training Center. Topics include: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carrier's Obligations Toward the Shipper; Ocean Transportation; Air Waybills of Lading; Air Freight Transportation; Insurance; Incoterms® 2010 Product Transportation & Risk of Loss*. 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by June 18; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/international-logistics/>.
- July 19 **INCOTERMS® RULES**. Seminar sponsored by the Global Training Center. Topics include: *Domestic Terms of Sale for Domestic Transactions in the U.S.; Incoterms® 2010 Product Transportation and Risk of Loss; Exercises*. 8:30 a.m. – 12:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$345 (by June 19; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/incoterms/>.

- July 22 **TARIFF CLASSIFICATION.** Seminar sponsored by the Global Training Center. Topics include: *Harmonized System Convention; Overview of Harmonized Tariff Schedule of U.S.; The Export Schedule B; Classification Process; Extrinsic Interpretive Aids; Duty Determination; General Notes; Mechanics of Classification; Classification Exercises.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 22; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/tariff-classification/>.
- July 23 **NAFTA RULES OF ORIGIN.** Seminar sponsored by the Global Training Center. Topics include: *NAFTA – Overview; Definitions; A Closer Look at Origination; Finer Points of Origination; NAFTA and Special Sectors; The NAFTA Certificate of Origin Form; Country of Origin for Marking Purposes; NAFTA Strategies for Businesses; Appeal Procedures; Country of Origin Marking Rules; Record Keeping, Penalties, Denial of Benefits; Maquiladora Industry; Annex 401 Specific Rules of Origin; Regulatory Compliance and Enforcement; Other Free Trade Agreements.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL.. Fee: \$545 (by June 23; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/nafta/>.
- July 24 - **COMPLYING WITH U.S. EXPORT CONTROLS.** Program sponsored by the Bureau of Industry & Security and the Missouri District Export Council. Led by BIS's professional counseling staff, the program will provide an in-depth examination of the Export Administration Regulations (EAR), covering the information exporters need to know to comply with U.S. export control requirements under these regulations. Instructors will focus on: what items and activities are subject to the EAR; steps to take to determine the export licensing requirements for your item; how to determine your export control classification number (ECCN); when you can export or reexport without applying for a license; export clearance procedures and record keep requirements; Export Management Compliance Program (EMCP) concepts; and real-life examples in applying this information. 7:30 a.m. – 5:00 p.m., Eric P. Newman Education Center, 320 South Euclid Avenue, St. Louis, MO. Fee: \$575. For information & registration, please see: <https://www.eventbrite.com/e/complying-with-us-export-controls-registration-59831979060>.
- July 24 **IMPORTING PROCEDURES.** Seminar sponsored by the Global Training Center. Topics include: *The Import Regulatory Environment; Valuation; Country of Origin & Marking; Overview of the Harmonized Tariff Schedule of the U.S.; Duty Determination; Entry; Record Keeping; Other Import Considerations; Customs Enforcement; Customs Security.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 24; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/importing-procedures/>.
- July 24 **INCOTERMS[®] RULES.** Webinar sponsored by the Global Training Center. Topics include: *Domestic Terms of Sale for Domestic Transactions in the U.S.; Incoterms[®] 2010 Product Transportation and Risk of Loss; Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by June 24; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/incoterms/>.
- July 25 **IMPORTING 201.** Seminar sponsored by the Global Training Center. Topics include: *The Legal Requirement for Compliance; The Types of CBP Audits and Enforcement; Responding to CBP Audit Inquiries with a Focus on the FA; Long before the Audit: Preparing Your Company for Regulatory Enforcement. Practical Techniques and Solutions; Trusted Trader/ISA.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 25; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/importing-201/>.
- July 25 **EXPORTING TO MEXICO.** Webinar sponsored by the Global Training Center. Topics include: *An Overview of Mexico; Leaving the United States; Entering Mexico; Mexico Tariff Schedule; Non-Tariff Regulations & Restrictions; Trade Promotions & Initiatives; Information Resources.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by June 25; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/export-to-mexico/>.

