



The
International
Trade Association
of Greater Chicago

ILLINOIS INTERNATIONAL BUSINESS CALENDAR

April 29, 2019

The *Illinois International Business Calendar* is published by the International Trade Association of Greater Chicago (ITA/GC). The **Calendar** is also available on our website: www.itagc.org.

Inclusion Policy: As a public service to the international business community, we publish a listing of **international business events** for which we receive **written** notification, preferably by e-mail (info@itagc.org) or fax (773/725-2294). Any organization may submit events that would be of interest to **and are open to** the Illinois international business community. There is no charge. All calendar listings are subject to the editor's discretion. Inclusion of an event does not imply endorsement by any of the sponsoring organizations.

New events, and events with additional/revised information, are indicated in Green.

FEATURED ITA/GC PROGRAMS

- Apr. 30 ***STOPFAKES ROADSHOW***. Event organized by the U.S. Department of Commerce, sponsored and hosted by K&L Gates LLP, and supported by the: Illinois District Export Council; Illinois Office of Trade & Investment; **International Trade Association of Greater Chicago**; Organization of Women in International Trade; Women Entrepreneurs Grow Global. Experts from multiple government agencies will deliver critical information about intellectual property to audiences that need it most – start-ups, entrepreneurs, small and medium-sized businesses, independent creators, and inventors. Participants will receive information on a range of topics, including: identifying and protecting their various intellectual property assets; mechanisms for obtaining IP protection in overseas markets; strategies for determining where to seek protection; and the value of copyright and trade secrets protection to their businesses. Presentations will also address how to combat counterfeits on international e-commerce sites and what additional government resources are available to help U.S. business bolster intellectual property protections. 8:30 a.m. – 5:00 p.m., K&L Gates, 70 West Madison Street, Chicago. Fee: \$45. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=9QE9>.
- May 8 ***ACCELERATE GROWTH THROUGH TRADE***. 2019 Wisconsin International Trade Conference sponsored by the Metropolitan Milwaukee Association of Commerce's World Trade Association; supported by the **International Trade Association of Greater Chicago** and others. Topics include: *International Trade & Finance Café Roundtable*; *Staying Competitive in an Ever-Changing Trade Environment: Strategies to Mitigate Import Duties*; *International Marketing Strategy – Global Branding and International eBusiness Strategies*; *USMCA & Free Trade Agreements*; *Compliance Café Roundtable*; *International Marketing & Analytics*. 7:30 a.m. – 5:00 p.m., Wisconsin Center, 400 West Wisconsin Avenue, Milwaukee, WI. WTA & ITA/GC Members - \$195; Non-members - \$275. For information & registration, please see: <http://www.wisconsintradeconference.org/why-attend/>.
- May 15 ***BUILDING THE KIND OF INTERNATIONAL DISTRIBUTION ORGANIZATION THAT DRIVES 4-DIGIT GROWTH***. Luncheon program sponsored by the **International Trade Association of Greater Chicago**. Presentation by **Zach Selch**, Vice President, Global Sales, Pharmajet Corp., who will distill 30 years of experience to give you some practical, actionable tools that you can take away and use tomorrow to grow your international sales. 11:45 a.m. – 2:00 p.m., Carlucci Rosemont, 6111 North River Road, Rosemont, IL. ITA/GC Members - \$50; Non-members - \$75. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11005.pdf; or e-mail: rsvp@itagc.org.

FEATURED ITA/GC PROGRAMS

June 26 **TRADE IN THE TRENCHES.** Breakfast Roundtable sponsored by the **International Trade Association of Greater Chicago**. Please join us for an informal, enlightened discussion of trade issues and remedies. 7:00 – 9:00 a.m., Comfort Inn O’Hare/Des Plaines, 2175 East Touhy Avenue, Des Plaines, IL. ITA/GC Members - \$20; Non-members - \$30. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11004.pdf, or e-mail: rsvp@itagc.org.

Of Note:

USTR Releases Annual Special 301 Report on Intellectual Property Protection and Review of Notorious Markets for Piracy and Counterfeiting: On April 25 the Office of the United States Trade Representative release its annual Special 301 Report on the adequacy and effectiveness of trading partners’ protection of IP rights and the findings of its Notorious Markets List, which highlights online and physical markets that reportedly engage in and facilitate substantial copyright piracy and trademark counterfeiting. Trading partners that currently present the most significant concerns regarding IP rights are: Algeria; Argentina; Chile; China; India; Indonesia; Kuwait; Russia; Saudi Arabia; Ukraine; and Venezuela. For the complete report, please see: <https://ustr.gov/about-us/policy-offices/press-office/press-releases/2019/april/ustr-releases-annual-special-301>.

Tariff Hike on \$11 Billion in Imports from EU Could Come This Summer: Hundreds of goods imported from the European Union are on a preliminary list of products that could be subject to additional tariffs as early as this summer in a long-running dispute over aircraft subsidies, according to the *STR Trade Report*. USTR is inviting public input on any aspect of the proposed retaliation, including: (1) which products should be retained, removed, or added; (2) the level of tariff increase, if any; (3) the appropriate aggregate level of trade to be covered by additional tariffs; and (4) whether increased tariffs on particular products might have an adverse effect on U.S. stakeholders, including small businesses and consumers. The news report is here: <https://www.strtrade.com/news-publications-301-tariff-retaliation-WTO-aircraft-EU-041019.html>.

USTR Releases 2019 National Trade Estimate Report: The Office of the U.S. Trade Representative has issued its annual National Trade Estimate report, which describes significant foreign barriers to U.S. exports of goods and services, foreign direct investment, and e-commerce as well as the actions being taken to address those barriers. The NTE report covers significant barriers, including those that may be consistent with international trade rules (e.g., very high tariffs), affecting U.S. exports to 61 countries, the European Union, Taiwan, Hong Kong, and the Arab League. The NTE is here: <https://ustr.gov/about-us/policy-offices/press-office/press-releases/2019/march/ustr-releases-2019-national-trade>.

OPIC to Become the U.S. International Development Finance Corporation: President Trump signed the Better Utilization of Investments Leading to Development (BUILD) Act into law on October 5, 2018 to create a new federal agency to help address development challenges and foreign policy priorities of the United States. The U.S. International Development Finance Corporation (“USDFC”) will be a modern, consolidated agency that brings together the capabilities of OPIC and USAID’s Development Credit Authority, while introducing new and innovative financial products to better bring private capital to the developing world. For more information, please see: <https://www.opic.gov/build-act/overview>.

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Apr. 29 **INVESTMENT AND EXPORT OPPORTUNITIES TO ENABLE RWANDA’S AGRICULTURE TRANSFORMATION.** Direct Line webinar sponsored by the Bureau of Economic & Business Affairs, U.S. Department of State. U.S. Ambassador to Rwanda **Peter Vrooman** will describe investment and export opportunities in Rwanda’s agriculture sector. 9:00 a.m. CDT. No charge; advance registration required. For information & registration, please see: <https://www.state.gov/e/eb/directline/events/291042.htm>.

Apr. 29 **SPEAK THEIR LANGUAGE: TRANSLATION CONSIDERATIONS FOR COMPANIES WORKING INTERNATIONALLY.** Webinar, sponsored by the U.S. Commercial Service, will cover: How professional language services can support you from early relationship-building stages through post-sale support, and How to prepare for interpretation and translation services to ensure that your messaging is effectively communicated across cultural borders. 10:00 – 11:00 a.m. CDT. No charge; advance registration required. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39278&InputType=EVENT.

- Apr. 29 **ANTIDUMPING.** Webinar, sponsored by the World Trade Research Institute, will provide the information needed to help you know what to expect in antidumping investigations. 10:00 – 11:00 a.m. CDT. Fee: \$55. For information & registration, please see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eg754e8c64cbf000&oseq=&c=&ch=>.
- Apr. 29 **PRACTICAL TOOLS FOR EXPORTERS.** Webinar, sponsored by the U.S. Commercial Service, will provide a brief overview of these tools, how they work, and how to use them to get information relevant to your company: TradeStats Express; Trade Policy Information System; Free Trade Agreement Tariff Tool; Market Diversification Tool. 12:00 – 1:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39316&InputType=EVENT.
- Apr. 29 **MEDICAL CANNABIS – BOOMING BUSINESS OPPORTUNITIES.** Spring Innovation Spotlight sponsored by the America – Israel Chamber of Commerce Chicago and the America – Israel Economic Forum. Panelists include: **Michael Gruber**, Managing Partner, Salveo Capital; **Scott Mandell**, President, Cannabistry Labs; **Dina Rollman**, Chief Compliance Counsel, Green Thumb Industries; **Randy Shipley**, Vice-President of Sales and member of the Executive Team, VividGro. 5:30 – 8:30 p.m., Marshall’s Landing, 222 West Merchandise Mart Plaza #225, Chicago. AICC Members - \$95; Non-members - \$125. For information & registration, please see: <http://www.americaisrael.org/2019-spring-spotlight>.
- Apr. 29 **ENTER THE RETAIL ECOMMERCE MARKET IN TAIWAN.** Webinar, sponsored by the U.S. Commercial Service, will provide insights on current eCommerce market trends, consumer behavior, and how to enter this dynamic market. 7:00 – 8:00 p.m. CDT. Fee: \$25. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=9QG1>.
- Apr. 30 - **SIAL CANADA 2019 (TORONTO).** Illinois small businesses are invited to join the Illinois
 May 2 Department of Commerce and Economic Opportunity, Office of Trade & Investment to exhibit in the Illinois Pavilion in Canada’s largest trade show for the retail and foodservice trade. Companies who qualify will receive: Exhibit space; Partial reimbursement of lodging and airfare costs in accordance with guidelines; Briefing material; Pre-show promotion; Assistance with travel logistics. Fee: \$250. For information & registration, please see: <https://www2.illinois.gov/dceo/SmallBizAssistance/Export/Documents/Mission%20Flyers/FY19/SIAL%20Canada2019.pdf>.
- Apr. 30 **DELEGATION FROM GYEONGGI-DO PROVINCE, SOUTH KOREA.** KOTRA Chicago is hosting two project managers from Gyeonggi-Do province who are visiting to promote the province and perform investment promotion activities for companies interested in entering or expanding business in Asia. KOTRA - Korea Trade-Investment Promotion Agency, 111 East Wacker Drive, Suite 2229, Chicago. To schedule a meeting, please contact Albert Seo (albert.seo@kotrachicago.com; 312/ 644-4323 x121).
- Apr. 30 **STOPFAKES ROADSHOW.** Event organized by the U.S. Department of Commerce, sponsored and hosted by K&L Gates LLP, and supported by the: Illinois District Export Council; Illinois Office of Trade & Investment; **International Trade Association of Greater Chicago**; Organization of Women in International Trade; Women Entrepreneurs Grow Global. Experts from multiple government agencies will deliver critical information about intellectual property to audiences that need it most – start-ups, entrepreneurs, small and medium-sized businesses, independent creators, and inventors. Participants will receive information on a range of topics, including: identifying and protecting their various intellectual property assets; mechanisms for obtaining IP protection in overseas markets; strategies for determining where to seek protection; and the value of copyright and trade secrets protection to their businesses. Presentations will also address how to combat counterfeits on international e-commerce sites and what additional government resources are available to help U.S. business bolster intellectual property protections. 8:30 a.m. – 5:00 p.m., K&L Gates, 70 West Madison Street, Chicago. Fee: \$45. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=9QE9>.

- Apr. 30 ***INCOTERMS® 2010 RULES.*** Webinar sponsored by the Global Training Center. Topics include: *Domestic Terms of Sale for Domestic Transactions in the U.S.; Incoterms® 2010 Product Transportation and Risk of Loss; Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by March 30; \$395 thereafter). For information & registration, please see: <http://www.globaltrainingcenter.com/webinars/webinar-topics/incoterms-rules>.
- Apr. 30 ***DOING BUSINESS WITH PORTS IN TURKEY.*** Webinar, sponsored by the U.S. Commercial Service, is designed to educate U.S. companies about Turkey’s plans to expand and develop its port infrastructure across the country. Turkish government officials will explain specific infrastructure developments to Turkish commercial and cruise ports. U.S. Commercial Service experts will discuss successful business strategies unique to Turkey and will provide an in-depth overview of the marine industry sector. 9:00 a.m. CDT. Fee: \$35. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=9QF2>.
- Apr. 30 ***INTERNATIONAL TAX COMPLIANCE AND PLANNING: WHAT YOU DON’T KNOW MAY HURT!*** Webinar, sponsored by FGМК, will help you gain a greater understanding of the increasingly more sophisticated international compliance responsibilities, as well as to provide the key strategies that may be of great value to closely-held business owners, foreign trusts and estates, as well as high-net-worth individuals who either hold or are considering holding foreign interests. 10:00 – 11:00 a.m. CDT. No charge; advance registration required. For information & registration, please see: <https://register.gotowebinar.com/register/5684353467560036363>.
- Apr. 30 ***GENERIC MARKETS – WHY THEY DIFFER SO MUCH WITHIN EUROPE.*** Webinar, sponsored by ComplianceOnline, will provide insights into the European generic market, its regulatory procedures and the impact of the differing national pricing and healthcare environments that have shaped the individual country markets. 11:00 a.m. – 12:00 p.m. CDT. Fee: \$229. For information & registration, please see: <https://www.complianceonline.com/why-generic-markets-differ-within-europe-webinar-training-706049-prdw>.
- Apr. 30 ***DIGITAL STRATEGIES FOR ECOMMERCE: EXPLORING THE ECOMMERCE SALES CHANNELS.*** Webinar, sponsored by the U.S. Commercial Service, will provide an overview of the ecommerce sales channel, and how developing a digital strategy can help you to organize your business processes. 12:00 – 1:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39259&InputType=EVENT.
- Apr. 30 ***USA IMPORT COMPLIANCE PROGRAM AND WRITTEN PROCEDURES.*** Webinar, sponsored by ComplianceOnline, will assist you in identifying potential risk factors in the area of import compliance that could subject you to severe penalties and delays in clearing goods through CBP. It will also provide recommendations for some best practices that may resolve non-compliant import procedures and documentation or improve existing procedures. 12:00 – 1:30 p.m. CDT. Fee: \$199. For information & registration, please see: <https://www.complianceonline.com/update-on-usa-import-compliance-program-and-written-procedures-webinar-training-705467-prdw>.
- Apr. 30 ***IMPORTING DONE RIGHT – GRASPING AND IMPLEMENTING THE CORE ELEMENTS OF U.S. CUSTOMS COMPLIANCE.*** Webinar, sponsored by the Export Compliance Training Institute, is intended to give executives, compliance managers, and personnel in purchasing, finance, and logistics functions a thorough understanding of the core customs compliance requirements, including CBP’s expectations for “reasonable care” and “informed compliance.” 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/importing-done-right-grasping-and-implementing-the-core-elements-of-u-s-customs-compliance/>.

- Apr. 30 ***USA IMPORT COMPLIANCE PROGRAM AND WRITTEN PROCEDURES.*** Webinar, sponsored by ComplianceOnline, will detail how to pass a focused assessment by the U.S. CBPs Regulatory Audit Division, reduce your risk of non-compliance with import requirements and evaluation of internal controls. 12:00 -1:30 p.m. CDT. Fee: \$199. For information & registration, please see: <https://www.complianceonline.com/update-on-usa-import-compliance-program-and-written-procedures-webinar-training-705467-prdw>.
- May 1 ***EXPORT TO MEXICO.*** Webinar sponsored by the Global Training Center. Topics include: *An Overview of Mexico; Leaving the United States; Entering Mexico; Mexico Tariff Schedule; Non-Tariff Regulations & Restrictions; Trade Promotions & Initiatives; Information Resources.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by April 1; \$395 thereafter). For information & registration, please see: <http://www.globaltrainingcenter.com/webinars/webinar-topics/export-to-mexico-documentation-procedures>.
- May 1 ***LEARN HOW TO EXPAND YOUR GLOBAL REACH ONLINE.*** Chat, sponsored by Women Entrepreneurs Grow Global, with **John Yunker**, Co-founder, Byte Level Research, who will discuss how to grow global. 11:00 a.m. CDT. No charge; advance registration required. For information & registration, please see: <https://womenentrepreneurgrowglobal.org/2019/04/03/starting-u/>.
- May 1 ***PRACTICAL TOOLS TO SELECT MARKETS & EXPORT SUCCESSFULLY.*** Webinar, sponsored by the U.S. Commercial Service, will describe how to use ITA’s new Market Diversification Tool that brings together a host of product-specific trade and tariff data and economy-level macroeconomic and governance data to provide a picture of which markets make sense for further research. 12:00 – 1:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39317&InputType=EVENT.
- May 1 ***IRAN SANCTIONS: LIFE AFTER THE JCPOA.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will discuss the practical impacts of life after the JCPOA and the compliance measures international companies are taking to address the risks. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Iran-Sanctions-Life-after-the-JCPOA-050119.html>.
- May 1 ***GDPR AND HOW IT IMPACTS MANUFACTURES.*** Webinar, sponsored by the U.S. Commercial Service, will review the basics of the regulation, who it applies to and how it is impacting manufacturing. 1:30 – 2:30 p.m. CDT. No charge; advance registration required. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=9QER>.
- May 2 ***EXPORT TO CANADA.*** Webinar sponsored by the Global Training Center. Topics include: *An Overview of Canada; Exporting from the U.S.; Importing into Canada; Special Import & Duty Reduction Programs; Enforcement – Administrative Monetary Penalties; Other Programs.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by April 2; \$395 thereafter). For information & registration, please see: <http://www.globaltrainingcenter.com/webinars/webinar-topics/export-to-canada>.
- May 2 ***CHINA RAIL MAINTENANCE EQUIPMENT REVERSE TRADE MISSION.*** Business Briefing sponsored by the U.S. Trade & Development Agency. Led by senior officials from the China Railway Corporation, the delegation will include experts on track maintenance, power supply, telecommunications and signaling. Following the briefing, there will be an opportunity to meet one-on-one with the Chinese delegates. 9:00 a.m. – 4:30 p.m., Hyatt Centric Magnificent Mile Hotel, 633 North St. Claire Street, Chicago. Fee: \$50. For information & registration, please see: <https://kealtd.com/event/china-rail-maintenance-equipment-reverse-trade-mission/>.