- July 31 **TECHNOLOGY EXPORT CONTROLS: PRACTICAL TIPS AND TOOLS FOR COMPLIANCE.** Webinar, sponsored by the Export Compliance Training Institute, will provide a roadmap of recommended practices for companies and other organizations with export-controlled products and data, and provide several sample tools and procedures that will help you to avoid, manage, and mitigate your company's risks of violating the regulations. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/technology-export-controls-practical-tips-and-tools-for-compliance/>.
- Aug. 1 - **GROWING U.S. - AFRICA TRADE, TRADE FINANCING & DEVELOPING AFRICA'S SUPPLY**
2 **CHAIN.** Trade with Africa Business Summit 2019 sponsored by Nazaru LLC. Topics include: African Growth and Opportunity Act (AGOA); African Continental Free Trade Area (AfCFTA); Market Entry Strategy; Export & Import; Investing in Africa; Trade Financing; Supply Chain and Logistics; Sustainable Agriculture; Block-chain Technology; E-Commerce; Health Care; Infrastructure; and Youth & Women Empowerment. McDonald's Hamburger University - Oak Brook, 2715 Jorie Boulevard, Oak Brook, IL. Fee: \$499 (by June 7; \$599 thereafter; \$699 at the door). For information & registration, please see: <https://www.twasummit.com/>.
- Aug. 13 **EXPORTING MECHANICS: BEST PRACTICES FOR EXPORT COMPLIANCE.** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn about trade barriers as well as export restrictions, how to comply with U.S. laws and what you can and cannot export. 1:00 – 2:00 p.m. CDT. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/849.html?Action=Conference_Detail&ConfID_W=849&menukey=events.
- Aug. 18 - **TRADE MISSION TO CENTRAL AMERICA.** Organized by the U.S. Department of Commerce's
23 International Trade Administration, this mission will include the Trade Americas – Business Opportunities in Central America Conference in Washington D.C. on August 18-19. Following the morning session of the conference on August 19, trade mission participants will participate in one-on-one consultations with U.S. and Foreign Commercial Service (US&FCS) Commercial Officers and/or Department of State Economic/Commercial Officers from the following U.S. Embassies in the region: Costa Rica, El Salvador, Honduras, Guatemala, Belize, Nicaragua, and Panama. The following day, August 20, trade mission participants will travel to engage in business-to-business appointments, each of which will be with a pre-screened potential buyer, agent, distributor or joint-venture partner, in up-to two markets in the Central America Region. The mission is open to U.S. companies from a cross section of industries with growing potential in Central America, but is focused on U.S. companies representing best prospects sectors such as: infrastructure and construction; safety & security; auto parts and service equipment; renewable energy; energy & oil & gas; medical equipment; and logistics. For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=38661&InputType=EVENT.
- Aug. 21 **CLASSIFICATION FOR THE AUTOMOTIVE INDUSTRY.** Webinar sponsored by the Global Training Center. Topics include: *Introduction; Harmonized Tariff Schedule of the U.S.; General & Additional U.S. Rules of Interpretation; Special Considerations for Classifying Automotive Goods; Utilizing the GRIs to Identify the Most Appropriate Automotive Parts Heading Automotive Product Exercises; Steps for Effective Classification; Most Common Automotive Classification Errors; Classification Resources; Classification Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/automotive-tariff/>.
- Aug. 22 **NAFTA FOR THE AUTOMOTIVE INDUSTRY.** Webinar sponsored by the Global Training Center. Topics include: *Summary Review; Qualifying Resources/Party Lines; Determining Origin; Audit Triggers; Rules of Origin (General Note 12, HTSUS); Documentation; Marking and Labeling for Automotive; Verification and Record-Keeping; Penalties.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/automotive-nafta/>.