- May 2 ***INDIA AND BANGLADESH INFRASTRUCTURE BRIEFING.*** Webinar, sponsored by the U.S. Commercial Service, will focus on doing business in infrastructure-related sectors and will explore success strategies for infrastructure projects in both markets. 9:00 – 10:00 a.m. CDT. NO charge; advance registration required. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39385&InputType=EVENT,
- May 2 ***HEALTH CANADA REGULATIONS ON NHP'S VS. FDA'S DIETARY SUPPLEMENT REGULATIONS.*** Webinar, sponsored by ComplianceOnline, will offer an overview of what Health Canada considers to be a Natural Health product (NHP) and review Canadian regulatory requirements for Natural Health products. It will compare Canadian requirements with U.S. FDA requirements for marketing and labeling dietary supplements and convey an understanding of how they differ. 12:00 – 1:00 p.m. CDT. Fee: \$229. For information & registration, please see: <https://www.complianceonline.com/health-canada-regulations-on-nhp-vs-fda-dietary-supplement-regulations-webinar-training-705497-prdw>.
- May 2 ***FIVE MAJOR LESSONS COMPLIANCE PROFESSIONALS CAN LEARN FROM RECENT ENFORCEMENT ACTIONS.*** Webinar, sponsored by the Export Compliance Training Institute, will review pertinent recent enforcement actions with a focus on: identifying and mitigating diversion risks for U.S. exporters; identifying Specially Designated National (SDN) risks posed to world-wide businesses (with a special emphasis on financial institutions); supply chain risks for any U.S. importer; the special export controls and sanctions risks posed by U.S. persons and U.S. goods; and, the sectors that have been heavily targeted by U.S. enforcement agencies. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/5-major-lessons-compliance-professionals-can-learn-from-recent-enforcement-actions/>.
- May 2 ***HOW TO SURVIVE A CBP WATCH AUDIT AND INCREASE DUTY SAVINGS AND COMPLIANCE ALONG THE WAY.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will examine how to best address CBP's watch inquiries and audits, and to identify opportunities to reduce duty payments. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-How-to-Survive-a-CBP-Watch-Audit-050219.html>.
- May 6 - 13 ***TRADE WINDS 2019: INDO PACIFIC FORUM & MISSION.*** Sponsored by the U.S. Commercial Service, the 2019 Trade Winds program includes an Indo-Pacific focused business forum in New Delhi, India consisting of regional and industry specific conference sessions as well as pre-arranged consultations with U.S. Diplomats representing commercial markets throughout the region. Customize an optional business matchmaking schedule, based on input from U.S. Commercial Specialists throughout the region, and grow your international sales through meetings with pre-screened potential buyers, agents, distributors and joint-venture partners in the following Indian cities on May 8-10: New Delhi, Mumbai, Ahmedabad, Bengaluru, Chennai, Hyderabad, Kolkata. Optional business matchmaking appointments may also be arranged in Bangladesh or Sri Lanka on May 13. Registration fees vary; deadline: **March 1**. For information & registration, please see: <https://live.eventtia.com/en/tradewinds19/Home>.

- May 7 ***EXPORT COMPLIANCE 101: EXPORTING REFRESHER COURSE.*** Workshop sponsored by Allocca Enterprises. This will be a strong hands-on training program and is ideal for exporters of all program and is ideal for exporters of all experience levels. We will discuss experience levels. We will discuss many different topics from licensing, many different topics from licensing, and incoterms, to documentation and incoterms, to documentation and country specific requirements. Upon country specific requirements. Upon completion of this program, you will be aware of the new export security requirements for all exporters. You will walk away that day with a better understanding of the regulations and with specific tools & instructions on how to begin building a secure and compliant department & company. 8:00 a.m. – 4:30 p.m., University Center, Avera Hall (building by the flag-pole), 4801 North Career Avenue, Sioux Falls, SD. Fee: \$250 (by April 23; \$295 thereafter. For information & registration, please see: http://www.alloccaenterprises.com/calendar/pdf/Copy_of_Campaign_Created_20190324_926_PM.pdf.
- May 7 ***MINING IN THE AMERICAS: PERU & ECUADOR BRIEFING.*** Webinar, sponsored by the U.S. Commercial Service, will explore implications of new mining legislation, environmental laws, buying cycle forecasts, M&A impact, political changes and pending projects. 9:30 – 11:00 a.m. CDT. Fee: \$40. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39387&InputType=EVENT.
- May 7 ***CONNECTECH.*** Webinar sponsored by the U.S. Commercial Service. Hear from industry experts about business development opportunities in Indo-Pacific's digital economy and find out how a premier ICT event taking place in Singapore from June 18-20 can offer U.S. firms the opportunity to showcase solutions/technologies. 6:00 – 7:00 p.m. CDT. NO charge; advance registration required. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39412&InputType=EVENT.
- May 8 ***ACCELERATE GROWTH THROUGH TRADE.*** 2019 Wisconsin International Trade Conference sponsored by the Metropolitan Milwaukee Association of Commerce's World Trade Association; supported by the **International Trade Association of Greater Chicago** and others. Topics include: *International Trade & Finance Café Roundtable; Staying Competitive in an Ever-Changing Trade Environment: Strategies to Mitigate Import Duties; International Marketing Strategy – Global Branding and International eBusiness Strategies; USMCA & Free Trade Agreements; Compliance Café Roundtable; International Marketing & Analytics.* 7:30 a.m. – 5:00 p.m., Wisconsin Center, 400 West Wisconsin Avenue, Milwaukee, WI. WTA & ITA/GC Members - \$195; Non-members - \$275. For information & registration, please see: <http://www.wisconsintradeconference.org/why-attend/>.
- May 8 ***EXPORT COMPLIANCE 201: CONTINUING WITH EXPORTS.*** Workshop sponsored by Allocca Enterprises. This program will help you be in full compliance with a whole host of U.S. export/import regulations. You will know the proper standards by which to determine origin and begin to label the origin of your items. Learn how to properly handle valuations on drop shipments, samples, warranties, repairs and replacements for customs purposes. Come and learn about the FCPA (Foreign Corrupt Practices Act), Successor Liability and how this affects you. 8:00 a.m. – 4:30 p.m., University Center, Avera Hall (building by the flag-pole), 4801 North Career Avenue, Sioux Falls, SF. Fee: \$250 (by April 23; \$295 thereafter. For information & registration, please see: http://www.alloccaenterprises.com/calendar/pdf/Campaign_Created_20190324_926_PM.pdf.
- May 8 ***DETAILS OF EXPORTING: INTERNATIONAL COMMERCIAL TERMS AND EXPORT PRODUCT CLASSIFICATION.*** Workshop sponsored by the Illinois SBDC International Trade Center at the Industrial Council of Nearwest Chicago. Presentation by **Lisa Victoria Waller**, Vice President and co-owner, BDG International, Inc. who will address International Commercial Terms (INCOTERMS) and export product classification (Schedule B). 8:30 – 10:30 a.m., ICNC, 320 North Damen Avenue, Chicago. No charge; advance registration required. For information & registration, please see: <http://events.r20.constantcontact.com/register/event?oeidk=a07eg8jzpw86bac4dc8&llr=ei5vsbcab>.

- May 8 ***REVISITING CLASSIFICATION IN A SECTION 232/301 ENVIRONMENT.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will revisit the basics of the classification process to help you effectively evaluate classification in light of recent developments, including the role classification may play in section 232/301 origin determinations, section 232/301 exclusions, and recent court decisions. 1:00 – 2:30 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Revisiting-Classification-Section-232-301-Environment-050819.html>.
- May 9 ***INTERNATIONAL DOCUMENTATION TRAINING.*** Seminar sponsored by Allocca Enterprises and the U.S. Commercial Service. This program will help you understand when and how you should be filling out certain international documents. We will go through each document, step by step, and you will know where to go and what to look for in your own documents to be able to fill them out accurately and know when they are required. 8:30 a.m. – 4:30 p.m., Hilton Garden Inn, 4351 17th Avenue South, Fargo, ND. Fee: \$250 (by April 26; \$295 thereafter). For information & registration, please see: http://www.alloccaenterprises.com/calendar/pdf/Intl_Doc_Fargo_Invitation.pdf.
- May 9 ***INTERNATIONAL LOGISTICS – GLOBAL TRADE.*** Workshop sponsored by the Illinois SBDC International Trade Center, Joseph Business School. Presentation by **Larry Bajmakovich**, Midwest Sales Manager, BDG International, Inc. & President, International Trade Association of Greater Chicago. 9:30 – 11:30 a.m., Joseph Business School, 7600 West Roosevelt Road, Forest Park, IL. No charge; advance registration required. For information & registration, please contact Brian Butler at bbutler@jbs.edu, or 708/697-6289.
- May 9 ***DECODING CANADA’S SINGLE WINDOW INITIATIVE.*** Webinar, sponsored by Delmar International, will provide an overview of requirements, benefits and potential pitfalls of Single Window Initiative (SWI), a program mandated by Canadian Border Service Agency (CBSA), and detail the new data management requirements for importers and service providers. 12:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: <http://delmar.ca/en/webinars.html#/list>.
- May 9 ***BUSINESS OPPORTUNITIES IN THE CARIBBEAN.*** Webinar, sponsored by the U.S. Commercial Service, will review the: intelligence on recent and upcoming procurements and infrastructure projects; U.S. government resources to help U.S. exporters in the region; upcoming U.S.- Caribbean Business Conferences. 2:00 – 3:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39416&InputType=EVENT.
- May 13 - ***PURCHASING MANAGEMENT.*** Seminar, sponsored by the American Management Association, focuses on skills for the experienced purchasing professional, addressing more mid-level to advanced contemporary, state-of-the-art topics in purchasing management. As more companies reach overseas for foreign purchasing, such present-day issues as dealing with U.S. Customs (CBP), near sourcing options in Mexico, contract management, better defining landed costs, and mitigating the impact of the 232 and 301 tariffs, among others, will be addressed. Summit Executive Centre, 205 North Michigan Avenue, 9th Floor, Chicago. AMA Members - \$1,995; Non-members - \$2,195. For information & registration, please see: <https://www.amanet.org/training/seminars/purchasing-management.aspx>.
- May 14 ***EXPORT DOCUMENTATION.*** Webinar sponsored by the Global Training Center. Topics include: *Structuring Export Sales to Foreign Markets; Negotiating Your Contract and Meeting Its Terms; Incoterms® 2010, Product Transportation & Risk of Loss; Forms of Payment; Customs & Tariff Planning Considerations; Export Controls; Freight Forwarders, Packing and Transportation; Reporting the Export; Export Documentation.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by April 14; \$595 thereafter). For information & registration, please see: <http://www.globaltrainingcenter.com/webinars/webinar-topics/export-documentation>.

- May 14 ***HOW CAN COUNTRIES SUCCEED IN AN UNSTABLE WORLD.*** Spring Diplomacy Luncheon program sponsored by WorldChicago. Celebrate citizenship diplomacy with WorldChicago's Professional Fellows from Eastern Europe, the Balkans Region and Southeast Asia as they discuss Russia and its influence on Eastern Europe. Keynote: Dr. **Marvin Zonis**, University of Chicago. 11:00 a.m., University Club of Chicago, 76 East Monroe Street, Chicago. Fee: \$125. For information & registration, please see: https://app.etapestry.com/onlineforms/WorldChicago_1/sd2019.html.
- May 14 ***HOW TO ENSURE YOUR FOREIGN VENDORS ARE FDA COMPLIANT: CONDUCTING VENDOR AUDITS, MONITORING, AND USING CHECKLISTS.*** Webinar, sponsored by ComplianceOnline, will provide FDA guidance on foreign vendor expectations, what to do and what not to upon selecting a foreign vendor, and provide audit formats and checklists for ensuring a foreign vendor is qualified. 12:00 – 1:30 p.m. CDT. Fee: \$249. For information & registration, please see: <https://www.complianceonline.com/how-to-make-sure-your-foreign-vendors-are-fda-compliant-stay-that-way-webinar-training-705735-prdw>.
- May 14 ***ROUTED EXPORTS: BLINDFOLDED AND WALKING THROUGH A MINEFIELD – WHAT COULD GO WRONG?*** Webinar, sponsored by the Export Compliance Training Institute, will cover: Definition of a Routed Export; Official Routed Export Guidance; Key Parties to a Routed Export; Routed Export Benefits and Pitfalls; Proposed Changes to Routed Exports. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: <https://www.learnexportcompliance.com/webinar/routed-exports-blind-folded-and-walking-through-a-mine-field-what-could-go-wrong/>.
- May 14 ***DECODING CANADA'S SINGLE WINDOW INITIATIVE.*** Webinar, sponsored by Delmar International, will provide an overview of requirements, benefits and potential pitfalls of Single Window Initiative (SWI), a program mandated by Canadian Border Service Agency (CBSA), and detail the new data management requirements for importers and service providers. 12:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: <http://delmar.ca/en/webinars.html#/list>.
- May 14 ***FACC MONTHLY LUNCHEON.*** Luncheon & networking sponsored by the French-American Chamber of Commerce Chicago. 12:00 – 2:00 p.m., Sofitel - Cafe des Architectes, 20 East Chestnut Street, Chicago. FACC Members - \$44; Non-members - \$55. For information & registration, see: <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eg8g8gsj233a48f3&oseq=&c=&ch=>.
- May 14 ***EXPORTING MECHANICS: AES/EEI REGULATIONS.*** Webinar sponsored by the National Customs Brokers & Forwarders Association of America in cooperation with the Office of Digital Initiatives at the Department of Commerce. You will learn about the Automated Export System (AES), AES Direct, Filing Guidelines in ACE, as well as the FTR regulatory update. 12:00 – 1:00 p.m. CDT. Fee: \$25. For information & registration, please see: http://www.ncbfaa.org/Scripts/4Disapi.dll/4DCGI/events/845.html?Action=Conference_Detail&ConfiD_W=845&menukey=events.
- May 14 ***GSP ENFORCEMENT AND FUTURE UNDER PRESIDENT TRUMP.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will review the current GSP enforcement environment and what importers can do to steer clear of problems. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-GSP-Enforcement-and-Future-Under-President-Trump-051419.html>.
- May 14 ***MINING IN THE AMERICAS: CHILE BRIEFING.*** Webinar, sponsored by the U.S. Commercial Service, will explore implications of new mining legislation, environmental laws, buying cycle forecasts, M&A impact, political changes and pending projects. 1:00 – 2:30 p.m. CDT. Fee: \$40. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39389&InputType=EVENT.

- May 14 ***CHECK THE LABEL: BRANDS AS SUSTAINABILITY AMBASSADORS.*** Program sponsored by The Chicago Council on Global Affairs. Panelists include: **John Edelman**, Managing Director, Global Engagement and Corporate Responsibility, Edelman; **James Ossman**, Senior Director, Workplace and Strategic Sourcing, Etsy; **Céline Semaan Vernon**, CEO and Founder, Slow Factory. 5:15 – 6:30 p.m., CCGA Conference Center, 130 East Randolph Street, Chicago. CCGA Members - \$10; Non-members - \$20. For information & registration, please see: <https://www.thechicagocouncil.org/event/check-label-brands-sustainability-ambassadors>.
- May 15 ***LETTERS OF CREDIT.*** Webinar sponsored by the Global Training Center. Topics include: *Methods of Payment; Letters of Credit; Import Letters of Credit; Export Letters of Credit; Special Types of Letters of Credit and Trade Finance; Uniform Customs and Practice for Documentary Credits, UCP 600.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by April 15; \$595 thereafter). For information & registration, please see: <http://www.globaltrainingcenter.com/webinars/webinar-topics/letters-of-credit>.
- May 15 ***EXPORT2EUROPE: DOING BUSINESS IN CZECH REPUBLIC AND SLOVAKIA.*** Webinar, sponsored by the U.S. Commercial Service, will provide an overview of each market, trends, business opportunities, and key projects with practical advice from European experts. 10:00 – 11:00 a.m. CDT. Fee: \$50. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/event/editWebReg.do?SmartCode=9QE2>.
- May 15 ***BUILDING THE KIND OF INTERNATIONAL DISTRIBUTION ORGANIZATION THAT DRIVES 4-DIGIT GROWTH.*** Luncheon program sponsored by the **International Trade Association of Greater Chicago**. Presentation by **Zach Selch**, Vice President, Global Sales, Pharmajet Corp., who will distill 30 years of experience to give you some practical, actionable tools that you can take away and use tomorrow to grow your international sales. 11:45 a.m. – 2:00 p.m., Carlucci Rosemont, 6111 North River Road, Rosemont, IL. ITA/GC Members - \$50; Non-members - \$75. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11005.pdf; or e-mail: rsvp@itagc.org.
- May 15 ***LABEL CLAIMS FOR FOOD, PROBIOTICS AND COSMETIC PRODUCTS IN BRAZILIAN REGULATORY SYSTEM.*** Webinar, sponsored by ComplianceOnline, will detail the Brazilian labeling requirements and claims regulations for food, cosmetic and probiotics products. 12:00 – 1:00 p.m. CDT. Fee: \$249. For information & registration, please see: <https://www.complianceonline.com/brazilian-regulatory-system-for-food-cosmetic-and-probiotics-webinar-training-706032-prdw>.
- May 15 ***CUSTOMS RECORDKEEPING 101: WHAT YOU NEED TO KNOW.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will explain the burdens and requirements of recordkeeping under CBP's laws and how those required to keep records can best meet their obligations. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Customs-Recordkeeping-Webinar-051519.html>.
- May 15 ***U.S. CENSUS BUREAU.*** Webinar sponsored by SelectUSA and the Interagency Investment Working Group. Program will focus on the use of interactive demographic, import, and export data tools from the U.S. Census Bureau. 2:00 p.m. CDT. NO charge; advance registration required. For information & registration, please see: https://forms.office.com/Pages/ResponsePage.aspx?id=DQSIkWdsW0yxEjajBLZtrQAAAAAAAAAAAAAN__pEILvtUQIRLODRONzRNT0cyWVZRuzZSNFFPT0FMSy4u.
- May 16 ***MEET WITH KOTRA'S FOREIGN INVESTOR SUPPORT OFFICE.*** Hosted by KOTRA Chicago, senior managers from KOTRA - Korea Trade-Investment Promotion Agency will be in Chicago to collect and analyze information concerning the problems foreign firms experience, request cooperation from and recommend implementation thereof to relevant administrative agencies, propose new policies to improve the foreign investment promotion system. To schedule a meeting, please contact Albert Seo (albert.seo@kotrachicago.com; 312/ 644-4323 x121).