- Aug. 22 **APPAREL CLASSIFICATION SERIES: ADVANCED TOPICS.** Fourth in a five-part series of webinars, sponsored by Sandler, Travis & Rosenberg, P.A., will review a variety of apparel samples and discuss the specific features that U.S. Customs and Border Protection focuses on when determining the correct classification and duty rate. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Apparel-Classification-Advanced-Topics-071619.html>.
- Aug. 23 - **2019 AMCHAM MONGOLIA TRADE MISSION TO MONGOLIA.** The American Chamber of
26 Commerce in Mongolia (AmCham), in collaboration with the U.S. Department of Commerce and U.S. Embassy in Ulaanbaatar, is organizing a Certified Trade Mission to Mongolia. The mission will focus on helping U.S. companies explore new opportunities or expand their businesses in the Mongolian market. The mission will help participating firms gain market information, make business and government contacts, solidify business strategies and advance specific projects. For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39374&InputType=EVENT.
- Aug. 26 **IMPORTING PROCEDURES.** Webinar sponsored by the Global Training Center. Topics include: *The Import Regulatory Environment; Valuation; Country of Origin & Marking; Overview of the Harmonized Tariff Schedule of the U.S.; Duty Determination; Entry; Record Keeping; Other Import Considerations; Customs Enforcement; Customs Security.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by July 26; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/importing-procedures/>.
- Aug. 27 **IMPORTING 201.** Webinar sponsored by the Global Training Center. Topics include: *The Legal Requirement for Compliance; The Types of CBP Audits and Enforcement; Responding to CBP Audit Inquiries with a Focus on the FA; Long before the Audit: Preparing Your Company for Regulatory Enforcement. Practical Techniques and Solutions; Trusted Trader/ISA.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by July 27; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/importing-201/>.
- Aug. 28 **DEVELOPING, IMPLEMENTING AND MAINTAINING CTPAT CERTIFICATION.** Webinar sponsored by the Global Training Center. Topics include: *CTPAT Basics & Recent Changes; Why CTPAT?; CTPAT Mechanics; CTPAT Minimum Security Criteria; Validations and Revalidations; CTPAT Annual Maintenance.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by July 28; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/ctpat/>.
- Sept. 4 **APPAREL CLASSIFICATION SERIES: RECREATIONAL PERFORMANCE OUTERWEAR.** Last in a five-part series of webinars, sponsored by Sandler, Travis & Rosenberg, P.A., will examine the classifications for recreational performance outerwear, which ones importers should never use (and why), and the new recordkeeping requirements for importers of these goods. It will also review the new terminology introduced by the TFTEA that companies importing woven jackets, pants, and other garments must understand to classify their products accurately. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Apparel-Classification-Series-Recreational-Performance-Outerwear-082219.html>.
- Sept. 9 **TARIFF CLASSIFICATION.** Webinar sponsored by the Global Training Center. Topics include: *Harmonized System Convention; Overview of Harmonized Tariff Schedule of U.S.; The Export Schedule B; Classification Process; Extrinsic Interpretive Aids; Duty Determination; General Notes; Mechanics of Classification; Classification Exercises.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by May 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/tariff-classification/>.

- Sept. 10 **NAFTA RULES OF ORIGIN.** Webinar sponsored by the Global Training Center. Topics include: *NAFTA – Overview; Definitions; A Closer Look at Origination; Finer Points of Origination; NAFTA and Special Sectors; The NAFTA Certificate of Origin Form; Country of Origin for Marking Purposes; NAFTA Strategies for Businesses; Appeal Procedures; Country of Origin Marking Rules; Record Keeping, Penalties, Denial of Benefits; Maquiladora Industry; Annex 401 Specific Rules of Origin; Regulatory Compliance and Enforcement; Other Free Trade Agreements.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by August 10; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/nafta/>.
- Sept. 10 **NOT YOUR EVERYDAY INVESTIGATION: AUTHORIZING, MANAGING AND CONDUCTING INTERNAL INVESTIGATIONS INTO POTENTIAL VIOLATIONS OF U.S. EXPORT CONTROLS AND SANCTIONS LAWS.** Webinar, sponsored by the Export Compliance Training Institute, will demonstrate how to spot and respond to the recurring issues that arise during export controls and sanctions investigations. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/not-your-every-day-investigation-authorizing-managing-and-conducting-internal-investigations-into-potential-violations-of-u-s-export-controls-and-sanctions-laws/>.
- Sept. 15 - 18 **U.S. INDUSTRY PROGRAM AT THE INTERNATIONAL ATOMIC ENERGY AGENCY (IAEA) GENERAL CONFERENCE 2019.** The U.S. Department of Commerce’s International Trade Administration, with participation from the U.S. Departments of Energy and State, is organizing the 12th Annual U.S. Industry Program at the IAEA General Conference in Vienna, Austria. The IAEA General Conference is the premier global meeting of civil nuclear policymakers and typically attracts senior officials and industry representatives from all 170 Member States. The U.S. Industry Program is part of the U.S. Department of Commerce’s Civil Nuclear Trade Initiative, a U.S. Government effort to help U.S. civil nuclear companies identify and capitalize on commercial civil nuclear opportunities around the world. The purpose of the program is to help the U.S. nuclear industry promote its services and technologies to an international audience, including senior energy policymakers from current and emerging markets as well as IAEA staff. For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39198&InputType=EVENT.
- Sept. 17 **EXPORTING PROCEDURES.** Webinar sponsored by the Global Training Center. Topics include: *Structuring Export Sales to Foreign Markets; Negotiating Your Contract and Meeting Its Terms; Incoterms® 2010, Product Transportation & Risk of Loss; Forms of Payment; Customs & Tariff Planning Considerations; Export Controls; Freight Forwarders, Packing and Transportation; Reporting the Export; Export Documentation.* 8:30 a.m. – 4:00 p.m. CST. Fee: \$545 (by August 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/event/exporting-procedures-webinar-5/>.
- Sept. 17 **EXPORTING MECHANICS: DEALING WITH SUPPLIERS, PARTNERS & BUYERS.** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn about working with suppliers to get origin documentation correct as well as foreign distributors on the United States export law. 1:00 – 2:00 p.m. CDT. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/850.html?Action=Conference_Detail&ConfID_W=850&menukey=events.
- Sept. 18 **LETTERS OF CREDIT.** Webinar sponsored by the Global Training Center. Topics include: *Introduction/Decision Criteria; Letters of Credit as Methods of Payment; Review of L/C Procedure as Export & as Importer; Look at Various Types of L/Cs; Special Types of L/Cs; Uniform Customs and Practice for Documentary Credits; Transaction Review – Export; Transaction Review – Import; Case Study on an Export L/C; Non-traditional Payment Methods.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by August 18; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/letters-of-credit/>.