- May 16 ***INTERNATIONAL LOGISTICS***. Webinar sponsored by the Global Training Center. Topics include: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carrier's Obligations Toward the Shipper; Ocean Transportation; Air Waybills of Lading; Air Freight Transportation; Insurance; Incoterms® 2010 Product Transportation & Risk of Loss*. 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by April 16; \$595 thereafter). For information & registration, please see: <http://www.globaltrainingcenter.com/webinars/webinar-topics/international-logistics>.
- May 16 ***INTERNATIONAL PORT TOUR: PORT OF MILWAUKEE***. Program organized by the Central Asia Productivity Research Center. Speakers include: **Adam Schlicht**, Port Director; **Peter Hirthe Sr.**, Trade Development, Port of Milwaukee; **Katy Sinnott**, Vice President, International Business Development, Wisconsin Economic Development Corporation. 10:30 a.m., Port of Milwaukee Administration Building, 2323 South Lincoln Memorial Drive, Milwaukee, WI. Fee: \$25; advance registration required. For information & registration, please e-mail: lepinske@sbcglobal.net.
- May 16 ***APPAREL CLASSIFICATION SERIES: KNIT TOPS***. Second in a five-part series of webinars, sponsored by Sandler, Travis & Rosenberg, P.A., will review a variety of apparel samples and discuss the specific features that U.S. Customs and Border Protection focuses on when determining the correct HTS classification and duty rates for the different types of knit upper body garments. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Apparel-Classification-Knit-Tops-051619.html>.
- May 17 ***THE CTPAT TRANSFORMATION – REFRESHING AND REVIVING YOUR SECURITY PROGRAM TO MEET CBP'S NEW STANDARDS***. Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will address the Minimum Security Criteria changes and provide suggestions for seamless implementation. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-The-CTPAT-Transformation-Webinar-051719.html>.
- May 20 ***ROAD TO C-TPAT CERTIFICATION***. Webinar sponsored by the Global Training Center. Topics include: *C-TPAT Basics; Why C-TPAT?; C-TPAT Mechanics; Validations and Revalidations; C-TPAT Maintenance*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by April 20; \$395 thereafter). For information & registration, please see: <http://www.globaltrainingcenter.com/webinars/webinar-topics/ctpat>.
- May 20 ***MINING IN THE AMERICAS: MEXICO BRIEFING***. Webinar, sponsored by the U.S. Commercial Service, will explore implications of new mining legislation, environmental laws, buying cycle forecasts, M&A impact, political changes and pending projects. 12:00 – 1:30 p.m. CDT. Fee: \$40. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39390&InputType=EVENT.
- May 21 - 31 ***SAFETY AND SECURITY TRADE MISSION TO NIGERIA, KENYA, & SOUTH AFRICA***. Organized by the U.S. Department of Commerce's International Trade Administration, the purpose of this mission is to help U.S. firms in the safety and security industry find business partners and sell products and services in sub-Saharan Africa. The mission will include stops in Lagos, Nigeria and Nairobi, Kenya, with an optional stop in Johannesburg, South Africa. Participating firms will gain market insights, make industry contacts, solidify business strategies, and advance specific projects, with the goal of increasing U.S. exports of products and services to Africa. The mission will include: customized one-on-one business appointments with pre-screened potential buyers, agents, distributors and joint venture partners; meetings with state and local government officials and industry leaders; and networking events. For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39200&InputType=EVENT.

- May 21 ***EMISSIONS REDUCTION AND AIR POLLUTION CONTROL OPPORTUNITIES IN SE EUROPE.*** Webinar sponsored by the U.S. Commercial Service. The U.S. Commercial Service Environmental Technology Team members from Bulgaria, Poland, Romania and Turkey will discuss market opportunities for pollution control technologies in their respective countries. 9:00 a.m. CDT. Fee: \$25. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39410&InputType=EVENT.
- May 21 ***LATIN AMERICA: UNDERSTANDING REGULATORY COMPLIANCE REQUIREMENTS ACROSS THE LIFE SCIENCE INDUSTRY.*** Webinar, sponsored by ComplianceOnline, will cover topics across the full Life-cycle of Company & Product licensing in the key markets of Latin America (Brazil, Mexico, Argentina); Written Regulations vs. Skillful Negotiation will be explained across every critical topic. 12:00 – 1:30 p.m. CDT. Fee: \$249. For information & registration, please see: <https://www.complianceonline.com/latin-america-regulatory-compliance-requirements-across-life-science-industry-webinar-training-702038-prdw>.
- May 22 ***2019 MITA'S WORLD TRADE CONFERENCE.*** Event sponsored by the Midwest International Trade Association. Speakers include: **Bradley McKinney**, Senior Advisor, Global Markets, International Trade Administration, U.S. Department of Commerce (*USMCA Update*); **Ernie Goss**, Ph.D., MacAllister Chair in Economics, Department of Economics and Finance, Creighton University (*The Regional Economy-Black Swans & Golden Geese: The Outlook from Bankers and Manufacturers*); **Pete Mentos**, Vice President of Global Trade and Managed Services, Crane Worldwide Logistics (*Trade and Geo-Politics: How our New Paradigm of Weaponized Tariffs is Effecting the Economy*); **Paul DeLaria**, Partner Solution Architect, Amazon Web Services (AWS) (*How to Implement a Blockchain: A Look at Applications Using Blockchain on AWS*). 7:30 a.m. – 5:00 p.m., Embassy Suites Omaha-LaVista Conference Center, 12520 Westport Parkway, LaVista, Nebraska. Fee: varies. For information & registration, please see: <http://mitaonline.org/events/2019-mitas-world-trade-conference/>.
- May 22 ***INTERNATIONAL TRAFFIC IN ARMS REGULATION.*** Webinar sponsored by the Global Training Center. Topics include: *The International Traffic in Arms Regulations and United States Munitions List; Registration with the State Department; ITAR Technical Data Controls; ITAR Licenses; Compliance and Enforcement; Regulation of Brokering Activities.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <http://www.globaltrainingcenter.com/webinars/webinar-topics/specialty/itar>.
- May 23 ***EXPORT ADMINISTRATION REGULATIONS.*** Webinar sponsored by the Global Training Center. Topics include: *Basis, Scope, Key Terms & Principles; Export Control Classification Principles; Technology Controls; Applying the EAR; Technology & Software; Commodity Classification Automated Tracking System & Licensing; Succeeding at Compliance in Your Organization; Interactive Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/ear/>.
- May 23 ***MEDICAL DEVICES: EU DIRECTIVES, GUIDANCE DOCUMENTS, CE MARKING PROCESS AND ISO CERTIFICATION PROGRAMS.*** Webinar, sponsored by ComplianceOnline, will discuss the requirements of the Medical Device Directives, their linkage to the EU Clinical Trial Directive and the requirements of CE Marking and ISO Certification on commercializing products. 12:00 – 1:30 p.m. CDT. Fee: \$199. For information & registration, please see: <https://www.complianceonline.com/medical-devices-eu-directives-guidance-documents-ce-marking-process-and-iso-certification-programs-webinar-training-701369-prdw>.
- May 23 ***ANTIDUMPING 101: MINIMIZING RISK, MAXIMIZING COMPLIANCE.*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will show you how to prepare for potential AD threats, protect your bottom line and effectively manage the compliance risks resulting from AD duties and sourcing difficulties. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Antidumping-Countervailing-Duties-International-Trade-052319.html>.

- May 28 - ***AFRICA HEALTH (JOHANNESBURG)***. Illinois small businesses are invited to join the Illinois Department of Commerce and Economic Opportunity, Office of Trade & Investment to exhibit in the Illinois Pavilion at the largest Health care trade show in the region and the biggest gathering of healthcare professionals in Africa. Companies who qualify will receive: Exhibit space; Pre-scheduled B2B Matchmaking; Partial reimbursement of lodging and airfare costs in accordance with guidelines; Briefing material; Pre-show promotion; Assistance with travel logistics. Fee: \$500. Application deadline: **February 1**. For information & registration, please see: <https://www2.illinois.gov/dceo/SmallBizAssistance/Export/Documents/Mission%20Flyers/FY19/AfricaHealth2019.pdf>.
- May 29 ***FRESHER, FASTER, TASTIER: HOW PACKAGING INNOVATIONS ARE CHANGING THE FOOD INDUSTRY***. Seminar sponsored by Global Midwest Alliance. In addition to speakers examining packaging innovations, a Growth and Global Opportunities Panel will delve into opportunities for businesses to expand globally, particularly through gaining a competitive edge from better food packaging. 8:00 – 11:30 a.m., The Federal Reserve Bank of Chicago, 230 South LaSalle Street, Chicago. Fee: \$95. For information & registration, please see: http://www.globalmidwestalliance.org/EVENT_2019_05_29_Fresher_Faster_Tastier_-_How_Packaging_Innovations_are_Changing_the_Food_Industry.html.
- May 29 ***MINING IN THE AMERICAS: BRAZIL BRIEFING***. Webinar, sponsored by the U.S. Commercial Service, will explore implications of new mining legislation, environmental laws, buying cycle forecasts, M&A impact, political changes and pending projects. 1:00 – 2:30 p.m. CDT. Fee: \$40. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39406&InputType=EVENT.
- May 30 ***INCOTERMS® STRATEGIES***. Webinar sponsored by the Global Training Center. Topics include: *What Are Incoterms® Rules?; Theoretical Overview; Applications of Incoterms® Rules: Part 1; Applications of Incoterms® Rules: Part 2; Negotiating Strategies and Tactics; Critical Points in the Transfer of Costs, Risks and Possession; Case Studies*. 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by April 30; \$395 thereafter). For information & registration, please see: <http://www.globaltrainingcenter.com/webinars/webinar-topics/incoterms-strategies>.
- May 30 ***EXPORT2EUROPE: DOING BUSINESS IN THE BALTICS***. Webinar, sponsored by the U.S. Commercial Service, will discuss market opportunities and challenges in the Baltics. 9:30 a.m. CDT. Fee: \$50. For information & registration, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39257&InputType=EVENT.
- June 4 ***DRAWBACK ESSENTIALS PART 1: TFTEA, THE FINAL REGULATIONS AND ACE***. Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will provide an overview of the most important changes to drawback under TFTEA, CBP's regulations, and ACE. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Drawback-Essentials-Part-1-043019.html>.
- June 6 ***APPAREL CLASSIFICATION SERIES: EVERYTHING BUT KNIT TOPS***. Third in a five-part series of webinars, sponsored by Sandler, Travis & Rosenberg, P.A., will review a variety of apparel samples and discuss the specific features that U.S. Customs and Border Protection focuses on when determining the correct classification and duty rate for many different knit and woven garments. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Apparel-Classification-Everything-but-Knit-Tops-060619.html>.

- June 10 - **GLOBAL SUPPLY CHAIN MANAGEMENT: BEST PRACTICES IN IMPORT AND EXPORT OPERATIONS.** Course, sponsored by the American Management Association, will provide a comprehensive and contemporary foundation in: regulations; procedures; global security; documentation; dealing with customs and other government agencies; trade compliance; HTS classifications; managing freight; and much more. Course includes new content on *Guidance on Mitigating the Impact of the 232 and 301 Tariffs*. 9:00 a.m. – 5:00 p.m., Summit Executive Centre, 205 North Michigan Avenue, 9th Floor, Chicago. AMA Members - \$1,995; Non-members - \$2,195. For information & registration, please see: <https://www.amanet.org/training/seminars/global-supply-chain-management-best-practices-in-import-and-export-operations.aspx>.
- June 11 - **EXPO PACK (GUADALAJARA).** Illinois small businesses are invited to join the Illinois Department of Commerce and Economic Opportunity, Office of Trade & Investment to exhibit in the Illinois Pavilion at one of the most recognized trade events showcasing the latest solutions in packaging and processing machinery, materials, and containers. Companies who qualify will receive: Exhibit space; Pre-scheduled B2B Matchmaking; Partial reimbursement of lodging and airfare costs in accordance with guidelines; Briefing material; Pre-show promotion; Assistance with travel logistics. Fee: \$250. Application deadline: **January 31**. For information & registration, please see: <https://www2.illinois.gov/dceo/SmallBizAssistance/Export/Documents/Mission%20Flyers/FY19/ExpoPac2019.pdf>.
- June 13 **GTR US 2019.** Conference sponsored by Global Trade Review (GTR) with BNY Mellon, MUFG, Santander, Standard Chartered, and others. The program provides the latest business intelligence required to navigate trade-related risks, and the practical know-how enabling corporate treasurers, financiers and trade credit managers to form a resilient, bottom line-boosting business strategy. Topics include: *Trade policy and economic growth: Reviewing the impact of geopolitical volatility on trade and financial flows; Evolving trade challenges and financing priorities: Which strategic measures are organisations implementing to mitigate trade disruption?; Assessing trade tech adoption trends and expectations: Is interoperability the primary barrier to widespread adoption?; The growing role of credit and political risk insurance in US trade; Make Supply Chains Great Again: Promoting sustainable business growth throughout the trade ecosystem*. 8:00 a.m. – 5:30 p.m., Swissôtel Chicago, 323 East Upper Wacker Drive, Chicago. Standard rate - \$1,299 (applies to all financial service providers, such as banks, insurances and brokers); Corporate rate - \$399 (applies to exporters, importers, traders, manufacturers and producers of physical goods). For information & registration, please see: <https://www.gtreview.com/events/americas/gtrus2019/>.
- June 16 - **INFRASTRUCTURE TRADE MISSION TO MEXICO.** Organized by the U.S. Department of Commerce, this mission will focus on sustainable building products, materials, technology, and software to improve the quality and sustainability of major infrastructure and construction projects in Mexico. Participant companies will attend a U.S. and Mexico Infrastructure Conference in Mexico City on June 16-17 and will have a market briefing and targeted business-to-business matchmaking appointments in up to three cities. The conference and meeting schedule will give participants access to substantive information about – and contacts for – winning infrastructure projects in Mexico, including direct interaction on project financing resources from the Export-Import Bank of the United States (Ex-Im Bank), the Overseas Private Investment Corporation (OPIC), and the U.S. Trade and Development Agency (TDA). For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39373&InputType=EVENT.
- June 17 - **PARIS AIR SHOW 2019.** Illinois small businesses are invited to join the Illinois Department of Commerce and Economic Opportunity, Office of Trade & Investment at this premier event for the aerospace industry. For information & registration, please e-mail: iwona.bochenska@illinois.gov.

- June 17 **TARIFF CLASSIFICATION.** Webinar sponsored by the Global Training Center. Topics include: *Harmonized System Convention; Overview of Harmonized Tariff Schedule of U.S.; The Export Schedule B; Classification Process; Extrinsic Interpretive Aids; Duty Determination; General Notes; Mechanics of Classification; Classification Exercises.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by May 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/tariff-classification/>.
- June 18 **NAFTA RULES OF ORIGIN.** Webinar sponsored by the Global Training Center. Topics include: *NAFTA – Overview; Definitions; A Closer Look at Origination; Finer Points of Origination; NAFTA and Special Sectors; The NAFTA Certificate of Origin Form; Country of Origin for Marking Purposes; NAFTA Strategies for Businesses; Appeal Procedures; Country of Origin Marking Rules; Record Keeping, Penalties, Denial of Benefits; Maquiladora Industry; Annex 401 Specific Rules of Origin; Regulatory Compliance and Enforcement; Other Free Trade Agreements.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by May 18; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/nafta/>.
- June 21 **INTERNATIONAL PORT TOUR: PORT OF INDIANA – BURNS HARBOR.** Program and luncheon organized by the Central Asia Productivity Research Center. Speakers include: **Ian Hunt**, Port Director; Capt. **Shahid Naseer**, SHAARS International, Inc.; **Larry Bajmakovich**, BDG International, Inc. 10:00 a.m., Port of Indiana Administration Building, 6625 South Boundary Road, Portage, IN. Fee: \$35; advance registration required. For information & registration, please e-mail: lepinske@sbcglobal.net.
- June 26 **TRADE IN THE TRENCHES.** Breakfast Roundtable sponsored by the **International Trade Association of Greater Chicago.** Please join us for an informal, enlightened discussion of trade issues and remedies. 7:00 – 9:00 a.m., Comfort Inn O'Hare/Des Plaines, 2175 East Touhy Avenue, Des Plaines, IL. ITA/GC Members - \$20; Non-members - \$30. For information & registration, please see: http://calendar.itagc.org/docs/ITAGC_Calendar_11004.pdf, or e-mail: rsvp@itagc.org.
- July 6 **WATER TRADE MISSION TO SOUTH AFRICA AND ANGOLA.** Organized by the U.S. Commercial **POSTPONED** will call on Johannesburg and Cape Town, with an optional stop in Angola. It **POSTPONED** natives from a variety of U.S. environmental technologies industry manufacturers and service providers, specifically with a concentration in the water and wastewater technologies subsector. Mission participants will be introduced to government officials, end-users, and customers whose needs are targeted to each participant's product or service offering. Participants will also be briefed by key local industry leaders on local market conditions and opportunities in the various regions of South Africa and Angola. For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39174&InputType=EVENT.
- July 9 - 12 **FOOMA JAPAN (TOKYO).** Illinois small businesses are invited to join the Illinois Department of Commerce and Economic Opportunity, Office of Trade & Investment to exhibit in the Illinois Pavilion at this showcase of products, technologies, and services for food processing and related operations. Companies who qualify will receive: Exhibit space; Pre-scheduled B2B Matchmaking; Partial reimbursement of lodging and airfare costs in accordance with guidelines; Briefing material; Pre-show promotion; Assistance with travel logistics. Fee: \$250. Application deadline: **February 1.** For information & registration, please see: <https://www2.illinois.gov/dceo/SmallBizAssistance/Export/Documents/Mission%20Flyers/FY19/FOOMA2019.pdf>.
- July 10 **EXPORT ADMINISTRATION REGULATIONS.** Webinar sponsored by the Global Training Center. Topics include: *Basis, Scope, Key Terms & Principles; Export Control Classification Principles; Technology Controls; Applying the EAR; Technology & Software; Commodity Classification Automated Tracking System & Licensing; Succeeding at Compliance in Your Organization; Interactive Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/ear/>.