- Sept. 19 ***INTERNATIONAL LOGISTICS***. Webinar sponsored by the Global Training Center. Topics include: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carrier's Obligations Toward the Shipper; Ocean Transportation; Air Waybills of Lading; Air Freight Transportation; Insurance; Incoterms® 2010 Product Transportation & Risk of Loss*. 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by August 19; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/international-logistics/>.
- Sept. 23 - ***CYBER-SECURITY BUSINESS DEVELOPMENT MISSION TO DENMARK, NORWAY, AND SWEDEN***.
27 Organized by the U.S. Department of Commerce, this mission aims to introduce U.S. firms and trade associations to Northern Europe's information and communication technology (ICT), security, and critical infrastructure protection markets. Participating firms will gain market insights, make industry contacts, solidify business strategies, and advance their own specific projects, all with the goal of increasing U.S. product and service exports to the region. This mission will include customized, one-on-one, business appointments with pre-screened potential buyers, agents, distributors, and joint venture partners. It will also allow for meetings with industry leaders as well as state and local government officials, along with other networking events. For information and an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=38836&InputType=EVENT.
- Sept. 23 ***INCOTERMS® 2020***. Program sponsored by the Midwest Global Trade Association. Presentation by **Frank Reynolds**, President, International Projects, Inc. and U.S. Representative to the Incoterms® 2020 revision. 7:30 a.m. – 4:30 p.m., The Wilds Golf Club - Banquet Room, 3151 Wilds Ridge Court, Prior Lake, MN. Fee: \$350. For information & registration, please see: https://www.mgta.org/events/EventDetails.aspx?id=1207488&group=&utm_source=events&utm_medium=email.
- Sept. 25 ***EXPORT ADMINISTRATION REGULATIONS***. Webinar sponsored by the Global Training Center. Topics include: *Basis, Scope, Key Terms & Principles; Export Control Classification Principles; Technology Controls; Applying the EAR; Technology & Software; Commodity Classification Automated Tracking System & Licensing; Succeeding at Compliance in Your Organization; Interactive Exercises*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/ear/>.
- Sept. 26 ***INTERNATIONAL TRAFFIC IN ARMS REGULATION***. Webinar sponsored by the Global Training Center. Topics include: *The International Traffic in Arms Regulations and United States Munitions List; Registration with the State Department; ITAR Technical Data Controls; ITAR Licenses; Compliance and Enforcement; Regulation of Brokering Activities*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/itar/>.
- Oct. 6 - ***U.S. TRADE MISSION TO SOUTH AFRICA (JOHANNESBURG, DURBAN AND CAPE TOWN)***.
18 Sponsored by the African Global Chamber of Commerce and Illinois Chamber of Commerce, International Business Council, the mission aims at taking U.S. companies/investors to meet with South African public agencies and private entrepreneurs for investment opportunities through Business-to-Business (B2B) meetings, workshops, field visits, and cultural tours. Fee (includes airfare, lodging, workshops, tours, and most meals): \$6,399 (3 cities); \$5,199 (Johannesburg and Durban); \$4,099 (Johannesburg). For information & registration, please see: <http://www.africatrademission.org/>.
- Oct. 8 ***INCOTERMS® RULES***. Webinar sponsored by the Global Training Center. Topics include: *Domestic Terms of Sale for Domestic Transactions in the U.S.; Incoterms® 2010 Product Transportation and Risk of Loss; Exercises*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by September 8; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/incoterms/>.