- July 11 **INTERNATIONAL TRAFFIC IN ARMS REGULATION.** Webinar sponsored by the Global Training Center. Topics include: *The International Traffic in Arms Regulations and United States Munitions List; Registration with the State Department; ITAR Technical Data Controls; ITAR Licenses; Compliance and Enforcement; Regulation of Brokering Activities.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/itar/>.
- July 14 - **TRADE MISSION TO THAILAND.** Mission, sponsored by the Chicago Association of REALTORS™
19 Global Council, will help you: Discover international investment opportunities for members & clients; Explore global economic development opportunities; Obtain direct insight into market trends, forecasts and cultural competence; Learn (and share) educational tools and resources; Make strategic connections for inbound market growth; Opportunity to explore Thailand and be immersed in the culture and its nuances. For information & registration, please see: <https://www.chicagorealtor.com/event/global-real-estate-council-presents-trade-mission-to-thailand/>.
- July 16 **EXPORTING PROCEDURES.** Webinar sponsored by the Global Training Center. Topics include: *Structuring Export Sales to Foreign Markets; Negotiating Your Contract and Meeting Its Terms; Incoterms® 2010, Product Transportation & Risk of Loss; Forms of Payment; Customs & Tariff Planning Considerations; Export Controls; Freight Forwarders, Packing and Transportation; Reporting the Export; Export Documentation.* 8:30 a.m. – 4:00 p.m. CST. Fee: \$545 (by June 16; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/exporting-procedures/>.
- July 16 **LETTERS OF CREDIT.** Seminar sponsored by the Global Training Center. Topics include: *Introduction/Decision Criteria; Letters of Credit as Methods of Payment; Review of L/C Procedure as Export & as Importer; Look at Various Types of L/Cs; Special Types of L/Cs; Uniform Customs and Practice for Documentary Credits; Transaction Review – Export; Transaction Review – Import; Case Study on an Export L/C; Non-traditional Payment Methods.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 16; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/letters-of-credit/>.
- July 16 **APPAREL CLASSIFICATION SERIES: ADVANCED TOPICS.** Fourth in a five-part series of webinars, sponsored by Sandler, Travis & Rosenberg, P.A., will review a variety of apparel samples and discuss the specific features that U.S. Customs and Border Protection focuses on when determining the correct classification and duty rate. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Apparel-Classification-Advanced-Topics-071619.html>.
- July 17 **INTERNATIONAL LOGISTICS.** Seminar sponsored by the Global Training Center. Topics include: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carrier's Obligations Toward the Shipper; Ocean Transportation; Air Waybills of Lading; Air Freight Transportation; Insurance; Incoterms® 2010 Product Transportation & Risk of Loss.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/international-logistics/>.
- July 17 **LETTERS OF CREDIT.** Webinar sponsored by the Global Training Center. Topics include: *Introduction/Decision Criteria; Letters of Credit as Methods of Payment; Review of L/C Procedure as Export & as Importer; Look at Various Types of L/Cs; Special Types of L/Cs; Uniform Customs and Practice for Documentary Credits; Transaction Review – Export; Transaction Review – Import; Case Study on an Export L/C; Non-traditional Payment Methods.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by June 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/letters-of-credit/>.

- July 18 **EXPORTING PROCEDURES.** Seminar sponsored by the Global Training Center. Topics include: *Structuring Export Sales to Foreign Markets; Negotiating Your Contract and Meeting Its Terms; Incoterms® 2010, Product Transportation & Risk of Loss; Forms of Payment; Customs & Tariff Planning Considerations; Export Controls; Freight Forwarders, Packing and Transportation; Reporting the Export; Export Documentation.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 19; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/exporting-procedures/>.
- July 18 **INTERNATIONAL LOGISTICS.** Webinar sponsored by the Global Training Center. Topics include: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carrier's Obligations Toward the Shipper; Ocean Transportation; Air Waybills of Lading; Air Freight Transportation; Insurance; Incoterms® 2010 Product Transportation & Risk of Loss.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by June 18; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/international-logistics/>.
- July 19 **INCOTERMS® RULES.** Seminar sponsored by the Global Training Center. Topics include: *Domestic Terms of Sale for Domestic Transactions in the U.S.; Incoterms® 2010 Product Transportation and Risk of Loss; Exercises.* 8:30 a.m. – 12:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$345 (by June 19; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/incoterms/>.
- July 22 **TARIFF CLASSIFICATION.** Seminar sponsored by the Global Training Center. Topics include: *Harmonized System Convention; Overview of Harmonized Tariff Schedule of U.S.; The Export Schedule B; Classification Process; Extrinsic Interpretive Aids; Duty Determination; General Notes; Mechanics of Classification; Classification Exercises.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 22; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/tariff-classification/>.
- July 23 **NAFTA RULES OF ORIGIN.** Seminar sponsored by the Global Training Center. Topics include: *NAFTA – Overview; Definitions; A Closer Look at Origination; Finer Points of Origination; NAFTA and Special Sectors; The NAFTA Certificate of Origin Form; Country of Origin for Marking Purposes; NAFTA Strategies for Businesses; Appeal Procedures; Country of Origin Marking Rules; Record Keeping, Penalties, Denial of Benefits; Maquiladora Industry; Annex 401 Specific Rules of Origin; Regulatory Compliance and Enforcement; Other Free Trade Agreements.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL.. Fee: \$545 (by June 23; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/nafta/>.
- July 24 **IMPORTING PROCEDURES.** Seminar sponsored by the Global Training Center. Topics include: *The Import Regulatory Environment; Valuation; Country of Origin & Marking; Overview of the Harmonized Tariff Schedule of the U.S.; Duty Determination; Entry; Record Keeping; Other Import Considerations; Customs Enforcement; Customs Security.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 24; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/importing-procedures/>.
- July 24 **INCOTERMS® RULES.** Webinar sponsored by the Global Training Center. Topics include: *Domestic Terms of Sale for Domestic Transactions in the U.S.; Incoterms® 2010 Product Transportation and Risk of Loss; Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by June 24; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/incoterms/>.

- July 25 **IMPORTING 201.** Seminar sponsored by the Global Training Center. Topics include: *The Legal Requirement for Compliance; The Types of CBP Audits and Enforcement; Responding to CBP Audit Inquiries with a Focus on the FA; Long before the Audit: Preparing Your Company for Regulatory Enforcement. Practical Techniques and Solutions; Trusted Trader/ISA.* 8:30 a.m. – 4:00 p.m., Doubletree Chicago-Schaumburg, 800 National Parkway, Schaumburg, IL. Fee: \$545 (by June 25; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/importing-201/>.
- July 25 **EXPORTING TO MEXICO.** Webinar sponsored by the Global Training Center. Topics include: *An Overview of Mexico; Leaving the United States; Entering Mexico; Mexico Tariff Schedule; Non-Tariff Regulations & Restrictions; Trade Promotions & Initiatives; Information Resources.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by June 25; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/export-to-mexico/>.
- Aug. 18 - **TRADE MISSION TO CENTRAL AMERICA.** Organized by the U.S. Department of Commerce's
23 International Trade Administration, this mission will include the Trade Americas – Business Opportunities in Central America Conference in Washington D.C. on August 18-19. Following the morning session of the conference on August 19, trade mission participants will participate in one-on-one consultations with U.S. and Foreign Commercial Service (US&FCS) Commercial Officers and/or Department of State Economic/Commercial Officers from the following U.S. Embassies in the region: Costa Rica, El Salvador, Honduras, Guatemala, Belize, Nicaragua, and Panama. The following day, August 20, trade mission participants will travel to engage in business-to-business appointments, each of which will be with a pre-screened potential buyer, agent, distributor or joint-venture partner, in up-to two markets in the Central America Region. The mission is open to U.S. companies from a cross section of industries with growing potential in Central America, but is focused on U.S. companies representing best prospects sectors such as: infrastructure and construction; safety & security; auto parts and service equipment; renewable energy; energy & oil & gas; medical equipment; and logistics. For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=38661&InputType=EVENT.
- Aug. 21 **CLASSIFICATION FOR THE AUTOMOTIVE INDUSTRY.** Webinar sponsored by the Global Training Center. Topics include: *Introduction; Harmonized Tariff Schedule of the U.S.; General & Additional U.S. Rules of Interpretation; Special Considerations for Classifying Automotive Goods; Utilizing the GRIs to Identify the Most Appropriate Automotive Parts Heading Automotive Product Exercises; Steps for Effective Classification; Most Common Automotive Classification Errors; Classification Resources; Classification Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/automotive-tariff/>.
- Aug. 22 **NAFTA FOR THE AUTOMOTIVE INDUSTRY.** Webinar sponsored by the Global Training Center. Topics include: *Summary Review; Qualifying Resources/Party Lines; Determining Origin; Audit Triggers; Rules of Origin (General Note 12, HTSUS); Documentation; Marking and Labeling for Automotive; Verification and Record-Keeping; Penalties.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/automotive-nafta/>.
- Aug. 22 **APPAREL CLASSIFICATION SERIES: RECREATIONAL PERFORMANCE OUTERWEAR.** Last in a five-part series of webinars, sponsored by Sandler, Travis & Rosenberg, P.A., will examine the classifications for recreational performance outerwear, which ones importers should never use (and why), and the new recordkeeping requirements for importers of these goods. It will also review the new terminology introduced by the TFTEA that companies importing woven jackets, pants, and other garments must understand to classify their products accurately. 1:00 – 2:00 p.m. CDT. Fee: \$200. For information & registration, please see: <https://www.strtrade.com/events-Apparel-Classification-Series-Recreational-Performance-Outerwear-082219.html>.

- Aug. 26 **IMPORTING PROCEDURES.** Webinar sponsored by the Global Training Center. Topics include: *The Import Regulatory Environment; Valuation; Country of Origin & Marking; Overview of the Harmonized Tariff Schedule of the U.S.; Duty Determination; Entry; Record Keeping; Other Import Considerations; Customs Enforcement; Customs Security.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by July 26; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/importing-procedures/>.
- Aug. 27 **IMPORTING 201.** Webinar sponsored by the Global Training Center. Topics include: *The Legal Requirement for Compliance; The Types of CBP Audits and Enforcement; Responding to CBP Audit Inquiries with a Focus on the FA; Long before the Audit: Preparing Your Company for Regulatory Enforcement. Practical Techniques and Solutions; Trusted Trader/ISA.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by July 27; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/importing-201/>.
- Aug. 28 **DEVELOPING, IMPLEMENTING AND MAINTAINING CTPAT CERTIFICATION.** Webinar sponsored by the Global Training Center. Topics include: *CTPAT Basics & Recent Changes; Why CTPAT?; CTPAT Mechanics; CTPAT Minimum Security Criteria; Validations and Revalidations; CTPAT Annual Maintenance.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by July 28; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/ctpat/>.
- Sept. 9 **TARIFF CLASSIFICATION.** Webinar sponsored by the Global Training Center. Topics include: *Harmonized System Convention; Overview of Harmonized Tariff Schedule of U.S.; The Export Schedule B; Classification Process; Extrinsic Interpretive Aids; Duty Determination; General Notes; Mechanics of Classification; Classification Exercises.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by May 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/tariff-classification/>.
- Sept. 10 **NAFTA RULES OF ORIGIN.** Webinar sponsored by the Global Training Center. Topics include: *NAFTA – Overview; Definitions; A Closer Look at Origination; Finer Points of Origination; NAFTA and Special Sectors; The NAFTA Certificate of Origin Form; Country of Origin for Marking Purposes; NAFTA Strategies for Businesses; Appeal Procedures; Country of Origin Marking Rules; Record Keeping, Penalties, Denial of Benefits; Maquiladora Industry; Annex 401 Specific Rules of Origin; Regulatory Compliance and Enforcement; Other Free Trade Agreements.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by August 10; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/nafta/>.
- Sept. 15 - **U.S. INDUSTRY PROGRAM AT THE INTERNATIONAL ATOMIC ENERGY AGENCY (IAEA)**
18 **GENERAL CONFERENCE 2019.** The U.S. Department of Commerce's International Trade Administration, with participation from the U.S. Departments of Energy and State, is organizing the 12th Annual U.S. Industry Program at the IAEA General Conference in Vienna, Austria. The IAEA General Conference is the premier global meeting of civil nuclear policymakers and typically attracts senior officials and industry representatives from all 170 Member States. The U.S. Industry Program is part of the U.S. Department of Commerce's Civil Nuclear Trade Initiative, a U.S. Government effort to help U.S. civil nuclear companies identify and capitalize on commercial civil nuclear opportunities around the world. The purpose of the program is to help the U.S. nuclear industry promote its services and technologies to an international audience, including senior energy policymakers from current and emerging markets as well as IAEA staff. For information & an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=39198&InputType=EVENT.
- Sept. 17 **EXPORTING PROCEDURES.** Webinar sponsored by the Global Training Center. Topics include: *Structuring Export Sales to Foreign Markets; Negotiating Your Contract and Meeting Its Terms; Incoterms® 2010, Product Transportation & Risk of Loss; Forms of Payment; Customs & Tariff Planning Considerations; Export Controls; Freight Forwarders, Packing and Transportation; Reporting the Export; Export Documentation.* 8:30 a.m. – 4:00 p.m. CST. Fee: \$545 (by August 17; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/event/exporting-procedures-webinar-5/>.

- Sept. 18 **LETTERS OF CREDIT.** Webinar sponsored by the Global Training Center. Topics include: *Introduction/Decision Criteria; Letters of Credit as Methods of Payment; Review of L/C Procedure as Export & as Importer; Look at Various Types of L/Cs; Special Types of L/Cs; Uniform Customs and Practice for Documentary Credits; Transaction Review – Export; Transaction Review – Import; Case Study on an Export L/C; Non-traditional Payment Methods.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by August 18; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/letters-of-credit/>.
- Sept. 19 **INTERNATIONAL LOGISTICS.** Webinar sponsored by the Global Training Center. Topics include: *International Logistics Partners; Securing Your International Supply Chain; Ocean Bills of Lading and Common Carrier's Obligations Toward the Shipper; Ocean Transportation; Air Waybills of Lading; Air Freight Transportation; Insurance; Incoterms® 2010 Product Transportation & Risk of Loss.* 8:30 a.m. – 4:00 p.m. CDT. Fee: \$545 (by August 19; \$595 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/international-logistics/>.
- Sept. 23 - **CYBER-SECURITY BUSINESS DEVELOPMENT MISSION TO DENMARK, NORWAY, AND SWEDEN.**
27 Organized by the U.S. Department of Commerce, this mission aims to introduce U.S. firms and trade associations to Northern Europe's information and communication technology (ICT), security, and critical infrastructure protection markets. Participating firms will gain market insights, make industry contacts, solidify business strategies, and advance their own specific projects, all with the goal of increasing U.S. product and service exports to the region. This mission will include customized, one-on-one, business appointments with pre-screened potential buyers, agents, distributors, and joint venture partners. It will also allow for meetings with industry leaders as well as state and local government officials, along with other networking events. For information and an application, please see: https://2016.export.gov/eac/show_detail_trade_events.asp?EventID=38836&InputType=EVENT.
- Sept. 25 **EXPORT ADMINISTRATION REGULATIONS.** Webinar sponsored by the Global Training Center. Topics include: *Basis, Scope, Key Terms & Principles; Export Control Classification Principles; Technology Controls; Applying the EAR; Technology & Software; Commodity Classification Automated Tracking System & Licensing; Succeeding at Compliance in Your Organization; Interactive Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/ear/>.
- Sept. 26 **INTERNATIONAL TRAFFIC IN ARMS REGULATION.** Webinar sponsored by the Global Training Center. Topics include: *The International Traffic in Arms Regulations and United States Munitions List; Registration with the State Department; ITAR Technical Data Controls; ITAR Licenses; Compliance and Enforcement; Regulation of Brokering Activities.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345. For information & registration, please see: <https://www.globaltrainingcenter.com/itar/>.
- Oct. 8 **INCOTERMS® RULES.** Webinar sponsored by the Global Training Center. Topics include: *Domestic Terms of Sale for Domestic Transactions in the U.S.; Incoterms® 2010 Product Transportation and Risk of Loss; Exercises.* 9:00 a.m. – 12:30 p.m. CDT. Fee: \$345 (by September 8; \$395 thereafter). For information & registration, please see: <https://www.globaltrainingcenter.com/incoterms/>.

About the ITA/GC

Founded in December 1977, **The International Trade Association of Greater Chicago (ITA/GC)** was incorporated in January 1979 as an Illinois not-for-profit, voluntary business association dedicated to promoting international commerce in all its forms by providing a forum for the exchange of practical information and insight within the international business community. The ITA/GC's focus is on practicality: on building knowledge and enabling relationships that help people do international business. While our scope of interest is diverse – all aspects of trading and commercial activity across all geographies and all industries – our work is simple: **to help others gain understanding that is personal, current and actionable.**

Annual membership dues are: Individual - \$150; Consular/Diplomatic - \$75 (up to 3 members); Academic/Faculty - \$200 (up to 8 designated faculty members); Student from a participating academic institution - \$25; Regular student - \$50;

Associate/Non-resident (more than 150 miles from O'Hare International Airport) - \$50; Retired/Job Transition - \$50; Corporate (up to 8 designated members) - \$300. For a Membership Application, please call 773/725-1106; e-mail: info@itagc.org; or visit: www.itagc.org.