- Oct. 8 ***EXPORTING MECHANICS: ADVANCED LETTERS OF CREDIT.*** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn about the letter of credit and how it is effectively used to avoid discrepancies, and about the role of the banks in the letter of credit process. 1:00 – 2:00 p.m. CDT. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/851.html?Action=Conference_Detail&ConfID_W=851&menukey=events.
- Nov. 12 ***EXPORTING MECHANICS: DUTY DRAWBACK & REFUNDS.*** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn about the benefits of duty drawback and refunds as it applies to more complicated transactions. 1:00 – 2:00 p.m. CST. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/852.html?Action=Conference_Detail&ConfID_W=852&menukey=events.
- Dec. 10 ***EXPORTING MECHANICS: ECCN CLASSIFICATION NUMBERS.*** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn about the ECCN Classification Numbers and how to use them more efficiently in international trade. 1:00 – 2:00 p.m. CST. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/853.html?Action=Conference_Detail&ConfID_W=853&menukey=events.
- Jan. 14 ***EXPORTING MECHANICS: COMMODITY JURISDICTION.*** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn what “Commodity Jurisdiction” is and how it affects exporters. 12:00 – 1:00 p.m. CST. Fee: \$25. For information & registration, see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/854.html?Action=Conference_Detail&ConfID_W=854&menukey=events.
- Feb. 18 ***EXPORTING MECHANICS: DROP SHIPMENTS AND ROUTED TRANSACTIONS.*** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn how drop shipments and routed transactions are handled as a supply chain management method and how this can be an advantage in exporting. 1:00 – 2:00 p.m. CST. Fee: \$25. For information & registration, see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/855.html?Action=Conference_Detail&ConfID_W=855&menukey=events.
- Mar. 10 ***EXPORTING MECHANICS: CULTURAL SENSITIVITY PROGRAM.*** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn about cultural norms, traveling overseas, cultural understanding with negotiations and the duty of care for employees. 1:00 – 2:00 p.m. CDT. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/856.html?Action=Conference_Detail&ConfID_W=856&menukey=events.
- Apr. 14 ***EXPORTING MECHANICS: ACE EXPORT REPORTS FOR COMPLIANCE.*** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn about the ACE reporting that will assist you in international transactions. 1:00 – 2:00 p.m. CDT. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/857.html?Action=Conference_Detail&ConfID_W=857&menukey=events.

About the ITA/GC

Founded in December 1977, **The International Trade Association of Greater Chicago (ITA/GC)** was incorporated in January 1979 as an Illinois not-for-profit, voluntary business association dedicated to promoting international commerce in all its forms by providing a forum for the exchange of practical information and insight within the international business community. The ITA/GC's focus is on practicality: on building knowledge and enabling relationships that help people do international business. While our scope of interest is diverse – all aspects of trading and commercial activity across all geographies and all industries – our work is simple: **to help others gain understanding that is personal, current and actionable.**

Annual membership dues are: Individual - \$150; Consular/Diplomatic - \$75 (up to 3 members); Academic/Faculty - \$200 (up to 8 designated faculty members); Student from a participating academic institution - \$25; Regular student - \$50; Associate/Non-resident (more than 150 miles from O'Hare International Airport) - \$50; Retired/Job Transition - \$50; Corporate (up to 8 designated members) - \$300. For a Membership Application, please call 773/725-1106; e-mail: info@itagc.org; or visit: www.itagc.org.